



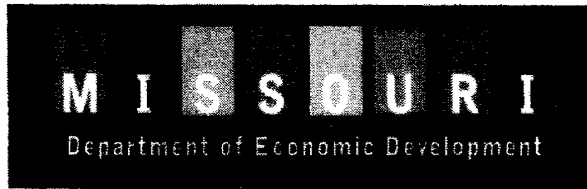
# Draft Budget Request Fiscal Year 2015

**Mike Downing, Acting Director**

**573/751-4770**

Book 1

Jeremiah W. (Jay) Nixon  
Governor



Mike Downing, CEcD  
Acting Director

October 1, 2013

The Honorable Jay Nixon  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2015 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to be "Mike Downing", written over the typed name and title.

Mike Downing, CEcD  
Acting Director



# DEPARTMENT OF ECONOMIC DEVELOPMENT FY 2015 BUDGET

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## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting business and community development, job training, housing, tourism, the art's, women in business, and utility regulation throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

### **Development Agencies/Divisions:**

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21<sup>st</sup> century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Division of Tourism oversees the Missouri Film Office, which promotes the growth of the state's film and video production industry and works to attract film, television and video productions to Missouri.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

The Missouri Women's Council works to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Energy assists, educates, and encourages Missourians to advance the efficient use of diverse energy resources to provide for a healthier environment and to achieve greater energy security for future generations. The Division works with economic development by providing technical and financial assistance to state and local governments, agricultural interests, school districts, business, industry and the general public related to energy efficiency and renewable energy projects and weatherization.

### **Regulatory Agencies:**

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

### **Administrative Services Division:**

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department.

**Department of Economic Development**  
**State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions**

<b>Program or Division Name</b>	<b>Type of Report</b>	<b>Date Issued</b>	<b>Website</b>
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200</a>
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	<a href="http://www.auditor.mo.gov/Press/2013-031.pdf">http://www.auditor.mo.gov/Press/2013-031.pdf</a>
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127</a>
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102</a>
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Tourism	Audit Report (2011-59)	Sep-11	<a href="http://auditor.mo.gov/press/2011-59.htm">http://auditor.mo.gov/press/2011-59.htm</a>
Division of Workforce Development	Audit Report (2011-16)	Apr-11	<a href="http://auditor.mo.gov/press/2011-16.htm">http://auditor.mo.gov/press/2011-16.htm</a>

**Department of Economic Development  
Programs Subject to Missouri Sunset Act**

<b>Program</b>	<b>Statutes Establishing</b>	<b>Sunset Date</b>	<b>Review Status</b>
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	8/28/2014	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2015	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Missouri Works - Community College New Jobs Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Community College Job Retention Training	620.800 - 620.809, RSMo	7/1/2019	
Missouri Works - Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2019	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2019	

**NEW DECISION ITEM**  
**RANK: 2 OF**

**Department:** Economic Development  
**Division:** Department Wide  
**DI Name:** General Structure Adjustment - Cost of Living

**Budget Unit** Various  
**DI#:** 0000014 and 1419016

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	11,391	143,888	75,754	231,033
EE	0	0	0	0
PSD	0	0	0	0
TRF	15,381	0	0	15,381
<b>Total</b>	<b>26,772</b>	<b>143,888</b>	<b>75,754</b>	<b>246,414</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	2,912	36,778	19,363	59,052
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

In Fiscal Year 2014, the General Assembly included and the Governor approved a \$500 annual pay raise for all state employees, except elected officials, members of the general assembly and judges covered under the Missouri Citizens' Commission on Compensation for Elected Officials, beginning January 1, 2014 (12 pay periods). The remaining 12 pay periods were unfunded, but the stated intent was to provide the funding in FY 15.

NDI 1419016 (\$15,381) is the corresponding General Revenue transfer to the Missouri Works Job Development Fund and the Tourism Supplemental Revenue Fund to accommodate the FY14 pay plan cost to continue.

NEW DECISION ITEM  
RANK: 2 OF           

Department: Economic Development	Budget Unit <u>Various</u>
Division: Department Wide	
DI Name: General Structure Adjustment - Cost of Living	DI#: 0000014 and 1419016

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The appropriation amount for the Fiscal Year 14 pay plan was based on the pay increase beginning in January, 2014 for the final twelve pay periods of the fiscal year. This requested amount is equivalent to the remaining twelve pay periods in order to provide the core funding necessary for a full fiscal year.

The request also includes the General Revenue transfers to the MJDF and TSRF, including fringe benefits.

	Cost to Continue	Pay Plan Fringe Rate	Total
MJDF Trf	2,000	1.2556	2,511
TSRF Trf	10,250	1.2556	12,870
<b>Total</b>			<b>15,381</b>

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
	11,391		143,888		75,754		231,033	0.0	
							0	0.0	
<b>Total PS</b>	<b>11,391</b>	<b>0.0</b>	<b>143,888</b>	<b>0.0</b>	<b>75,754</b>	<b>0.0</b>	<b>231,033</b>	<b>0.0</b>	<b>0</b>
Transfers	15,381						15,381		
<b>Total TRF</b>	<b>15,381</b>		<b>0</b>		<b>0</b>		<b>15,381</b>		<b>0</b>
<b>Grand Total</b>	<b>26,772</b>	<b>0.0</b>	<b>143,888</b>	<b>0.0</b>	<b>75,754</b>	<b>0.0</b>	<b>246,414</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**

RANK: 2 OF           

<b>Department: Economic Development</b>		<b>Budget Unit <u>Various</u></b>							
<b>Division: Department Wide</b>									
<b>DI Name: General Structure Adjustment - Cost of Living</b>		<b>DI#: 0000014 and 1419016</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0



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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>ADMINISTRATIVE SERVICES</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	72	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	606	0.00	0	0.00
BUDGET ANAL III	0	0.00	0	0.00	250	0.00	0	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	250	0.00	0	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	501	0.00	0	0.00
EXECUTIVE I	0	0.00	0	0.00	250	0.00	0	0.00
PERSONNEL CLERK	0	0.00	0	0.00	500	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	31	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	57	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	381	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	263	0.00	0	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	68	0.00	0	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	263	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	38	0.00	0	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	35	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	826	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	221	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	441	0.00	0	0.00
LEGAL COUNSEL	0	0.00	0	0.00	501	0.00	0	0.00
SENIOR COUNSEL	0	0.00	0	0.00	8	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	284	0.00	0	0.00
RECEPTIONIST	0	0.00	0	0.00	180	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	375	0.00	0	0.00
SPECIAL ASST OFFICIAL & ADMSTR	0	0.00	0	0.00	302	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	1,071	0.00	0	0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY14-Cost to Continue - 0000014								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	500	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	8,524	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,524</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$2,572	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$3,951	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,001	0.00		0.00

# DED - BRASS Report 10

# DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	750	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	750	0.00	0	0.00
RESEARCH ANAL I	0	0.00	0	0.00	1,250	0.00	0	0.00
RESEARCH ANAL II	0	0.00	0	0.00	2,528	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	990	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	323	0.00	0	0.00
LABOR ECONOMIST	0	0.00	0	0.00	250	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	250	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	500	0.00	0	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	500	0.00	0	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	245	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	263	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	8,849	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,849</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$521	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$8,328	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	63	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	30	0.00	0	0.00
RESEARCH ANAL II	0	0.00	0	0.00	63	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	125	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	33	0.00	0	0.00
PLANNER II	0	0.00	0	0.00	125	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	238	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	396	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	1,113	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	28	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	63	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	63	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	15	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	63	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,418</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,418</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,282</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$847</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$289</b>	<b>0.00</b>		<b>0.00</b>

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	280	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	250	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	530	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	250	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	438	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	1,580	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	2,060	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	298	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	188	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	63	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	63	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	63	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	63	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,126</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,126</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,862</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$201</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$63</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	63	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	436	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	218	0.00	0	0.00
TRAINING TECH II	0	0.00	0	0.00	15	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	438	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	2,190	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	1,878	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	60	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	351	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	63	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	15	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	63	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,790</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,790</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,843</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$697</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	98	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	125	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	35	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	375	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	235	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	2,500	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	43	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	125	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	63	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	38	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	3,637	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,637</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$661	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$2,976	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DUE DILIGENCE OFFICE</b>								
Pay Plan FY14-Cost to Continue - 0000014								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	250	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$250	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
EXECUTIVE I	0	0.00	0	0.00	60	0.00	0	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	78	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	348	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	453	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	313	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	1,252	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,252</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$251	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$1,001	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ARTS COUNCIL</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	250	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	250	0.00	0	0.00
EXECUTIVE I	0	0.00	0	0.00	250	0.00	0	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	250	0.00	0	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	1,250	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	500	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,750</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,750</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,750</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,000</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>WORKFORCE DEVELOPMENT</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2,000	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	250	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	1,125	0.00	0	0.00
AUDITOR I	0	0.00	0	0.00	250	0.00	0	0.00
SENIOR AUDITOR	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	500	0.00	0	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	250	0.00	0	0.00
RESEARCH ANAL II	0	0.00	0	0.00	250	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	250	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	250	0.00	0	0.00
TRAINING TECH I	0	0.00	0	0.00	500	0.00	0	0.00
TRAINING TECH II	0	0.00	0	0.00	500	0.00	0	0.00
EXECUTIVE I	0	0.00	0	0.00	250	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	750	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	71,930	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	2,000	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	5,500	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	9,875	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	4,250	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	5,750	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	1,500	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	500	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	500	0.00	0	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	250	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	2,750	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	3,000	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,000	0.00	0	0.00

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>WORKFORCE DEVELOPMENT</b>								
Pay Plan FY14-Cost to Continue - 0000014								
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	250	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	1,250	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	119,180	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$119,180</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$117,180	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,000	0.00		0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>WOMEN'S COUNCIL</b>								
Pay Plan FY14-Cost to Continue - 0000014								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	250	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$250	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>TOURISM</b>								
Pay Plan FY14-Cost to Continue - 0000014								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	500	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	500	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	500	0.00	0	0.00
TOURIST GUIDE	0	0.00	0	0.00	500	0.00	0	0.00
TOURIST ASST	0	0.00	0	0.00	1,750	0.00	0	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	1,750	0.00	0	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	250	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	250	0.00	0	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	250	0.00	0	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	250	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	250	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	500	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	250	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	750	0.00	0	0.00
CLERK	0	0.00	0	0.00	750	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	10,250	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$10,250	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$10,250	0.00		0.00

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC UTILITY ACCOUNTANT I	0	0.00	0	0.00	500	0.00	0	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	250	0.00	0	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	500	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	500	0.00	0	0.00
SENIOR COUNSEL	0	0.00	0	0.00	250	0.00	0	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	500	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,000</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS Report 10

# DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	1,250	0.00	0	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	500	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	500	0.00	0	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	250	0.00	0	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	1,000	0.00	0	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	750	0.00	0	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	250	0.00	0	0.00
INFO TECHNOLOGY MANAGER	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	125	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	500	0.00	0	0.00
ACCOUNTANT III	0	0.00	0	0.00	500	0.00	0	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	250	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	250	0.00	0	0.00
PERSONNEL CLERK	0	0.00	0	0.00	250	0.00	0	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	250	0.00	0	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	250	0.00	0	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	250	0.00	0	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	250	0.00	0	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	1,500	0.00	0	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	500	0.00	0	0.00
UTILITY REGULATORY AUDITOR I	0	0.00	0	0.00	500	0.00	0	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	1,250	0.00	0	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	2,000	0.00	0	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	2,000	0.00	0	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	1,500	0.00	0	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	1,250	0.00	0	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	1,750	0.00	0	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	250	0.00	0	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	250	0.00	0	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	1,000	0.00	0	0.00



# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
UTILITY POLICY ANALYST I	0	0.00	0	0.00	1,500	0.00	0	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	750	0.00	0	0.00
UTILITY ENGINEERING SPEC I	0	0.00	0	0.00	250	0.00	0	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	1,250	0.00	0	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	2,000	0.00	0	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	1,250	0.00	0	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	750	0.00	0	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	750	0.00	0	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	1,250	0.00	0	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	750	0.00	0	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	250	0.00	0	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	750	0.00	0	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	250	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	250	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	1,000	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	750	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	750	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	2,125	0.00	0	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	1,250	0.00	0	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	1,250	0.00	0	0.00
PARALEGAL	0	0.00	0	0.00	500	0.00	0	0.00
LEGAL COUNSEL	0	0.00	0	0.00	1,000	0.00	0	0.00
CHIEF COUNSEL	0	0.00	0	0.00	750	0.00	0	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	1,500	0.00	0	0.00
COMMISSION MEMBER	0	0.00	0	0.00	1,000	0.00	0	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	250	0.00	0	0.00
SENIOR COUNSEL	0	0.00	0	0.00	1,000	0.00	0	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	1,250	0.00	0	0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>PUBLIC SERVICE COMMISSION</b>								
Pay Plan FY14-Cost to Continue - 0000014								
MANAGING COUNSEL	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	48,500	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$48,500	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$48,500	0.00		0.00

## BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>ENERGY DIVISION OPERATIONS</b>								
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	500	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	250	0.00	0	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	250	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	250	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	250	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	251	0.00	0	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	251	0.00	0	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	251	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	750	0.00	0	0.00
PLANNER IV	0	0.00	0	0.00	250	0.00	0	0.00
ECONOMIST	0	0.00	0	0.00	63	0.00	0	0.00
ENVIRONMENTAL SPEC II	0	0.00	0	0.00	250	0.00	0	0.00
ENVIRONMENTAL SPEC III	0	0.00	0	0.00	250	0.00	0	0.00
ENVIRONMENTAL ENGR II	0	0.00	0	0.00	250	0.00	0	0.00
ENERGY SPEC II	0	0.00	0	0.00	500	0.00	0	0.00
ENERGY SPEC III	0	0.00	0	0.00	689	0.00	0	0.00
ENERGY SPEC IV	0	0.00	0	0.00	1,001	0.00	0	0.00
ENERGY ENGINEER II	0	0.00	0	0.00	501	0.00	0	0.00
ENERGY ENGINEER III	0	0.00	0	0.00	250	0.00	0	0.00
ENVIRONMENTAL MGR B2	0	0.00	0	0.00	500	0.00	0	0.00
ENVIRONMENTAL MGR B3	0	0.00	0	0.00	250	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	250	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	250	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	250	0.00	0	0.00

# BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>ENERGY DIVISION OPERATIONS</b>								
Pay Plan FY14-Cost to Continue - 0000014								
SPECIALASST PROFESSIONAL	0	0.00	0	0.00	250	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	9,257	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,257</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$5,607	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$3,650	0.00		0.00

**DED - BRASS Report 9**
**DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>MO ECO RESEARCH INFO CENTER</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	99,237	1.80	109,608	2.08	109,608	2.08	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	999,132	23.34	1,477,289	33.31	1,477,289	33.31	0	0.00	
TOTAL - PS	1,098,369	25.14	1,586,897	35.39	1,586,897	35.39	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	12,567	0.00	19,181	0.00	19,181	0.00	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	210,233	0.00	270,748	0.00	270,748	0.00	0	0.00	
TOTAL - EE	222,800	0.00	289,929	0.00	289,929	0.00	0	0.00	
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	0	0.00	
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00	
<b>TOTAL</b>	<b>1,321,169</b>	<b>25.14</b>	<b>1,909,011</b>	<b>35.39</b>	<b>1,909,011</b>	<b>35.39</b>	<b>0</b>	<b>0.00</b>	
<b>Pay Plan FY14-Cost to Continue - 0000014</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	521	0.00	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	8,328	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	8,849	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,849</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,321,169</b>	<b>25.14</b>	<b>\$1,909,011</b>	<b>35.39</b>	<b>\$1,917,860</b>	<b>35.39</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42183C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Research Team - Missouri's Economic Research and Information Center (MERIC)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	109,608	1,477,289	0	1,586,897	<b>PS</b>	0	0	0	0
<b>EE</b>	19,181	270,748	0	289,929	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	32,185	0	32,185	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>128,789</b>	<b>1,780,222</b>	<b>0</b>	<b>1,909,011</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>2.08</b>	<b>33.31</b>	<b>0.00</b>	<b>35.39</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	57,818	779,270	0	837,088	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.</p> <p>The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Research Team (MERIC)									

# CORE DECISION ITEM

Department: Economic Development

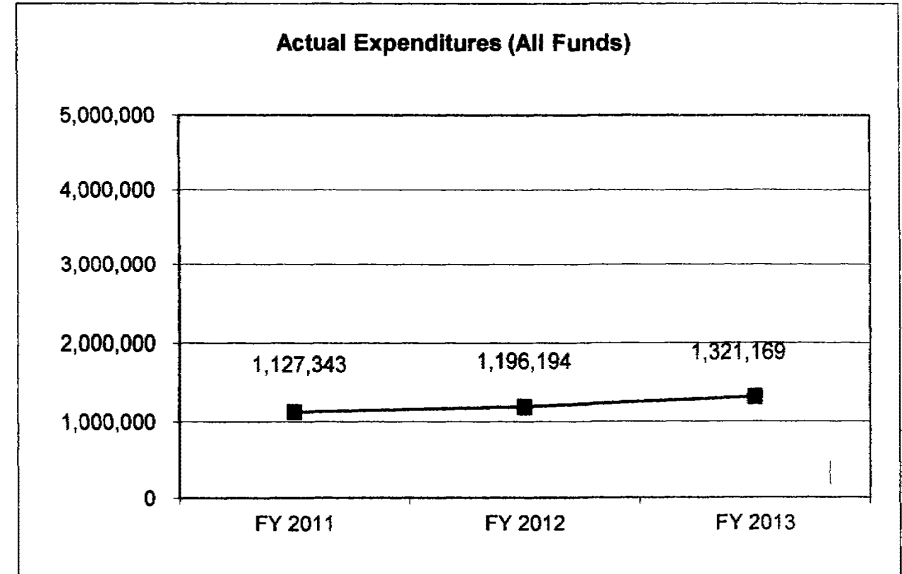
Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1,912,884	1,872,832	1,898,917	1,909,011
Less Reverted (All Funds)	(5,222)	(3,860)	(3,845)	N/A
Budget Authority (All Funds)	1,907,662	1,868,972	1,895,072	N/A
Actual Expenditures (All Funds)	1,127,343	1,196,194	1,321,169	N/A
Unexpended (All Funds)	780,319	672,778	573,903	N/A
Unexpended, by Fund:				
General Revenue	49,220	19,431	12,530	N/A
Federal	731,099	653,347	561,373	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO ECO RESEARCH INFO CENTER

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	35.39	109,608	1,477,289	0	1,586,897	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,789</b>	<b>1,780,222</b>	<b>0</b>	<b>1,909,011</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	35.39	109,608	1,477,289	0	1,586,897	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,789</b>	<b>1,780,222</b>	<b>0</b>	<b>1,909,011</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	35.39	109,608	1,477,289	0	1,586,897	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,789</b>	<b>1,780,222</b>	<b>0</b>	<b>1,909,011</b>	



# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C  <b>BUDGET UNIT NAME:</b> Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) -  $\$109,608 * 10\% = \$10,960$  and MERIC EE (3700-0101) -  $\$19,181 * 10\% = \$1,918$   
 - MERIC PS (3701-0155) -  $\$1,477,289 * 10\% = \$147,729$  and MERIC EE (3702-0155) -  $\$302,933 * 10\% = \$30,293$

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, MERIC flexed \$0.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,288,240 \* 10% = \$128,824 (30.15 FTE \* 10% = 3.02); EE \$1,384,973 \* 10% = \$138,497
- Federal: PS \$885,057 \* 10% = \$88,506 (21.00 FTE \* 10% = 2.10); EE \$373,251 \* 10% = \$37,325
- Other: PS \$1,153,063 \* 10% = \$115,306 (25.10 FTE \* 10% = 2.51); EE \$254,740 \* 10% = \$25,474

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, there was \$0 flexed between the BCS Teams.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	91,674	3.00	91,674	3.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	26,295	1.00	83,522	3.00	83,522	3.00	0	0.00
RESEARCH ANAL I	133,446	4.44	171,860	5.00	171,860	5.00	0	0.00
RESEARCH ANAL II	109,994	2.92	483,156	10.11	283,156	10.11	0	0.00
RESEARCH ANAL III	203,412	4.89	197,445	3.96	220,945	3.96	0	0.00
RESEARCH ANAL IV	0	0.00	60,079	1.29	51,579	1.29	0	0.00
LABOR ECONOMIST	55,407	1.00	55,700	1.00	55,700	1.00	0	0.00
EXECUTIVE II	45,923	1.00	39,724	1.00	48,724	1.00	0	0.00
PLANNER II	28,225	0.72	0	0.00	30,000	0.00	0	0.00
PLANNER III	115,604	2.64	98,091	2.00	104,091	2.00	0	0.00
MARKETING SPECIALIST I	18,682	0.59	0	0.00	20,000	0.00	0	0.00
MARKETING SPECIALIST III	2,218	0.06	0	0.00	5,000	0.00	0	0.00
RESEARCH MANAGER B1	48,312	1.03	104,056	2.00	54,056	2.00	0	0.00
RESEARCH MANAGER B2	68,359	1.00	68,667	1.00	68,667	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	27,500	0.56	0	0.00	67,000	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	55,000	0.50	0	0.00	60,000	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	70,706	1.06	58,073	0.98	72,073	0.98	0	0.00
MISCELLANEOUS PROFESSIONAL	28,775	0.92	0	0.00	30,000	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	60,511	0.81	74,850	1.05	68,850	1.05	0	0.00
<b>TOTAL - PS</b>	<b>1,098,369</b>	<b>25.14</b>	<b>1,586,897</b>	<b>35.39</b>	<b>1,586,897</b>	<b>35.39</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	7,918	0.00	22,523	0.00	12,523	0.00	0	0.00
TRAVEL, OUT-OF-STATE	27,843	0.00	60,857	0.00	45,857	0.00	0	0.00
SUPPLIES	22,182	0.00	33,285	0.00	33,285	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,985	0.00	29,012	0.00	24,012	0.00	0	0.00
COMMUNICATION SERV & SUPP	13,999	0.00	49,427	0.00	19,427	0.00	0	0.00
PROFESSIONAL SERVICES	135,248	0.00	23,291	0.00	133,291	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	0	0.00
M&R SERVICES	2,546	0.00	57,482	0.00	7,482	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	4,861	0.00	4,861	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	3,001	0.00	2,951	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00

## DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	79	0.00	54	0.00	104	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	0	0.00
TOTAL - EE	222,800	0.00	289,929	0.00	289,929	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,321,169</b>	<b>25.14</b>	<b>\$1,909,011</b>	<b>35.39</b>	<b>\$1,909,011</b>	<b>35.39</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$111,804	1.80	\$128,789	2.08	\$128,789	2.08		0.00
FEDERAL FUNDS	\$1,209,365	23.34	\$1,780,222	33.31	\$1,780,222	33.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**1. What does this program do?**

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

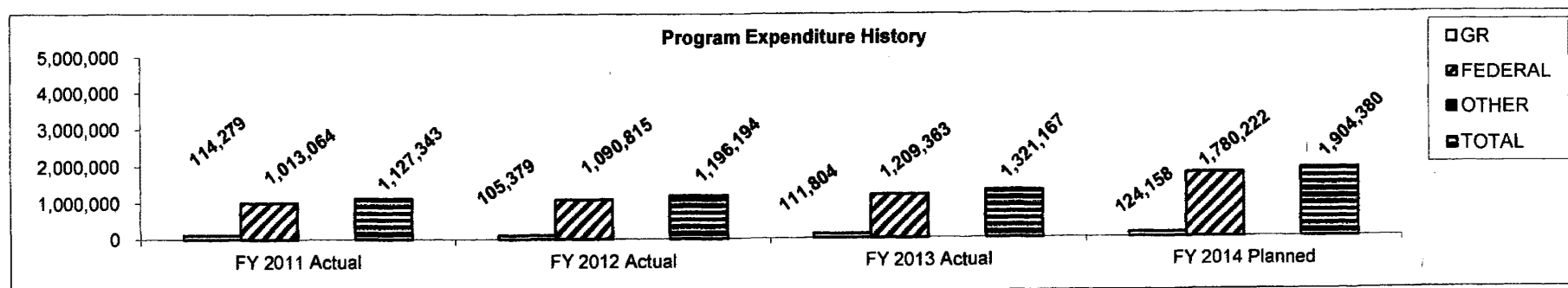
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: The FY 2014 Planned amount is based on planned expenditures less Governor's Reserve and the current FY14 Expenditure Restriction.

**6. What are the sources of the "Other " funds?**

N/A

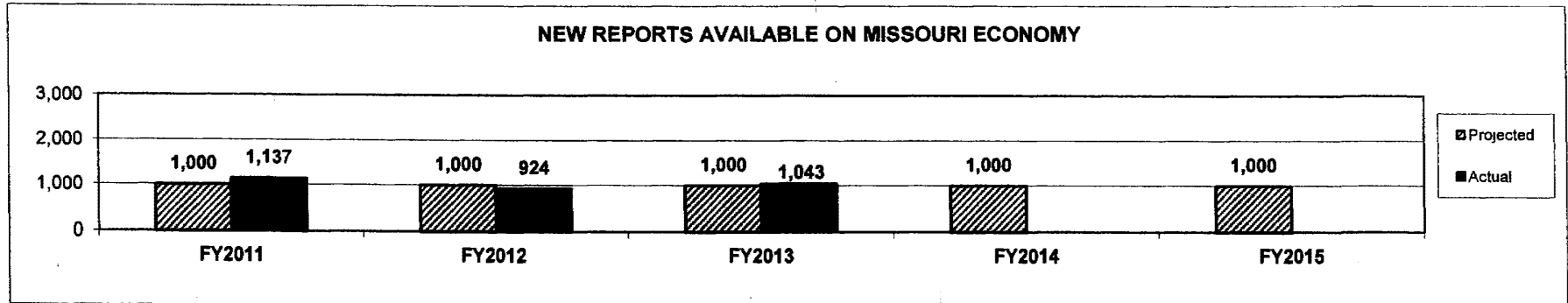
## PROGRAM DESCRIPTION

**Department: Economic Development**

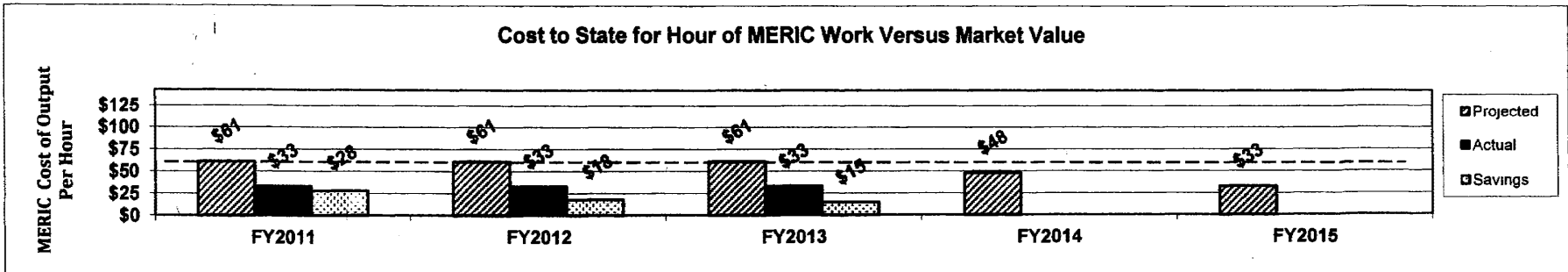
**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7a. Provide an effectiveness measure.**



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2012 is Estimated at \$61/Hour.



\*Projected is hourly cost of experienced private sector market research analyst in Missouri.

**7b. Provide an efficiency measure.**

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
	\$741,024,609		\$499,723,179		\$340,785,161	
\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$ 4,625,711	\$ 5,972,556	\$5,859,073	\$7,970,926
	\$0.0061		\$ 0.0093		\$0.0172	

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	112,935	2.69	120,646	3.12	120,646	3.12	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	77,017	1.27	86,112	2.12	79,112	2.12	0	0.00
DIV JOB DEVELOPMENT & TRAINING	1,037	0.02	49,558	1.26	49,558	1.26	0	0.00
DED ADMINISTRATIVE	14,188	0.29	43,824	1.15	43,824	1.15	0	0.00
ECON DEVELOP ADVANCEMENT FUND	45,415	1.05	51,501	2.00	0	0.00	0	0.00
TOTAL - PS	250,592	5.32	351,641	9.65	293,140	7.65	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	27,180	0.00	725,900	0.00	725,900	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	2,303	0.00	48,638	0.00	9,638	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	651,903	0.00	1,186,675	0.00	884,675	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	203,082	0.00	162,751	0.00	0	0.00	0	0.00
TOTAL - EE	884,468	0.00	2,123,964	0.00	1,620,213	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	450,000	0.00	450,000	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	537,125	0.00	215,563	0.00	517,563	0.00	0	0.00
TOTAL - PD	537,125	0.00	665,563	0.00	967,563	0.00	0	0.00
<b>TOTAL</b>	<b>1,672,185</b>	<b>5.32</b>	<b>3,141,168</b>	<b>9.65</b>	<b>2,880,916</b>	<b>7.65</b>	<b>0</b>	<b>0.00</b>
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	1,282	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	532	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	315	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	289	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	2,418	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,418</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Restoration of GR from EDAF - 1419011</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	51,501	2.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	51,501	2.00	0	0.00

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## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>MARKETING</b>									
Restoration of GR from EDAF - 1419011									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	162,751	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	162,751	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	214,252	2.00	0	0.00	
Comm Dev Block Grant PS EE - 1419017									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	7,000	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	7,000	0.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	39,000	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	39,000	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	46,000	0.00	0	0.00	
<b>GRAND TOTAL</b>	<b>\$1,672,185</b>	<b>5.32</b>	<b>\$3,141,168</b>	<b>9.65</b>	<b>\$3,143,586</b>	<b>9.65</b>	<b>\$0</b>	<b>0.00</b>	

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**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Marketing Team**

**Budget Unit 41945C**

**1. CORE FINANCIAL SUMMARY**

FY 2015 Budget Request				
	GR	Federal	Other	Total
PS	120,646	128,670	43,824	293,140
EE	725,900	9,638	884,675	1,620,213
PSD	450,000	0	517,563	967,563
TRF	0	0	0	0
<b>Total</b>	<b>1,296,546</b>	<b>138,308</b>	<b>1,446,062</b>	<b>2,880,916</b>
FTE	3.12	3.38	1.15	7.65

<b>Est. Fringe</b>	63,641	67,873	23,117	154,631
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: International Promotions Revolving Fund (0567)  
Economic Development Administrative Revolving Fund (0547)

FY 2015 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. CORE DESCRIPTION**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The International Promotions Revolving Fund is a means for collection of private funds provided by companies in support of the services DED provides in accompanying businesses on foreign transactions. The Program Specific Distribution funding is used to support the Export Trade Program, which supports travel, trade show costs and other direct costs of Missouri businesses to spend their opportunities to create export sales. The Export Initiative is supported by \$500,000 of the E/E funds included here.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41945C

Division: Business and Community Services

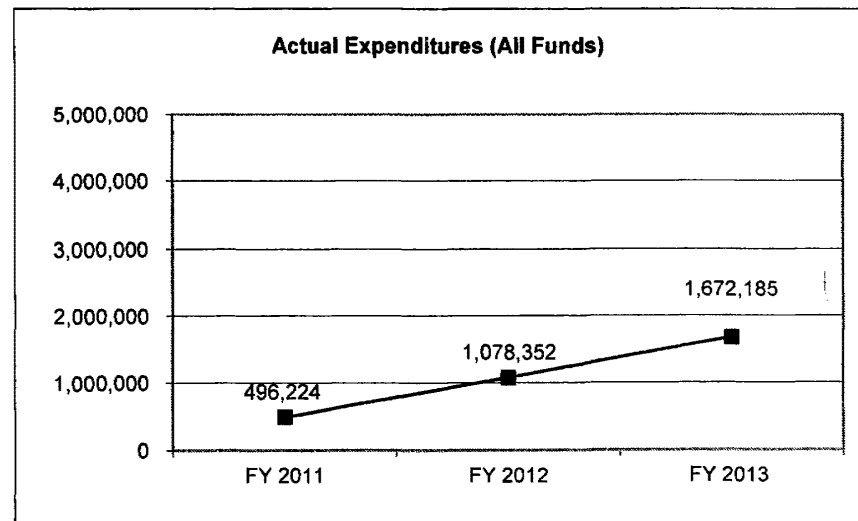
Core: Marketing Team

## 3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1,068,563	1,109,979	2,485,984	3,141,168
Less Reverted (All Funds)	(38,982)	(10,365)	(4,521)	N/A
Budget Authority (All Funds)	1,029,581	1,099,614	2,481,463	
Actual Expenditures (All Funds)	496,224	1,078,352	1,672,185	N/A
Unexpended (All Funds)	533,357	21,262	809,278	N/A
Unexpended, by Fund:				
General Revenue	(28,059)	5,872	6,079	N/A
Federal	111,878	128,008	106,602	N/A
Other	449,538	(112,618)	696,597	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) Used flex authority to transfer in \$32,000 in GR funds.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MARKETING**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	9.65	120,646	135,670	95,325	351,641	
		EE	0.00	725,900	48,638	1,349,426	2,123,964	
		PD	0.00	450,000	0	215,563	665,563	
		<b>Total</b>	<b>9.65</b>	<b>1,296,546</b>	<b>184,308</b>	<b>1,660,314</b>	<b>3,141,168</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1650 2378	PS	0.00	0	(7,000)	0	(7,000)	Cost to continue as Federal Funds decrease - core reduction for CDBG NDI
Core Reduction	1650 2380	EE	0.00	0	(39,000)	0	(39,000)	Cost to continue as Federal Funds decrease - core reduction for CDBG NDI
Core Reduction	1782 4569	PS	(2.00)	0	0	(51,501)	(51,501)	Reduce core for EDAF Fund Switch
Core Reduction	1782 2387	EE	0.00	0	0	(162,751)	(162,751)	Reduce core for EDAF Fund Switch
Core Reallocation	1264 2376	PS	0.00	0	0	0	0	Realign budget to actuals
Core Reallocation	1264 2384	EE	0.00	0	0	(302,000)	(302,000)	Realign budget to actuals
Core Reallocation	1264 2384	PD	0.00	0	0	302,000	302,000	Realign budget to actuals
<b>NET DEPARTMENT CHANGES</b>			<b>(2.00)</b>	<b>0</b>	<b>(46,000)</b>	<b>(214,252)</b>	<b>(260,252)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	7.65	120,646	128,670	43,824	293,140	
		EE	0.00	725,900	9,638	884,675	1,620,213	
		PD	0.00	450,000	0	517,563	967,563	
		<b>Total</b>	<b>7.65</b>	<b>1,296,546</b>	<b>138,308</b>	<b>1,446,062</b>	<b>2,880,916</b>	

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MARKETING**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	7.65	120,646	128,670	43,824	293,140	
	EE	0.00	725,900	9,638	884,675	1,620,213	
	PD	0.00	450,000	0	517,563	967,563	
	<b>Total</b>	<b>7.65</b>	<b>1,296,546</b>	<b>138,308</b>	<b>1,446,062</b>	<b>2,880,916</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C  <b>BUDGET UNIT NAME:</b> Marketing Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- General Revenue: Marketing PS (2376-0101) - \$120,646 * 10% = \$12,065 and Marketing EE (2377-0101) - \$1,175,900 * 10% = \$117,590          - Federal Funds: Marketing PS (2378-0123) - \$86,112 * 10% = \$8,611 and Marketing EE (2380-0123) - \$48,638 * 10% = \$4,864          - Other Funds: Marketing PS (4569-0783) - \$51,501 * 10% = \$5,150 and Marketing EE (2387-0783) - \$162,751 * 10% = \$16,275</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY 2013, the Marketing Team flexed \$0.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,288,240 \* 10% = \$128,824 (30.15 FTE \* 10% = 3.02); EE \$1,384,973 \* 10% = \$138,497
- Federal: PS \$885,057 \* 10% = \$88,506 (21.00 FTE \* 10% = 2.10); EE \$373,251 \* 10% = \$37,325
- Other: PS \$1,153,063 \* 10% = \$115,306 (25.10 FTE \* 10% = 2.51); EE \$254,740 \* 10% = \$25,474

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, there was \$0 flexed between the BCS Teams.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	7,376	0.25	7,376	0.25	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,667	0.12	3,667	0.12	0	0.00
RESEARCH ANAL II	0	0.00	9,070	0.25	1	0.00	0	0.00
RESEARCH ANAL III	0	0.00	19,519	0.50	1	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	6,283	0.13	1	0.00	0	0.00
PLANNER II	0	0.00	20,317	0.50	1	0.00	0	0.00
MARKETING SPECIALIST I	29,036	0.98	27,825	0.95	37,825	1.95	0	0.00
MARKETING SPECIALIST II	22,515	0.61	57,874	1.58	54,664	1.96	0	0.00
MARKETING SPECIALIST III	105,499	2.32	144,552	4.45	117,559	2.45	0	0.00
RESEARCH MANAGER B1	14,188	0.29	0	0.00	5,000	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	21,397	0.43	5,955	0.11	20,955	0.11	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	14,518	0.25	0	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,992	0.25	2	0.25	0	0.00
DIVISION DIRECTOR	22,957	0.25	5,877	0.06	20,877	0.06	0	0.00
DESIGNATED PRINCIPAL ASST DIV	35,000	0.44	0	0.00	18,395	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,816	0.25	6,816	0.25	0	0.00
<b>TOTAL - PS</b>	<b>250,592</b>	<b>5.32</b>	<b>351,641</b>	<b>9.65</b>	<b>293,140</b>	<b>7.65</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	3,987	0.00	86,953	0.00	88,361	0.00	0	0.00
TRAVEL, OUT-OF-STATE	58,516	0.00	129,038	0.00	79,664	0.00	0	0.00
FUEL & UTILITIES	0	0.00	1,529	0.00	1,529	0.00	0	0.00
SUPPLIES	70,318	0.00	186,606	0.00	110,633	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	49,712	0.00	308,745	0.00	157,923	0.00	0	0.00
COMMUNICATION SERV & SUPP	4,547	0.00	194,647	0.00	184,647	0.00	0	0.00
PROFESSIONAL SERVICES	606,588	0.00	1,026,362	0.00	899,362	0.00	0	0.00
M&R SERVICES	34,542	0.00	912	0.00	5,912	0.00	0	0.00
COMPUTER EQUIPMENT	18,913	0.00	1	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	61	0.00	0	0.00
OFFICE EQUIPMENT	1,399	0.00	26,370	0.00	25,370	0.00	0	0.00
OTHER EQUIPMENT	5,287	0.00	10,696	0.00	16,696	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	29,627	0.00	84,167	0.00	35,177	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,194	0.00	2,194	0.00	0	0.00



# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	1,032	0.00	61,433	0.00	11,433	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	2,249	0.00	1,249	0.00	0	0.00
<b>TOTAL - EE</b>	<b>884,468</b>	<b>0.00</b>	<b>2,123,964</b>	<b>0.00</b>	<b>1,620,213</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	527,725	0.00	656,601	0.00	956,601	0.00	0	0.00
REFUNDS	9,400	0.00	8,962	0.00	10,962	0.00	0	0.00
<b>TOTAL - PD</b>	<b>537,125</b>	<b>0.00</b>	<b>665,563</b>	<b>0.00</b>	<b>967,563</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,672,185</b>	<b>5.32</b>	<b>\$3,141,168</b>	<b>9.65</b>	<b>\$2,880,916</b>	<b>7.65</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$140,115</b>	<b>2.69</b>	<b>\$1,296,546</b>	<b>3.12</b>	<b>\$1,296,546</b>	<b>3.12</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$80,357</b>	<b>1.29</b>	<b>\$184,308</b>	<b>3.38</b>	<b>\$138,308</b>	<b>3.38</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$1,451,713</b>	<b>1.34</b>	<b>\$1,660,314</b>	<b>3.15</b>	<b>\$1,446,062</b>	<b>1.15</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**1. What does this program do?**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

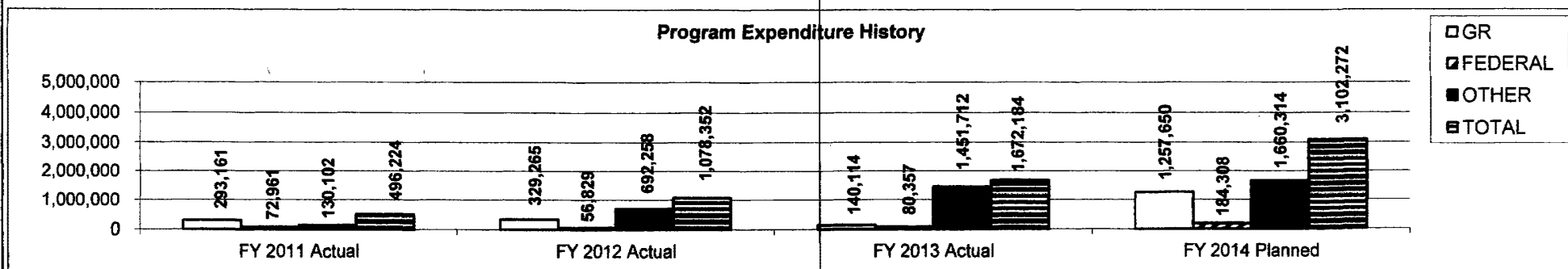
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other" funds?**

International Promotions Revolving Fund (0567), Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving

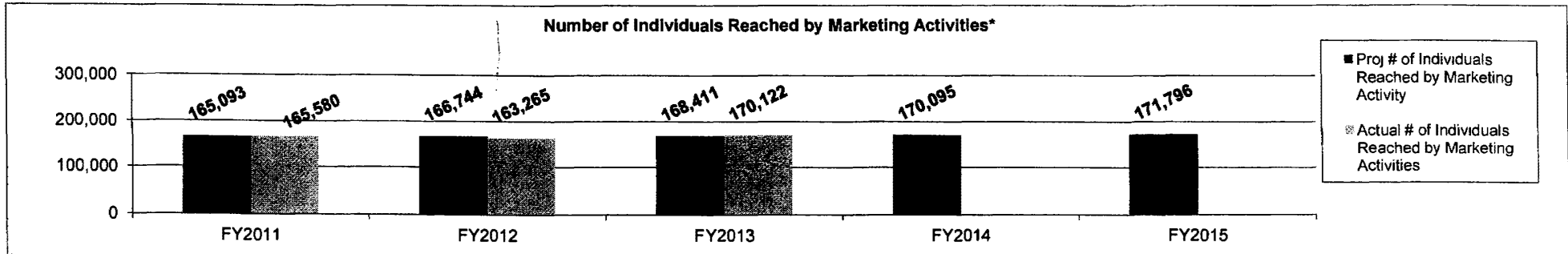
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

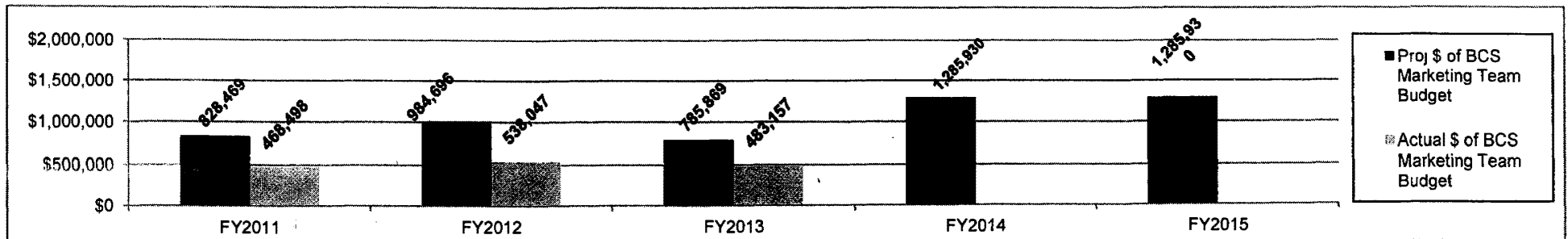
**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure.**



Note: New methodology for tracking marketing activities adopted in FY2010.

\*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

**Projected Cost Benefit of Marketing Activities**

**Actual Cost Benefit of Marketing Activities**

FY2011	FY2012	FY2013	FY2014	FY2015
.20:1	.20:1	.20:1	.20:1	.20:1
.35:1	.30:1	.35:1		

Note: In FY2013 the Marketing Team Spent \$.35 for every 1 person reached by Marketing activity.

## PROGRAM DESCRIPTION

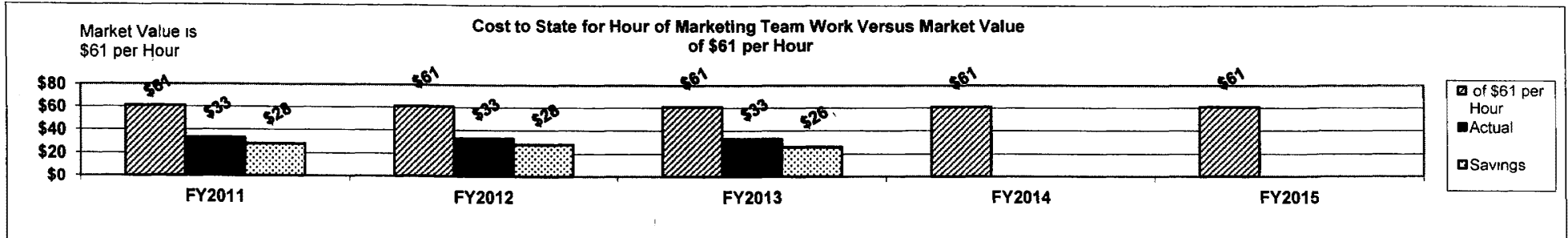
**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure (continued)**

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work is \$33, a savings of roughly \$28 per hour



**7b. Provide an efficiency measure.**

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
	\$741,024,609		\$499,723,179		\$340,785,161	
\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$ 4,625,711	\$ 5,972,556	\$ 5,859,073	\$ 7,970,926
	\$ 0.0061		\$ 0.0093		\$ 0.0172	

**7c. Provide the number of clients/individuals served, if applicable.**

**Avg # of newsletter mailings sent/week**

**Avg # of mailings opened as % of received/week**

**Number of total hits to BCS Website**

\*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2015 Projected
2,949	2,696	2723	2635	2750	2,515	2,805	2,860
26.5%	9.5%	10.0%	6.40%	7.0%	17.20%	7.5%	7.5%
2,179,509	26,106	27,411	22,838	28,782	163,243	30,000	31,200

**7d. Provide a customer satisfaction measure, if available.**

**Conference Attendees Satisfied/Very Satisfied**

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2015 Projected
85%	86%	85%	83%	85%	82%	85%	85%

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	1,158,063	0	0	1,158,063
EE	249,740	0	0	249,740
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,407,803</b>	<b>0</b>	<b>0</b>	<b>1,407,803</b>

<b>FTE</b>	<b>25.10</b>	<b>0.00</b>	<b>0.00</b>	<b>25.10</b>
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<b>Est. Fringe</b>	610,878	0	0	610,878
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

During the past 4 years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The fund will not be able to sustain the current spending level as the revenues into the fund are not substantial enough to cover the expenditures.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/Salaries & Wages	51,501	2.0					51,501	2.0	
<b>Sales</b>									
100/Salaries & Wages	355,256	7.0					355,256	7.0	
<b>Finance</b>									
100/Salaries & Wages	731,096	15.6					731,096	15.6	
<b>Compliance</b>									
100/Salaries & Wages	20,210	0.5					20,210	0.5	
<b>Total PS</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41945C, 41955C, 41965C and 41975C</u>
<b>Division: Business and Community Services</b>		
<b>DI Name: Restore GR from EDAF</b>	<b>DI# 1419011</b>	
<b>Marketing</b>		
140/Travel, In-State	592	592
160/Travel, Out-of-State	1,867	1,867
190/Supplies	41,480	41,480
320/Professional Development	37,822	37,822
340/Communication Serv & Supp	980	980
320/Professional Services	60,000	60,000
430/M&R Services	10,000	10,000
480/Computer Equipment	10,000	10,000
680/Building Lease Payments	10	10
	<u>162,751</u>	<u>162,751</u>
<b>Sales</b>		
140/Travel, In-State	9,089	9,089
160/Travel, Out-of-State	4,386	4,386
180/Fuel & Utilities	6	6
190/Supplies	5,501	5,501
320/Professional Development	9,202	9,202
340/Communication Serv & Supp	11,074	11,074
320/Professional Services	800	800
430/M&R Services	100	100
480/Computer Equipment	1,830	1,830
580/Office Equipment	1,020	1,020
740/Miscellaneous Expenses	100	100
	<u>43,108</u>	<u>43,108</u>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

Department: Economic Development		Budget Unit 41945C, 41955C, 41965C and 41975C			
Division: Business and Community Services					
DI Name: Restore GR from EDAF		DI# 1419011			
Finance					
140/Travel, In-State	6,119			6,119	
160/Travel, Out-of-State	2,271			2,271	
190/Supplies	10,000			10,000	
320/Professional Development	9,416			9,416	
340/Communication Serv & Supp	5,600			5,600	
320/Professional Services	550			550	
430/M&R Services	100			100	
480/Computer Equipment	1,931			1,931	
580/Office Equipment	501			501	
680/Building Lease Payments	50			50	
690/Equipment Rentals & Leases	300			300	
740/Miscellaneous Expenses	1,000			1,000	
	37,838			37,838	
Compliance					
140/Travel, In-State	1,011			1,011	
180/Fuel & Utilities	100			100	
190/Supplies	95			95	
320/Professional Development	1,646			1,646	
340/Communication Serv & Supp	200			200	
320/Professional Services	2,981			2,981	
420/Housekeeping & Janitorial Serv	1			1	
430/M&R Services	1			1	
480/Computer Equipment	1			1	
580/Office Equipment	1			1	
590/Other Equipment	1			1	
640/Property & Improvements	1			1	
680/Building Lease Payments	1			1	
690/Equipment Rentals & Leases	1			1	
740/Miscellaneous Expenses	1			1	
760/Rebillable Expenses	1			1	
	6,043			6,043	
Total EE	249,740	0	0	249,740	0



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41945C, 41955C, 41965C and 41975C</u>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>		<b>DI#</b> <u>1419011</u>							
<b>Total PSD</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Transfers</b>									
<b>Total TRF</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Grand Total</b>	<u>1,407,803</u>	<u>25.1</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,407,803</u>	<u>25.1</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>				<b>Budget Unit 41945C, 41955C, 41965C and 41975C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>				<b>DI# 1419011</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Restore GR from EDAF DI# 1419011

Budget Unit 41945C, 41955C, 41965C and 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the appropriate section in the Core for the effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the appropriate section in the Core for the efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the appropriate section in the Core for the clients/individuals served.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the appropriate section in the Core for the satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>Restoration of GR from EDAF - 1419011</b>								
MARKETING SPECIALIST III	0	0.00	0	0.00	51,501	2.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	51,501	2.00	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	592	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	1,867	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	41,480	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	37,822	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	980	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	60,000	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	10,000	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	10,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	10	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	162,751	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$214,252</b>	<b>2.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$214,252	2.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Community Development Block Grant PS EE DI# 1419017	

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	80,000	0	0	80,000
EE	150,000	0	0	150,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>230,000</b>	<b>0</b>	<b>0</b>	<b>230,000</b>
<b>FTE</b>	<b>3.64</b>	<b>0.00</b>	<b>0.00</b>	<b>3.64</b>

<b>Est. Fringe</b>	42,200	0	0	42,200
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

GR funds are needed to continue required program administration. Over the past few years GR and EDAF funding have been reduced, but federal technical assistance and disaster funds were available to at least partially compensate for that reduction. Those temporary federal funds are now declining as the annual allocation is reduced. Program administration for previously authorized grants must continue for multiple years. These responsibilities include insuring rural cities and counties access to the program (training, project development) and grantee compliance with procurement, contracting, equal opportunity, fair housing, labor standards, and environmental review. This NDI requests GR FTE authority, but this represents a reallocation from federal FTE, for no net change.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one times and how those amounts were calculated.)</b>									
No new FTE are requested. The FTE listed represent a change in appropriation authority only. The request for General Revenue is needed to replace the loss of federal administration funding.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/007887 - Marketing Specialist III	7,000	0.00					7,000	0.00	
	<b>7,000</b>	<b>0.00</b>					<b>7,000</b>	<b>0.00</b>	
<b>Sales</b>									
100/007885 - Marketing Specialist I	9,000	0.00					9,000	0.00	
100/007886 - Marketing Specialist II	4,000	0.50					4,000	0.50	
100/008092 - Community & Ec Dev MgrB2	2,000	0.00					2,000	0.00	
	<b>15,000</b>	<b>0.50</b>					<b>15,000</b>	<b>0.50</b>	
<b>Finance</b>									
100/007900 - Ec Dev Inc Spec I	10,000	0.00					10,000	0.00	
100/007901 - Ec Dev Inc Spec II	2,000	2.00					2,000	2.00	
	<b>12,000</b>	<b>2.00</b>					<b>12,000</b>	<b>2.00</b>	
<b>Compliance</b>									
100/000004 - Admin Office Support Assist	2,000	0.00					2,000	0.00	
100/000022 - Office Support Asst (Keybrd)	10,000	0.50					10,000	0.50	
100/000023 - Sr Ofc Support Asst (Keybrd)	2,000	0.14					2,000	0.14	
100/007900 - Ec Dev Inc Spec I	5,000	0.00					5,000	0.00	
100/007901 - Ec Dev Inc Spec II	10,000	0.10					10,000	0.10	
100/007903 - Ec Dev Inc Spc III	17,000	0.40					17,000	0.40	
	<b>46,000</b>	<b>1.14</b>					<b>46,000</b>	<b>1.14</b>	
<b>Total PS</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>		
<b>Marketing</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	3,000	3,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	4,000	4,000
320 - Professional Development	10,000	10,000
340 - Communication Serv & Supp	2,000	2,000
400 - Professional Services	9,000	9,000
430 - M&R Services	500	500
560 - Motorized Equipment	2,000	2,000
580 - Office Equipment	1,000	1,000
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expense	1,000	1,000
760 - Rebillable Expenses	1,000	1,000
	<b>39,000</b>	<b>39,000</b>
<b>Sales</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	2,000	2,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	3,000	3,000
320 - Professional Development	1,000	1,000
340 - Communication Serv & Supp	7,200	7,200
400 - Professional Services	3,000	3,000
430 - M&R Services	200	200
560 - Motorized Equipment	1,200	1,200
580 - Office Equipment	700	700
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expenses	700	700
760 - Rebillable	1,000	1,000
	<b>25,500</b>	<b>25,500</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 41945C, 41955C, 41965C and 41975C						
Division: Business and Community Services								
DI Name: Community Development Block Grant PS EE DI# 1419017								
Finance								
140 - Travel, In-State	5,000					5,000		
160 - Travel, Out-of-State	3,000					3,000		
180 - Fuel & Utilities	8,000					8,000		
190 - Supplies	8,000					8,000		
320 - Professional Development	20,000					20,000		
340 - Communication Serv & Supp	4,000					4,000		
400 - Professional Services	25,000					25,000		
430 - M&R Services	800					800		
560 - Motorized Equipment	4,000					4,000		
580 - Office Equipment	2,000					2,000		
590 - Other Equipment	1,000					1,000		
680 - Building Lease Payments	700					700		
740 - Misc Expenses	2,000					2,000		
760 - Rebillable Expenses	2,000					2,000		
	85,500					85,500		
Total EE	150,000	0		0		150,000		0
Program Distributions						0		
Total PSD	0	0		0		0		0
Transfers								
Total TRF	0	0		0		0		0
Grand Total	230,000	3.64	0	0.0	0	0.0	230,000	3.64 0



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>			<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C						
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE</b>			<b>DI# 1419017</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Program Distributions</b>							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Transfers</b>									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development

Budget Unit 41945C, 41955C, 41965C and 41975C

Division: Business and Community Services

DI Name: Community Development Block Grant PS EE DI# 1419017

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.

6b. Provide an efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

6d. Provide a customer satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MARKETING</b>								
<b>Comm Dev Block Grant PS EE - 1419017</b>								
MARKETING SPECIALIST III	0	0.00	0	0.00	7,000	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	7,000	0.00	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	3,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	3,000	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	2,000	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	4,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	10,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,000	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	9,000	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	500	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	2,000	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1,000	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	400	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	100	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	1,000	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	39,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$46,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$46,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	937,720	21.52	864,376	19.52	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	57,544	1.24	74,108	1.72	52,108	1.22	0	0.00
DED ADMINISTRATIVE	6,434	0.15	6,816	0.25	6,816	0.25	0	0.00
ECON DEVELOP ADVANCEMENT FUND	891,987	19.41	355,256	7.00	0	0.00	0	0.00
TOTAL - PS	955,965	20.80	1,373,900	30.49	923,300	20.99	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	50,111	0.00	98,912	0.00	88,912	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	776	0.00	21,221	0.00	2,721	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	70,653	0.00	43,108	0.00	0	0.00	0	0.00
TOTAL - EE	121,540	0.00	163,241	0.00	91,633	0.00	0	0.00
<b>TOTAL</b>	<b>1,077,505</b>	<b>20.80</b>	<b>1,537,141</b>	<b>30.49</b>	<b>1,014,933</b>	<b>20.99</b>	<b>0</b>	<b>0.00</b>
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	5,862	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	201	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	63	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	6,126	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,126</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Restoration of GR from EDAF - 1419011</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	355,256	7.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	355,256	7.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	43,108	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	43,108	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>398,364</b>	<b>7.00</b>	<b>0</b>	<b>0.00</b>
<b>Comm Dev Block Grant PS EE - 1419017</b>								
PERSONAL SERVICES								

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# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
Comm Dev Block Grant PS EE - 1419017								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	15,000	0.50	0	0.00
TOTAL - PS	0	0.00	0	0.00	15,000	0.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	25,500	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	25,500	0.00	0	0.00
TOTAL	0	0.00	0	0.00	40,500	0.50	0	0.00
GRAND TOTAL	\$1,077,505	20.80	\$1,537,141	30.49	\$1,459,923	28.49	\$0	0.00

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# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Sales Team</b>		

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2014 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	864,376	52,108	6,816	923,300
<b>EE</b>	88,912	2,721	0	91,633
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>953,288</b>	<b>54,829</b>	<b>6,816</b>	<b>1,014,933</b>

<b>FTE</b>	<b>19.52</b>	<b>1.22</b>	<b>0.25</b>	<b>20.99</b>
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<b>Est. Fringe</b>	455,958	27,487	3,595	487,041
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)

	<b>FY 2014 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

## **2. CORE DESCRIPTION**

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for "selling" Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri. Regions covered by Sales staff include in-state, national and international.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

## **3. PROGRAM LISTING (list programs included in this core funding)**

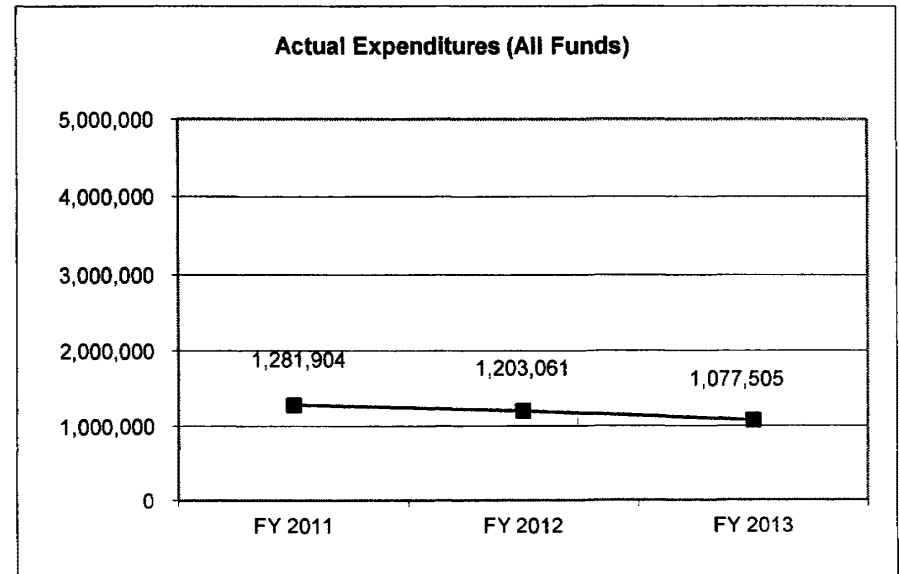
Sales Team

# CORE DECISION ITEM

Department:	Economic Development	Budget Unit <u>41955C</u>
Division:	Business and Community Services	
Core:	Sales Team	

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1,412,653	1,350,346	1,246,104	1,537,141
Less Reverted (All Funds)	(32,762)	(25,527)	(1,777)	N/A
Budget Authority (All Funds)	1,379,891	1,324,819	1,244,327	N/A
Actual Expenditures (All Funds)	1,281,904	1,203,061	1,077,505	N/A
Unexpended (All Funds)	97,987	121,758	166,822	N/A
Unexpended, by Fund:				
General Revenue	52,816	27,603	7,352	N/A
Federal	38,183	46,935	48,813	N/A
Other	6,988	47,220	110,657	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# **CORE RECONCILIATION DETAIL**

## **DEPARTMENT OF ECONOMIC DEVELOPMENT SALES**

### **5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	30.49	937,720	74,108	362,072	1,373,900	
		EE	0.00	98,912	21,221	43,108	163,241	
		<b>Total</b>	<b>30.49</b>	<b>1,036,632</b>	<b>95,329</b>	<b>405,180</b>	<b>1,537,141</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	1014 2391	PS	(2.00)	(73,344)	0	0	(73,344)	Transfer tax credit compliance to Dept of Revenue per Executive Order
Transfer Out	1014 2393	EE	0.00	(10,000)	0	0	(10,000)	Transfer tax credit compliance to Dept of Revenue per Executive Order.
Core Reduction	1645 2399	PS	(0.50)	0	(22,000)	0	(22,000)	Cost to Continue as Federal Funds Decrease - core reduction for CDBG NDI
Core Reduction	1645 2400	EE	0.00	0	(18,500)	0	(18,500)	Cost to Continue as Federal Funds Decrease - core reduction for CDBG NDI
Core Reduction	1786 2801	PS	(7.00)	0	0	(355,256)	(355,256)	Reduce core for EDAF NDI.
Core Reduction	1786 2802	EE	0.00	0	0	(43,108)	(43,108)	Reduce core for EDAF NDI.
<b>NET DEPARTMENT CHANGES</b>			<b>(9.50)</b>	<b>(83,344)</b>	<b>(40,500)</b>	<b>(398,364)</b>	<b>(522,208)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	20.99	864,376	52,108	6,816	923,300	
		EE	0.00	88,912	2,721	0	91,633	
		<b>Total</b>	<b>20.99</b>	<b>953,288</b>	<b>54,829</b>	<b>6,816</b>	<b>1,014,933</b>	



# CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT  
SALES

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PS	20.99	864,376	52,108	6,816	923,300	
	EE	0.00	88,912	2,721	0	91,633	
	<b>Total</b>	<b>20.99</b>	<b>953,288</b>	<b>54,829</b>	<b>6,816</b>	<b>1,014,933</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41955C  <b>BUDGET UNIT NAME:</b> Sales Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- General Revenue: Sales PS (2391-0101) - \$937,720 * 10% = \$93,772 and Sales EE (2393-0101) - \$98,912 * 10% = \$9,891          - Federal Funds: Sales PS (2399-0123) - \$74,108 * 10% = \$7,411 and Sales EE (2400-0123) - \$21,221 * 10% = \$2,122          - Other Funds: Sales PS (2801-0783) - \$355,256 * 10% = \$35,526 and Sales EE (2802-0783) - \$43,108 * 10% = \$4,311</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY 2013, the Sales Team flexed \$0.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

DEPARTMENT REQUEST
<p>The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.</p> <ul style="list-style-type: none"> <li>- General Revenue: PS \$1,288,240 * 10% = \$128,824 (30.15 FTE * 10% = 3.02); EE \$1,384,973 * 10% = \$138,497</li> <li>- Federal: PS \$885,057 * 10% = \$88,506 (21.00 FTE * 10% = 2.10); EE \$373,251 * 10% = \$37,325</li> <li>- Other: PS \$1,153,063 * 10% = \$115,306 (25.10 FTE * 10% = 2.51); EE \$254,740 * 10% = \$25,474</li> </ul>

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, there was \$0 flexed between the BCS Teams.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	17,621	0.60	33,167	1.12	43,143	1.12	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	22,682	1.00	32,659	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	52,697	2.00	56,909	2.12	63,866	2.12	0	0.00
PLANNER III	54,316	1.00	54,542	1.00	54,498	1.00	0	0.00
MARKETING SPECIALIST I	6,475	0.19	65,203	1.75	131,150	3.75	0	0.00
MARKETING SPECIALIST II	22,977	0.61	259,633	6.32	90,709	2.82	0	0.00
MARKETING SPECIALIST III	502,567	11.41	409,000	8.24	290,606	6.24	0	0.00
ECONOMIC DEV INCENTIVE SPC III	42,517	1.00	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	2,120	0.04	0	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	61,771	1.09	64,020	1.19	87,970	1.19	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	36,675	0.57	48,346	0.75	74,307	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	20,625	0.19	21,992	0.25	1,992	0.25	0	0.00
DIVISION DIRECTOR	16,852	0.18	13,598	0.25	43,587	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	97,813	1.52	17,992	0.25	1,992	0.25	0	0.00
PARALEGAL	4,314	0.11	0	0.00	0	0.00	0	0.00
LEGAL COUNSEL	16,625	0.29	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,816	0.25	6,816	0.25	0	0.00
OTHER	0	0.00	300,000	6.00	5	0.00	0	0.00
<b>TOTAL - PS</b>	<b>955,965</b>	<b>20.80</b>	<b>1,373,900</b>	<b>30.49</b>	<b>923,300</b>	<b>20.99</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	58,192	0.00	54,826	0.00	41,697	0.00	0	0.00
TRAVEL, OUT-OF-STATE	4,921	0.00	18,123	0.00	14,451	0.00	0	0.00
FUEL & UTILITIES	0	0.00	26	0.00	20	0.00	0	0.00
SUPPLIES	11,777	0.00	16,236	0.00	3,735	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,932	0.00	34,488	0.00	7,606	0.00	0	0.00
COMMUNICATION SERV & SUPP	23,442	0.00	14,909	0.00	8,841	0.00	0	0.00
PROFESSIONAL SERVICES	9,141	0.00	5,649	0.00	9,149	0.00	0	0.00
M&R SERVICES	0	0.00	534	0.00	334	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	98	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	3,439	0.00	719	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	994	0.00	594	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
BUILDING LEASE PAYMENTS	0	0.00	195	0.00	95	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,578	0.00	1,078	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,135	0.00	4,146	0.00	2,446	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	969	0.00	769	0.00	0	0.00
TOTAL - EE	121,540	0.00	163,241	0.00	91,633	0.00	0	0.00
GRAND TOTAL	\$1,077,505	20.80	\$1,537,141	30.49	\$1,014,933	20.99	\$0	0.00
GENERAL REVENUE	\$50,111	0.00	\$1,036,632	21.52	\$953,288	19.52		0.00
FEDERAL FUNDS	\$58,320	1.24	\$95,329	1.72	\$54,829	1.22		0.00
OTHER FUNDS	\$969,074	19.56	\$405,180	7.25	\$6,816	0.25		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

**1. What does this program do?**

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for "selling" Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri. Regions covered by Sales staff include in-state, national and international.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

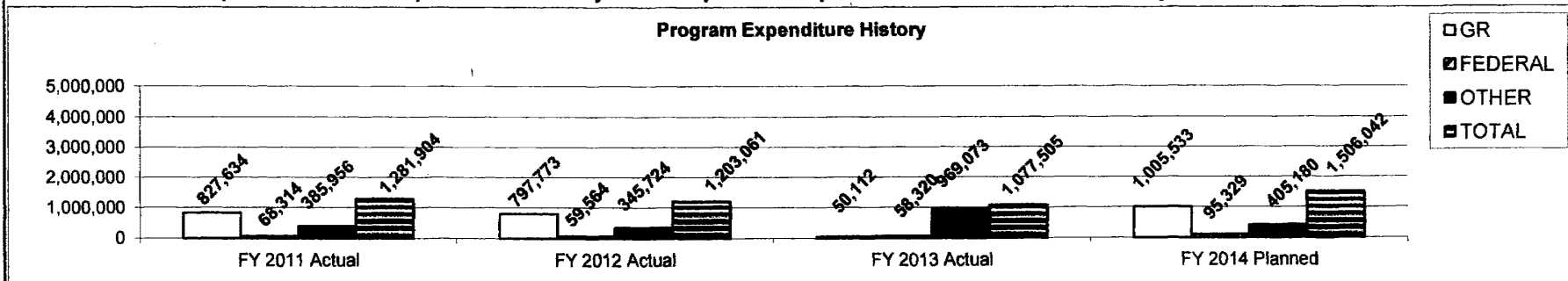
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

### 7a. Provide an effectiveness measure.

**Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)**

	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2015 Projected
Cost to State/Announced Projects		122.5M		172.9M		199.8M		
** Total New Jobs Created/Retained	15,785	13,138	14,919	23,274	15,333	13,338	17,248*	17,953*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$9,327		\$7,427		\$14,978		

NOTE: \*Based on 3 years prior average calculating two years Actual and previous year Projected.

NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

**Cost to State per \$1 Capital Investment Made by Announced/Accepted Project**

	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected	FY2015 Projected
Cost to State/Announced Projects		\$122.5M		\$172.9M		\$199.8M		
Total (\$) Proj. Capital Investment	\$2.64B*	\$961.6M	\$1.6B*	\$3.16B	\$1.13B	\$2.13B	\$1.13B*	\$2.14B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.12		\$0.05		\$0.09		

NOTE: Projections based on two years Actual and previous year Projected.

### 7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
\$ of Financial Incentives Issued/Awarded		\$741,024,609		\$499,723,179		\$340,785,161	
\$ of BCS Operational Budget	\$6,421,884	\$4,531,349	\$6,360,277	\$4,625,711	\$5,972,556	\$5,859,073	\$7,970,926
Cost Benefit to Achieve a Result		\$0.0061		\$ 0.0093		\$0.0172	

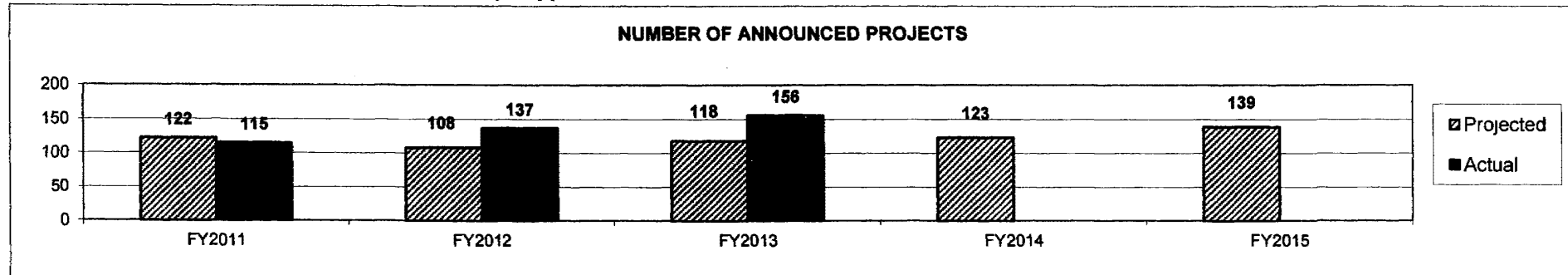
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



**NOTE:** Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.

**NOTE:** Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.

NA



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	1,158,063	0	0	1,158,063
EE	249,740	0	0	249,740
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,407,803</b>	<b>0</b>	<b>0</b>	<b>1,407,803</b>
<b>FTE</b>	<b>25.10</b>	<b>0.00</b>	<b>0.00</b>	<b>25.10</b>

<b>Est. Fringe</b>	610,878	0	0	610,878
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

During the past 4 years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The fund will not be able to sustain the current spending level as the revenues into the fund are not substantial enough to cover the expenditures.

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
<b>Budget Object Class/Job Class</b>	<b>Dept Req GR DOLLARS</b>	<b>Dept Req GR FTE</b>	<b>Dept Req FED DOLLARS</b>	<b>Dept Req FED FTE</b>	<b>Dept Req OTHER DOLLARS</b>	<b>Dept Req OTHER FTE</b>	<b>Dept Req TOTAL DOLLARS</b>	<b>Dept Req TOTAL FTE</b>	<b>Dept Req One-Time DOLLARS</b>
<b>Marketing</b>									
100/Salaries & Wages	51,501	2.0					51,501	2.0	
<b>Sales</b>									
100/Salaries & Wages	355,256	7.0					355,256	7.0	
<b>Finance</b>									
100/Salaries & Wages	731,096	15.6					731,096	15.6	
<b>Compliance</b>									
100/Salaries & Wages	20,210	0.5					20,210	0.5	
<b>Total PS</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Restore GR from EDAF</b>	<b>DI# 1419011</b>	
<b>Marketing</b>		
140/Travel, In-State	592	592
160/Travel, Out-of-State	1,867	1,867
190/Supplies	41,480	41,480
320/Professional Development	37,822	37,822
340/Communication Serv & Supp	980	980
320/Professional Services	60,000	60,000
430/M&R Services	10,000	10,000
480/Computer Equipment	10,000	10,000
680/Building Lease Payments	10	10
	<hr/> 162,751	<hr/> 162,751
<b>Sales</b>		
140/Travel, In-State	9,089	9,089
160/Travel, Out-of-State	4,386	4,386
180/Fuel & Utilities	6	6
190/Supplies	5,501	5,501
320/Professional Development	9,202	9,202
340/Communication Serv & Supp	11,074	11,074
320/Professional Services	800	800
430/M&R Services	100	100
480/Computer Equipment	1,830	1,830
580/Office Equipment	1,020	1,020
740/Miscellaneous Expenses	100	100
	<hr/> 43,108	<hr/> 43,108

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

Department: Economic Development		Budget Unit 41945C, 41955C, 41965C and 41975C			
Division: Business and Community Services					
DI Name: Restore GR from EDAF		DI# 1419011			
Finance					
140/Travel, In-State	6,119			6,119	
160/Travel, Out-of-State	2,271			2,271	
190/Supplies	10,000			10,000	
320/Professional Development	9,416			9,416	
340/Communication Serv & Supp	5,600			5,600	
320/Professional Services	550			550	
430/M&R Services	100			100	
480/Computer Equipment	1,931			1,931	
580/Office Equipment	501			501	
680/Building Lease Payments	50			50	
690/Equipment Rentals & Leases	300			300	
740/Miscellaneous Expenses	1,000			1,000	
	37,838			37,838	
Compliance					
140/Travel, In-State	1,011			1,011	
180/Fuel & Utilities	100			100	
190/Supplies	95			95	
320/Professional Development	1,646			1,646	
340/Communication Serv & Supp	200			200	
320/Professional Services	2,981			2,981	
420/Housekeeping & Janitorial Serv	1			1	
430/M&R Services	1			1	
480/Computer Equipment	1			1	
580/Office Equipment	1			1	
590/Other Equipment	1			1	
640/Property & Improvements	1			1	
680/Building Lease Payments	1			1	
690/Equipment Rentals & Leases	1			1	
740/Miscellaneous Expenses	1			1	
760/Rebillable Expenses	1			1	
	6,043			6,043	
Total EE	249,740	0	0	249,740	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit 41945C, 41955C, 41965C and 41975C					
Division: Business and Community Services									
DI Name: Restore GR from EDAF				DI# 1419011					
Total PSD	0	0	0	0	0	0	0	0	0
Transfers									
Total TRF	0	0	0	0	0	0	0	0	0
Grand Total	1,407,803	25.1	0	0.0	0	0.0	1,407,803	25.1	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41945C, 41955C, 41965C and 41975C</u>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>		<b>DI#</b> <u>1419011</u>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Restore GR from EDAF DI# 1419011

Budget Unit 41945C, 41955C, 41965C and 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the appropriate section in the Core for the effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the appropriate section in the Core for the efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the appropriate section in the Core for the clients/individuals served.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the appropriate section in the Core for the satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>Restoration of GR from EDAF - 1419011</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	24	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	18	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	43	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	44	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	30,053	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	21,580	3.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	302,394	4.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	100	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	150	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	139	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	100	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	261	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	100	0.00	0	0.00
LEGAL COUNSEL	0	0.00	0	0.00	250	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>355,256</b>	<b>7.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	9,089	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	4,386	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	6	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	5,501	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	9,202	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	11,074	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	800	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	100	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1,830	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1,020	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	100	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>43,108</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$398,364</b>	<b>7.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$398,364</b>	<b>7.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

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**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: Community Development Block Grant PS EE DI# 1419017**

**Budget Unit** 41945C, 41955C, 41965C and 41975C

**1. AMOUNT OF REQUEST**

FY 2015 Budget Request				
	GR	Federal	Other	Total
PS	80,000	0	0	80,000
EE	150,000	0	0	150,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>230,000</b>	<b>0</b>	<b>0</b>	<b>230,000</b>
<b>FTE</b>	<b>3.64</b>	<b>0.00</b>	<b>0.00</b>	<b>3.64</b>

<b>Est. Fringe</b>	42,200	0	0	42,200
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2015 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

GR funds are needed to continue required program administration. Over the past few years GR and EDAF funding have been reduced, but federal technical assistance and disaster funds were available to at least partially compensate for that reduction. Those temporary federal funds are now declining as the annual allocation is reduced. Program administration for previously authorized grants must continue for multiple years. These responsibilities include insuring rural cities and counties access to the program (training, project development) and grantee compliance with procurement, contracting, equal opportunity, fair housing, labor standards, and environmental review. This NDI requests GR FTE authority, but this represents a reallocation from federal FTE, for no net change.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one times and how those amounts were calculated.)</b>									
No new FTE are requested. The FTE listed represent a change in appropriation authority only. The request for General Revenue is needed to replace the loss of federal administration funding.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/007887 - Marketing Specialist III	7,000	0.00					7,000	0.00	
	<b>7,000</b>	<b>0.00</b>					<b>7,000</b>	<b>0.00</b>	
<b>Sales</b>									
100/007885 - Marketing Specialist I	9,000	0.00					9,000	0.00	
100/007886 - Marketing Specialist II	4,000	0.50					4,000	0.50	
100/008092 - Community & Ec Dev MgrB2	2,000	0.00					2,000	0.00	
	<b>15,000</b>	<b>0.50</b>					<b>15,000</b>	<b>0.50</b>	
<b>Finance</b>									
100/007900 - Ec Dev Inc Spec I	10,000	0.00					10,000	0.00	
100/007901 - Ec Dev Inc Spec II	2,000	2.00					2,000	2.00	
	<b>12,000</b>	<b>2.00</b>					<b>12,000</b>	<b>2.00</b>	
<b>Compliance</b>									
100/000004 - Admin Office Support Assist	2,000	0.00					2,000	0.00	
100/000022 - Office Support Asst (Keybrd)	10,000	0.50					10,000	0.50	
100/000023 - Sr Ofc Support Asst (Keybrd)	2,000	0.14					2,000	0.14	
100/007900 - Ec Dev Inc Spec I	5,000	0.00					5,000	0.00	
100/007901 - Ec Dev Inc Spec II	10,000	0.10					10,000	0.10	
100/007903 - Ec Dev Inc Spc III	17,000	0.40					17,000	0.40	
	<b>46,000</b>	<b>1.14</b>					<b>46,000</b>	<b>1.14</b>	
<b>Total PS</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>		
<b>Marketing</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	3,000	3,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	4,000	4,000
320 - Professional Development	10,000	10,000
340 - Communication Serv & Supp	2,000	2,000
400 - Professional Services	9,000	9,000
430 - M&R Services	500	500
560 - Motorized Equipment	2,000	2,000
580 - Office Equipment	1,000	1,000
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expense	1,000	1,000
760 - Rebillable Expenses	1,000	1,000
	<b>39,000</b>	<b>39,000</b>
<b>Sales</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	2,000	2,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	3,000	3,000
320 - Professional Development	1,000	1,000
340 - Communication Serv & Supp	7,200	7,200
400 - Professional Services	3,000	3,000
430 - M&R Services	200	200
560 - Motorized Equipment	1,200	1,200
580 - Office Equipment	700	700
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expenses	700	700
760 - Rebillable	1,000	1,000
	<b>25,500</b>	<b>25,500</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit 41945C, 41955C, 41965C and 41975C				
Division: Business and Community Services							
DI Name: Community Development Block Grant PS EE DI# 1419017							
Finance							
140 - Travel, In-State	5,000					5,000	
160 - Travel, Out-of-State	3,000					3,000	
180 - Fuel & Utilities	8,000					8,000	
190 - Supplies	8,000					8,000	
320 - Professional Development	20,000					20,000	
340 - Communication Serv & Supp	4,000					4,000	
400 - Professional Services	25,000					25,000	
430 - M&R Services	800					800	
560 - Motorized Equipment	4,000					4,000	
580 - Office Equipment	2,000					2,000	
590 - Other Equipment	1,000					1,000	
680 - Building Lease Payments	700					700	
740 - Misc Expenses	2,000					2,000	
760 - Rebillable Expenses	2,000					2,000	
	85,500					85,500	
Total EE	150,000	0		0		150,000	0
Program Distributions						0	
Total PSD	0	0		0		0	0
Transfers							
Total TRF	0	0		0		0	0
Grand Total	230,000	3.64	0	0.0	0	0.0	230,000 3.64 0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE</b>		<b>DI# 1419017</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Community Development Block Grant PS EE DI# 1419017

**Budget Unit** 41945C, 41955C, 41965C and 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**6b. Provide an efficiency measure.**

**6c. Provide the number of clients/individuals served, if applicable.**

**6d. Provide a customer satisfaction measure, if available.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SALES</b>								
<b>Comm Dev Block Grant PS EE - 1419017</b>								
MARKETING SPECIALIST I	0	0.00	0	0.00	9,000	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	4,000	0.50	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	2,000	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	15,000	0.50	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	3,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	2,000	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	2,000	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	3,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	7,200	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,000	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	200	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	1,200	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	700	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	400	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	100	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	700	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	25,500	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$40,500	0.50	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$40,500	0.50		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>FINANCE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	55,635	1.92	55,635	1.92	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	183,910	4.30	198,346	4.62	166,346	2.62	0	0.00	
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	42,802	1.00	42,802	1.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	718,810	17.38	731,096	15.60	0	0.00	0	0.00	
TOTAL - PS	902,720	21.68	1,027,879	23.14	264,783	5.54	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	70,682	0.00	70,682	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	26,060	0.00	100,903	0.00	35,403	0.00	0	0.00	
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	3,890	0.00	3,890	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	77,865	0.00	37,838	0.00	0	0.00	0	0.00	
TOTAL - EE	103,925	0.00	213,313	0.00	109,975	0.00	0	0.00	
<b>TOTAL</b>	<b>1,006,645</b>	<b>21.68</b>	<b>1,241,192</b>	<b>23.14</b>	<b>374,758</b>	<b>5.54</b>	<b>0</b>	<b>0.00</b>	
<b>Pay Plan FY14-Cost to Continue - 0000014</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	4,843	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	697	0.00	0	0.00	
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	250	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	5,790	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,790</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Sports Tax Credit FTE - 1419004</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	41,426	1.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	41,426	1.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	10,053	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	10,053	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>51,479</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	

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## DECISION ITEM SUMMARY

Budget Unit									
Decision Item		FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>									
Restoration of GR from EDAF - 1419011									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	731,096	15.60	0	0.00
TOTAL - PS		0	0.00	0	0.00	731,096	15.60	0	0.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE		0	0.00	0	0.00	37,838	0.00	0	0.00
TOTAL - EE		0	0.00	0	0.00	37,838	0.00	0	0.00
TOTAL		0	0.00	0	0.00	768,934	15.60	0	0.00
MO SourceLink - 1419013									
EXPENSE & EQUIPMENT									
BUSINESS EXTENSION SERVICE TEA		0	0.00	0	0.00	40,000	0.00	0	0.00
TOTAL - EE		0	0.00	0	0.00	40,000	0.00	0	0.00
TOTAL		0	0.00	0	0.00	40,000	0.00	0	0.00
Comm Dev Block Grant PS EE - 1419017									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	12,000	2.00	0	0.00
TOTAL - PS		0	0.00	0	0.00	12,000	2.00	0	0.00
EXPENSE & EQUIPMENT									
GENERAL REVENUE		0	0.00	0	0.00	85,500	0.00	0	0.00
TOTAL - EE		0	0.00	0	0.00	85,500	0.00	0	0.00
TOTAL		0	0.00	0	0.00	97,500	2.00	0	0.00
GRAND TOTAL		\$1,006,645	21.68	\$1,241,192	23.14	\$1,338,461	24.14	\$0	0.00

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Finance Team

Budget Unit 41965C

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	55,635	166,346	42,802	264,783
EE	70,682	35,403	3,890	109,975
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>126,317</b>	<b>201,749</b>	<b>46,692</b>	<b>374,758</b>
 FTE	 1.92	 2.62	 1.00	 5.54

<b>Est. Fringe</b>	29,347	87,748	22,578	139,673
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)  
 State Supplemental Downtown Development (0766)

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

## 3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

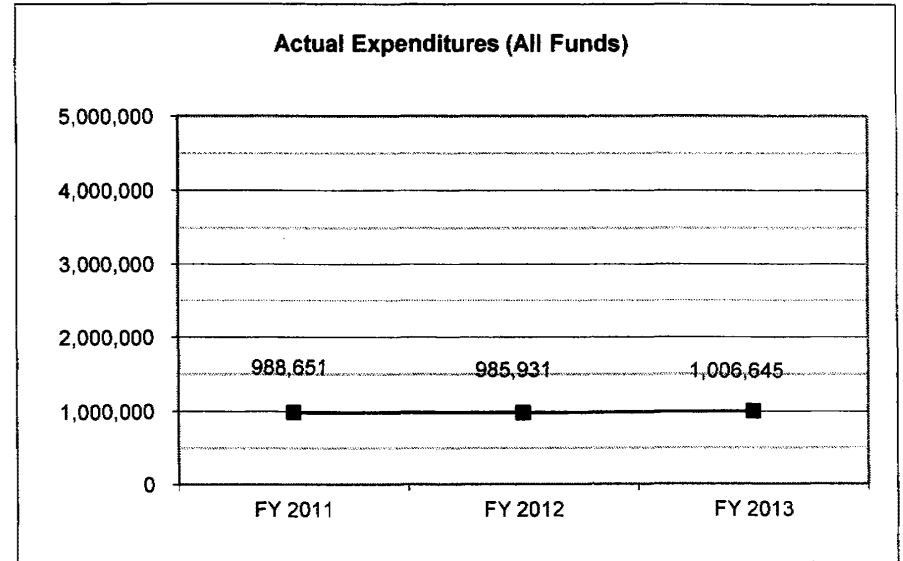
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Finance Team**

**Budget Unit 41965C**

**4. FINANCIAL HISTORY**

	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Actual</b>	<b>FY 2014 Current Yr.</b>
Appropriation (All Funds)	1,148,780	1,203,712	1,214,468	1,241,192
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,148,780	1,203,712	1,214,468	N/A
Actual Expenditures (All Funds)	988,651	985,931	1,006,645	N/A
Unexpended (All Funds)	160,129	217,781	207,823	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	138,716	147,873	114,265	N/A
Other	21,413	69,908	93,558	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FINANCE**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	23.14	55,635	198,346	773,898	1,027,879	
		EE	0.00	70,682	100,903	41,728	213,313	
		<b>Total</b>	<b>23.14</b>	<b>126,317</b>	<b>299,249</b>	<b>815,626</b>	<b>1,241,192</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1555 2412	PS	(2.00)	0	(12,000)	0	(12,000)	Cost to continue as Federal Funds decrease - core reduction for CDBG NDI
Core Reduction	1555 2413	EE	0.00	0	(85,500)	0	(85,500)	Cost to continue as Federal Funds decrease - core reduction for CDBG NDI
Core Reduction	1787 2812	PS	(15.60)	0	0	(731,096)	(731,096)	Reduce core for EDAF NDI
Core Reduction	1787 2816	EE	0.00	0	0	(37,838)	(37,838)	Reduce core for EDAF NDI
Core Reallocation	1288 2412	PS	0.00	0	(20,000)	0	(20,000)	Realign budget to actuals
Core Reallocation	1288 2413	EE	0.00	0	20,000	0	20,000	Realign budget to actuals
<b>NET DEPARTMENT CHANGES</b>			<b>(17.60)</b>	<b>0</b>	<b>(97,500)</b>	<b>(768,934)</b>	<b>(866,434)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	5.54	55,635	166,346	42,802	264,783	
		EE	0.00	70,682	35,403	3,890	109,975	
		<b>Total</b>	<b>5.54</b>	<b>126,317</b>	<b>201,749</b>	<b>46,692</b>	<b>374,758</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	5.54	55,635	166,346	42,802	264,783	

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FINANCE**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	70,682	35,403	3,890	109,975	
	<b>Total</b>	<b>5.54</b>	<b>126,317</b>	<b>201,749</b>	<b>46,692</b>	<b>374,758</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41965C  <b>BUDGET UNIT NAME:</b> Finance Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Finance PS (2407-0101) - \$55,635 \* 10% = \$5,563 and Finance EE (2410-0101) - \$70,682 \* 10% = \$7,068
- Federal Funds: Finance PS (2412-0123) - \$198,346 \* 10% = \$19,835 and Finance EE (2413-0123) - \$100,903 \* 10% = \$12,717
- Other Funds: Finance PS (2812-0783) - \$731,096 \* 10% = \$73,110 and Finance EE (2816-0783) - \$37,838 \* 10% = \$3,783
- Other Funds: Finance PS (8389-0766) - \$42,802 \* 10% = \$4,280 and Finance PS (8390-0766) - \$3,890 \* 10% = \$389

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, the Finance Team flexed \$0.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

#### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,288,240 \* 10% = \$128,824 (30.15 FTE \* 10% = 3.02); EE \$1,384,973 \* 10% = \$138,497
- Federal: PS \$885,057 \* 10% = \$88,506 (21.00 FTE \* 10% = 2.10); EE \$373,251 \* 10% = \$37,325
- Other: PS \$1,153,063 \* 10% = \$115,306 (25.10 FTE \* 10% = 2.51); EE \$254,740 \* 10% = \$25,474

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, there was \$0 flexed between the BCS Teams.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

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# DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	7,606	0.25	3,924	0.12	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	25,047	1.00	40,385	1.74	40,360	1.74	0	0.00
ACCOUNT CLERK II	27,147	1.00	23,003	0.87	22,997	0.87	0	0.00
TRAINING TECH II	0	0.00	27,349	0.06	107	0.06	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	105,996	3.53	54,973	1.75	23,178	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	58,244	1.53	331,682	8.76	12,632	0.76	0	0.00
ECONOMIC DEV INCENTIVE SPC III	542,341	12.34	405,561	7.51	83,552	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	5,709	0.09	12,325	0.24	16,817	0.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	120,652	2.00	82,608	1.40	49,706	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,992	0.25	1,992	0.25	0	0.00
DIVISION DIRECTOR	17,584	0.19	5,877	0.06	5,000	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	14,518	0.25	4,518	0.25	0	0.00
<b>TOTAL - PS</b>	<b>902,720</b>	<b>21.68</b>	<b>1,027,879</b>	<b>23.14</b>	<b>264,783</b>	<b>5.54</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	4,638	0.00	39,169	0.00	35,050	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	13,855	0.00	9,584	0.00	0	0.00
FUEL & UTILITIES	0	0.00	60	0.00	2,060	0.00	0	0.00
SUPPLIES	14,586	0.00	22,067	0.00	14,067	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	15,019	0.00	59,102	0.00	9,986	0.00	0	0.00
COMMUNICATION SERV & SUPP	9,150	0.00	15,006	0.00	14,406	0.00	0	0.00
PROFESSIONAL SERVICES	35,343	0.00	46,052	0.00	21,052	0.00	0	0.00
M&R SERVICES	195	0.00	839	0.00	39	0.00	0	0.00
COMPUTER EQUIPMENT	18,913	0.00	1,932	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	189	0.00	0	0.00
OFFICE EQUIPMENT	4,792	0.00	2,823	0.00	322	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	416	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	0	0.00
BUILDING LEASE PAYMENTS	300	0.00	332	0.00	332	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	300	0.00	1,808	0.00	1,808	0.00	0	0.00
MISCELLANEOUS EXPENSES	689	0.00	2,525	0.00	525	0.00	0	0.00



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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	135	0.00	0	0.00
TOTAL - EE	103,925	0.00	213,313	0.00	109,975	0.00	0	0.00
GRAND TOTAL	\$1,006,645	21.68	\$1,241,192	23.14	\$374,758	5.54	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$126,317	1.92	\$126,317	1.92		0.00
FEDERAL FUNDS	\$209,970	4.30	\$299,249	4.62	\$201,749	2.62		0.00
OTHER FUNDS	\$796,675	17.38	\$815,626	16.60	\$46,692	1.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

### 1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

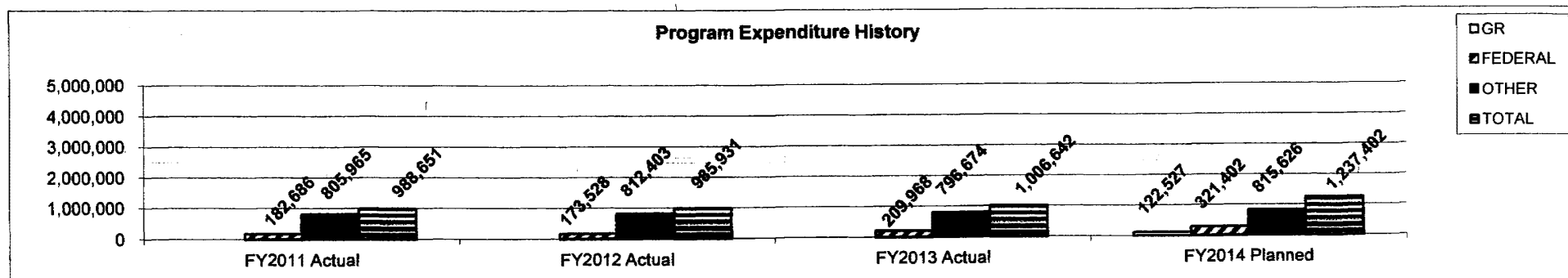
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

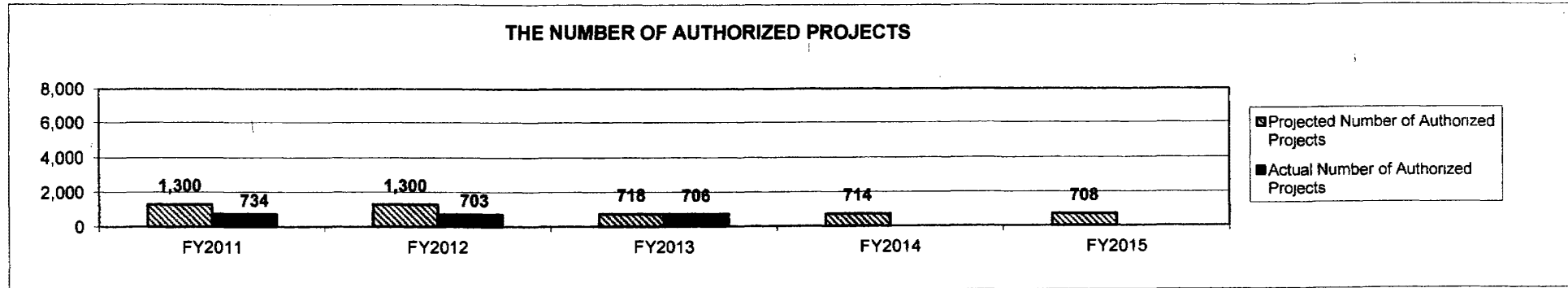
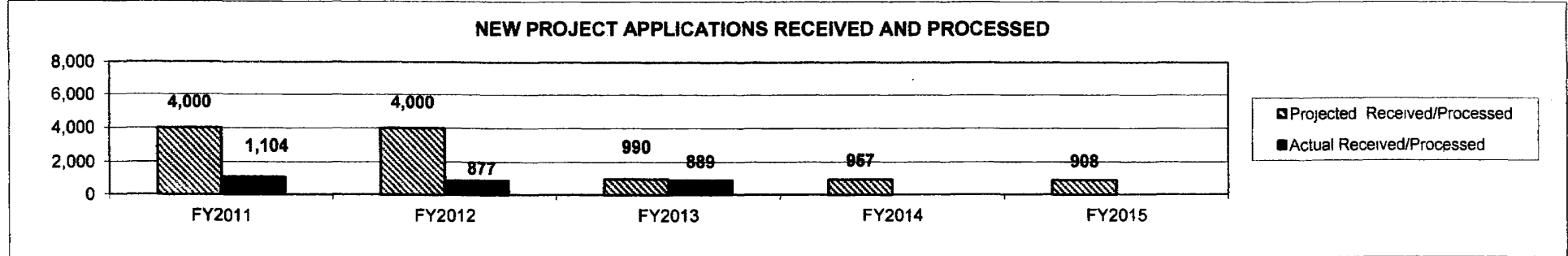
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

**7a. Provide an effectiveness measure.**



**NOTE:** Performance Measures for the Finance Team were revised in FY2011. Projected measures revised to reflect change.

**7b. Provide an efficiency measure.**

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**  
**\$ of BCS Operational Budget**  
**Cost Benefit to Achieve a Result**

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
	\$ 741,024,609		\$499,723,179		\$340,785,161	
\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$ 4,625,711	\$ 5,972,556	\$5,859,073	\$7,970,926
	\$0.0061		\$ 0.0093		\$0.0172	

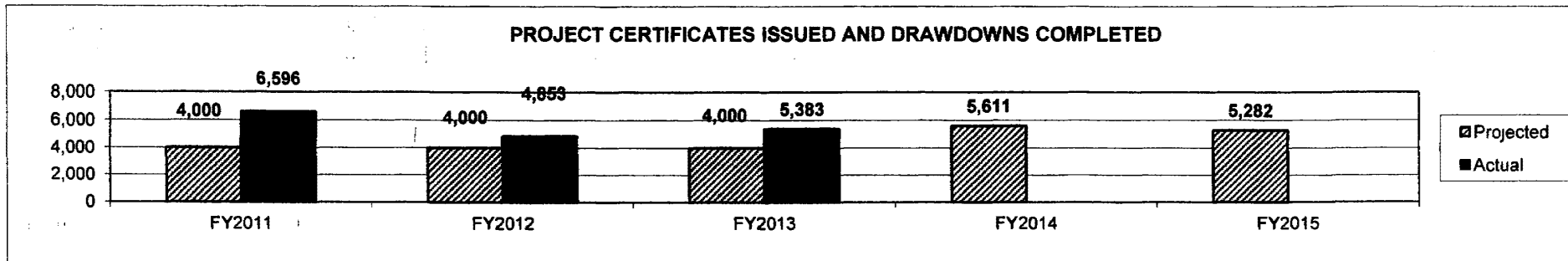
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

**7c. Provide the number of clients/individuals served, if applicable.**



**NOTE: Revised in FY2011 to reflect "Projects" versus "Clients."**

**7d. Provide a customer satisfaction measure, if available.**

**NA**

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Sports Tax Credit FTE	<b>DI#</b> 1419004

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	41,426	0	0	41,426
EE	10,053	0	0	10,053
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>51,479</b>	<b>0</b>	<b>0</b>	<b>51,479</b>
<b>FTE</b>	<b>1.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	21,852	0	0	21,852
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Sections 67.3000 and 67.3005, RSMo create the Sports Tax Credit in the State of Missouri. Sports commissions, certain nonprofit organizations, counties and municipalities may use this program to offset expenses incurred in attracting amateur sporting events to Missouri. The amount of the tax credit is the lesser of five dollars for each admission ticket sold for the event or 100% of eligible expenses. In addition, the program creates a tax credit for event sponsors equal to 50% of the donation supporting the event. Tax credits are capped at \$10M in tax credits each fiscal year.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Sports Tax Credit FTE	<b>DI#</b> 1419004

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Analysis of the number of FTE for the program was performed with Fiscal Note #0269-03 (SBs 10 and 25).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100/Salaries & Wages	41,426	1.0					41,426	1.0	
<b>Total PS</b>	<b>41,426</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>41,426</b>	<b>1.0</b>	<b>0</b>
580/Office Equipment	6,255						6,255		6,255
320/Professional Development	861						861		
140/In-State Travel	2,583						2,583		
190/Supplies	354						354		
<b>Total EE</b>	<b>10,053</b>		<b>0</b>		<b>0</b>		<b>10,053</b>		<b>6,255</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>51,479</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>51,479</b>	<b>1.0</b>	<b>6,255</b>

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit 41965C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Sports Tax Credit FTE</b>		<b>DI# 1419004</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers							0		
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Sports Tax Credit FTE DI# 1419004

Budget Unit 41965C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Performance for this program will be incorporated into the  
Finance Core measures.

**6b. Provide an efficiency measure.**

Performance for this program will be incorporated into the  
Finance Core measures.

**6c. Provide the number of clients/individuals served, if applicable.**

Performance for this program will be incorporated into the  
Finance Core measures.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**



# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>Sports Tax Credit FTE - 1419004</b>								
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	41,426	1.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	41,426	1.00	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	2,583	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	354	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	861	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	6,255	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	10,053	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$51,479</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$51,479	1.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**1. AMOUNT OF REQUEST**

FY 2015 Budget Request				
	GR	Federal	Other	Total
PS	1,158,063	0	0	1,158,063
EE	249,740	0	0	249,740
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,407,803</b>	<b>0</b>	<b>0</b>	<b>1,407,803</b>
FTE	25.10	0.00	0.00	25.10

<b>Est. Fringe</b>	610,878	0	0	610,878
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2015 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

During the past 4 years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The fund will not be able to sustain the current spending level as the revenues into the fund are not substantial enough to cover the expenditures.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/Salaries & Wages	51,501	2.0					51,501	2.0	
<b>Sales</b>									
100/Salaries & Wages	355,256	7.0					355,256	7.0	
<b>Finance</b>									
100/Salaries & Wages	731,096	15.6					731,096	15.6	
<b>Compliance</b>									
100/Salaries & Wages	20,210	0.5					20,210	0.5	
<b>Total PS</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Restore GR from EDAF</b>	<b>DI# 1419011</b>	
<b>Marketing</b>		
140/Travel, In-State	592	592
160/Travel, Out-of-State	1,867	1,867
190/Supplies	41,480	41,480
320/Professional Development	37,822	37,822
340/Communication Serv & Supp	980	980
320/Professional Services	60,000	60,000
430/M&R Services	10,000	10,000
480/Computer Equipment	10,000	10,000
680/Building Lease Payments	10	10
	<hr/> 162,751	<hr/> 162,751
<b>Sales</b>		
140/Travel, In-State	9,089	9,089
160/Travel, Out-of-State	4,386	4,386
180/Fuel & Utilities	6	6
190/Supplies	5,501	5,501
320/Professional Development	9,202	9,202
340/Communication Serv & Supp	11,074	11,074
320/Professional Services	800	800
430/M&R Services	100	100
480/Computer Equipment	1,830	1,830
580/Office Equipment	1,020	1,020
740/Miscellaneous Expenses	100	100
	<hr/> 43,108	<hr/> 43,108

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 41945C, 41955C, 41965C and 41975C			
Division: Business and Community Services					
DI Name: Restore GR from EDAF		DI# 1419011			
Finance					
140/Travel, In-State	6,119			6,119	
160/Travel, Out-of-State	2,271			2,271	
190/Supplies	10,000			10,000	
320/Professional Development	9,416			9,416	
340/Communication Serv & Supp	5,600			5,600	
320/Professional Services	550			550	
430/M&R Services	100			100	
480/Computer Equipment	1,931			1,931	
580/Office Equipment	501			501	
680/Building Lease Payments	50			50	
690/Equipment Rentals & Leases	300			300	
740/Miscellaneous Expenses	1,000			1,000	
	37,838			37,838	
Compliance					
140/Travel, In-State	1,011			1,011	
180/Fuel & Utilities	100			100	
190/Supplies	95			95	
320/Professional Development	1,646			1,646	
340/Communication Serv & Supp	200			200	
320/Professional Services	2,981			2,981	
420/Housekeeping & Janitorial Serv	1			1	
430/M&R Services	1			1	
480/Computer Equipment	1			1	
580/Office Equipment	1			1	
590/Other Equipment	1			1	
640/Property & Improvements	1			1	
680/Building Lease Payments	1			1	
690/Equipment Rentals & Leases	1			1	
740/Miscellaneous Expenses	1			1	
760/Rebillable Expenses	1			1	
	6,043			6,043	
Total EE	249,740	0	0	249,740	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit 41945C, 41955C, 41965C and 41975C					
Division: Business and Community Services									
DI Name: Restore GR from EDAF				DI# 1419011					
Total PSD	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Transfers									
Total TRF	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Grand Total	<u>1,407,803</u>	<u>25.1</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,407,803</u>	<u>25.1</u>	<u>0</u>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C					
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>				<b>DI# 1419011</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Restore GR from EDAF      **DI#** 1419011

**Budget Unit** 41945C, 41955C, 41965C and 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the appropriate section in the Core for the effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the appropriate section in the Core for the efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the appropriate section in the Core for the clients/individuals served.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the appropriate section in the Core for the satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**



# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>Restoration of GR from EDAF - 1419011</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2	0.13	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	25	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	3,686	0.00	0	0.00
TRAINING TECH II	0	0.00	0	0.00	2	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	94,535	1.75	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	87,050	6.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	472,009	6.51	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	8	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	67,902	1.15	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	5,877	0.06	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>731,096</b>	<b>15.60</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	6,119	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	2,271	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	10,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	9,416	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	5,600	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	550	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	100	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1,931	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	501	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	50	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	300	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	1,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>37,838</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$768,934</b>	<b>15.60</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$768,934</b>	<b>15.60</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Mo SourceLink Spending Authority **DI#** 1419013

**Budget Unit** 41965C

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	40,000	40,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>40,000</b>	<b>40,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

**Other Funds:** Business Extension Services Team Fund (0280)

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

**Other Funds:**

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: One time program funding	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

An increase in spending authority would allow for a grant to MO SourceLink to support the small Business Assistance Hotline which serves as the contact number for the Missouri Business Portal (<http://business.mo.gov>).

MO SourceLink connects small business owners with a network of nonprofit resource organizations that provide business building services. The program facilitates the linking of these resource organizations to one another and to established, emerging and start-up businesses throughout the state.

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41965C																																																																																																																									
<b>Division: Business and Community Services</b>																																																																																																																											
<b>DI Name: Mo SourceLink Spending Authority</b>		<b>DI# 1419013</b>																																																																																																																									
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p> <p>This one time funding would be used to support a position to continue to answer the Small Business Hotline for the State of Missouri. This hotline provides service to the Missouri Business Portal and others who are referred to the hotline by state agencies, the Small Business Development Center network, other economic development programs across the state and individuals. The hotline is operated during regular business hours, answering basic business startup and relocation questions and referring the caller to appropriate resources across the state.</p>																																																																																																																											
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p> <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align:left;">Budget Object Class/Job Class</th> <th style="text-align:center;">Dept Req GR DOLLARS</th> <th style="text-align:center;">Dept Req GR FTE</th> <th style="text-align:center;">Dept Req FED DOLLARS</th> <th style="text-align:center;">Dept Req FED FTE</th> <th style="text-align:center;">Dept Req OTHER DOLLARS</th> <th style="text-align:center;">Dept Req OTHER FTE</th> <th style="text-align:center;">Dept Req TOTAL DOLLARS</th> <th style="text-align:center;">Dept Req TOTAL FTE</th> <th style="text-align:center;">Dept Req One-Time DOLLARS</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td align="right">0</td> <td align="right">0.0</td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td align="right">0</td> <td align="right">0.0</td> <td></td> </tr> <tr> <td><b>Total PS</b></td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">0</td> </tr> <tr> <td>400 - Professional Services</td> <td></td> <td></td> <td></td> <td></td> <td align="right">40,000</td> <td></td> <td align="right">40,000</td> <td></td> <td align="right">40,000</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td align="right">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total EE</b></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">40,000</td> <td></td> <td align="right">40,000</td> <td></td> <td align="right">40,000</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td align="right">0</td> <td></td> <td></td> </tr> <tr> <td><b>Total PSD</b></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> </tr> <tr> <td>Transfers</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td><b>Total TRF</b></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> <td></td> <td align="right">0</td> </tr> <tr> <td><b>Grand Total</b></td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">0</td> <td align="right">0.0</td> <td align="right">40,000</td> <td align="right">0.0</td> <td align="right">40,000</td> <td align="right">0.0</td> <td align="right">40,000</td> </tr> </tbody> </table>				Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS								0	0.0									0	0.0		<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	400 - Professional Services					40,000		40,000		40,000								0			<b>Total EE</b>	0		0		40,000		40,000		40,000								0			<b>Total PSD</b>	0		0		0		0		0	Transfers										<b>Total TRF</b>	0		0		0		0		0	<b>Grand Total</b>	0	0.0	0	0.0	40,000	0.0	40,000	0.0	40,000
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS																																																																																																																		
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<b>Grand Total</b>	0	0.0	0	0.0	40,000	0.0	40,000	0.0	40,000																																																																																																																		

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41965C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Mo SourceLink Spending Authority</b>		<b>DI# 1419013</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Mo SourceLink Spending Authority **DI#** 1419013

**Budget Unit** 41965C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**6b. Provide an efficiency measure.**

**6c. Provide the number of clients/individuals served, if applicable.**

**6d. Provide a customer satisfaction measure, if available.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>MO SourceLink - 1419013</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	40,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	40,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$40,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$40,000	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Community Development Block Grant PS EE <b>DI#</b> 1419017	

**1. AMOUNT OF REQUEST**

FY 2015 Budget Request				
	GR	Federal	Other	Total
PS	80,000	0	0	80,000
EE	150,000	0	0	150,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>230,000</b>	<b>0</b>	<b>0</b>	<b>230,000</b>
<b>FTE</b>	<b>3.64</b>	<b>0.00</b>	<b>0.00</b>	<b>3.64</b>

<b>Est. Fringe</b>	42,200	0	0	42,200
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2015 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

GR funds are needed to continue required program administration. Over the past few years GR and EDAF funding have been reduced, but federal technical assistance and disaster funds were available to at least partially compensate for that reduction. Those temporary federal funds are now declining as the annual allocation is reduced. Program administration for previously authorized grants must continue for multiple years. These responsibilities include insuring rural cities and counties access to the program (training, project development) and grantee compliance with procurement, contracting, equal opportunity, fair housing, labor standards, and environmental review. This NDI requests GR FTE authority, but this represents a reallocation from federal FTE, for no net change.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Community Development Block Grant PS EE DI# 1419017	

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one times and how those amounts were calculated.)**

No new FTE are requested. The FTE listed represent a change in appropriation authority only. The request for General Revenue is needed to replace the loss of federal administration funding.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/007887 - Marketing Specialist III	7,000	0.00					7,000	0.00	
	<b>7,000</b>	<b>0.00</b>					<b>7,000</b>	<b>0.00</b>	
<b>Sales</b>									
100/007885 - Marketing Specialist I	9,000	0.00					9,000	0.00	
100/007886 - Marketing Specialist II	4,000	0.50					4,000	0.50	
100/008092 - Community & Ec Dev MgrB2	2,000	0.00					2,000	0.00	
	<b>15,000</b>	<b>0.50</b>					<b>15,000</b>	<b>0.50</b>	
<b>Finance</b>									
100/007900 - Ec Dev Inc Spec I	10,000	0.00					10,000	0.00	
100/007901 - Ec Dev Inc Spec II	2,000	2.00					2,000	2.00	
	<b>12,000</b>	<b>2.00</b>					<b>12,000</b>	<b>2.00</b>	
<b>Compliance</b>									
100/000004 - Admin Office Support Assist	2,000	0.00					2,000	0.00	
100/000022 - Office Support Asst (Keybrd)	10,000	0.50					10,000	0.50	
100/000023 - Sr Ofc Support Asst (Keybrd)	2,000	0.14					2,000	0.14	
100/007900 - Ec Dev Inc Spec I	5,000	0.00					5,000	0.00	
100/007901 - Ec Dev Inc Spec II	10,000	0.10					10,000	0.10	
100/007903 - Ec Dev Inc Spc III	17,000	0.40					17,000	0.40	
	<b>46,000</b>	<b>1.14</b>					<b>46,000</b>	<b>1.14</b>	
<b>Total PS</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>		
<b>Marketing</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	3,000	3,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	4,000	4,000
320 - Professional Development	10,000	10,000
340 - Communication Serv & Supp	2,000	2,000
400 - Professional Services	9,000	9,000
430 - M&R Services	500	500
560 - Motorized Equipment	2,000	2,000
580 - Office Equipment	1,000	1,000
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expense	1,000	1,000
760 - Rebillable Expenses	1,000	1,000
	<b>39,000</b>	<b>39,000</b>
<b>Sales</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	2,000	2,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	3,000	3,000
320 - Professional Development	1,000	1,000
340 - Communication Serv & Supp	7,200	7,200
400 - Professional Services	3,000	3,000
430 - M&R Services	200	200
560 - Motorized Equipment	1,200	1,200
580 - Office Equipment	700	700
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expenses	700	700
760 - Rebillable	1,000	1,000
	<b>25,500</b>	<b>25,500</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41945C, 41955C, 41965C and 41975C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>Finance</b>									
140 - Travel, In-State	5,000					5,000			
160 - Travel, Out-of-State	3,000					3,000			
180 - Fuel & Utilities	8,000					8,000			
190 - Supplies	8,000					8,000			
320 - Professional Development	20,000					20,000			
340 - Communication Serv & Supp	4,000					4,000			
400 - Professional Services	25,000					25,000			
430 - M&R Services	800					800			
560 - Motorized Equipment	4,000					4,000			
580 - Office Equipment	2,000					2,000			
590 - Other Equipment	1,000					1,000			
680 - Building Lease Payments	700					700			
740 - Misc Expenses	2,000					2,000			
760 - Rebillable Expenses	2,000					2,000			
	<b>85,500</b>					<b>85,500</b>			
<b>Total EE</b>	<b>150,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>150,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Program Distributions									
<b>Total PSD</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Grand Total</b>	<b>230,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>230,000</b>	<b>3.64</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers							0		
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development

Budget Unit 41945C, 41955C, 41965C and 41975C

Division: Business and Community Services

DI Name: Community Development Block Grant PS EE DI# 1419017

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.

6b. Provide an efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

6d. Provide a customer satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>FINANCE</b>								
<b>Comm Dev Block Grant PS EE - 1419017</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	10,000	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	2,000	2.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>12,000</b>	<b>2.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	5,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	3,000	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	8,000	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	8,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	20,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	4,000	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	25,000	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	800	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	4,000	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	2,000	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	700	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	2,000	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	2,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>85,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$97,500</b>	<b>2.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$97,500</b>	<b>2.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

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## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>COMPLIANCE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	62,140	1.30	64,631	1.51	64,631	1.51	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	472,971	10.21	526,491	12.54	480,491	11.40	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	9,510	0.27	15,210	0.50	0	0.00	0	0.00	
TOTAL - PS	544,621	11.78	606,332	14.55	545,122	12.91	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	20,299	0.00	20,298	0.00	20,298	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	213,920	0.00	202,489	0.00	202,489	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	3,735	0.00	11,043	0.00	0	0.00	0	0.00	
TOTAL - EE	237,954	0.00	233,830	0.00	222,787	0.00	0	0.00	
<b>TOTAL</b>	<b>782,575</b>	<b>11.78</b>	<b>840,162</b>	<b>14.55</b>	<b>767,909</b>	<b>12.91</b>	<b>0</b>	<b>0.00</b>	
<b>Pay Plan FY14-Cost to Continue - 0000014</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	661	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	2,976	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	3,637	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,637</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Restoration of GR from EDAF - 1419011</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	20,210	0.50	0	0.00	
TOTAL - PS	0	0.00	0	0.00	20,210	0.50	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	6,043	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	6,043	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>26,253</b>	<b>0.50</b>	<b>0</b>	<b>0.00</b>	
<b>Comm Dev Block Grant PS EE - 1419017</b>									
PERSONAL SERVICES									

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# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
Comm Dev Block Grant PS EE - 1419017								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	46,000	1.14	0	0.00
TOTAL - PS	0	0.00	0	0.00	46,000	1.14	0	0.00
TOTAL	0	0.00	0	0.00	46,000	1.14	0	0.00
<b>GRAND TOTAL</b>	<b>\$782,575</b>	<b>11.78</b>	<b>\$840,162</b>	<b>14.55</b>	<b>\$843,799</b>	<b>14.55</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41975C

Division: Business and Community Services

Core: Compliance Team

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	64,631	480,491	0	545,122
EE	20,298	202,489	0	222,787
PSD	0	0	0	0
TRF	0	0	0	0
Total	84,929	682,980	0	767,909

FTE 1.51 11.40 0.00 12.91

Est. Fringe 34,093 253,459 0 287,552

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

## 3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team



# CORE DECISION ITEM

Department: **Economic Development**

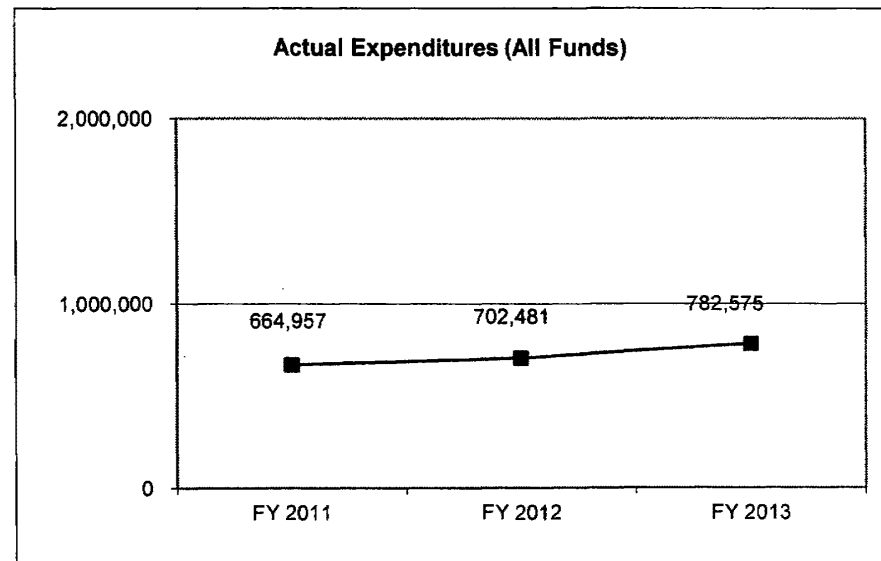
Budget Unit **41975C**

Division: **Business and Community Services**

Core: **Compliance Team**

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	954,068	895,646	855,904	840,162
Less Reverted (All Funds)	(2,747)	(2,603)	(2,609)	N/A
Budget Authority (All Funds)	951,321	893,043	853,295	N/A
Actual Expenditures (All Funds)	664,957	702,481	782,575	N/A
Unexpended (All Funds)	286,364	190,562	70,720	N/A
Unexpended, by Fund:				
General Revenue	4,955	23,173	1,919	N/A
Federal	270,671	146,623	52,567	N/A
Other	10,738	20,766	16,234	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT COMPLIANCE

### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	14.55	64,631	526,491	15,210	606,332	
		EE	0.00	20,298	202,489	11,043	233,830	
		<b>Total</b>	<b>14.55</b>	<b>84,929</b>	<b>728,980</b>	<b>26,253</b>	<b>840,162</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1647 2424	PS	(1.14)	0	(46,000)	0	(46,000)	Cost to continue as Federal Funds Decrease - core reduction for CDBG NDI
Core Reduction	1790 3563	PS	(0.50)	0	0	(20,210)	(20,210)	Reduce Core for EDAF NDI.
Core Reduction	1790 2829	EE	0.00	0	0	(6,043)	(6,043)	Reduce Core for EDAF NDI.
Core Reallocation	1294 3563	PS	0.00	0	0	5,000	5,000	Realign budget to actuals
Core Reallocation	1294 2829	EE	0.00	0	0	(5,000)	(5,000)	Realign budget to actuals
<b>NET DEPARTMENT CHANGES</b>			<b>(1.64)</b>	<b>0</b>	<b>(46,000)</b>	<b>(26,253)</b>	<b>(72,253)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	12.91	64,631	480,491	0	545,122	
		EE	0.00	20,298	202,489	0	222,787	
		<b>Total</b>	<b>12.91</b>	<b>84,929</b>	<b>682,980</b>	<b>0</b>	<b>767,909</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.91	64,631	480,491	0	545,122	
		EE	0.00	20,298	202,489	0	222,787	
		<b>Total</b>	<b>12.91</b>	<b>84,929</b>	<b>682,980</b>	<b>0</b>	<b>767,909</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Compliance Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) - \$64,631 \* 10% = \$6,463 and Compliance EE (2422-0101) - \$20,298 \* 10% = \$2,030
- Federal Funds: Compliance PS (2424-0123) - \$526,491 \* 10% = \$52,649 and Compliance EE (2425-0123) - \$202,489 \* 10% = \$20,249
- Other Funds: Compliance PS (3563-0783) - \$15,210 \* 10% = \$1,521 and Compliance EE (2829-0783) - \$11,043 \* 10% = \$1,104

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, the Compliance Team flexed \$0.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.015 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,288,240 \* 10% = \$128,824 (30.15 FTE \* 10% = 3.02); EE \$1,384,973 \* 10% = \$138,497
- Federal: PS \$885,057 \* 10% = \$88,506 (21.00 FTE \* 10% = 2.10); EE \$373,251 \* 10% = \$37,325
- Other: PS \$1,153,063 \* 10% = \$115,306 (25.10 FTE \* 10% = 2.51); EE \$254,740 \* 10% = \$25,474

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2013, there was \$0 flexed between the BCS Teams.	In FY 2014, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	11,111	0.39	9,111	0.39	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	11,341	0.50	1,341	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,674	0.15	1,674	0.01	0	0.00
MARKETING SPECIALIST I	3,949	0.13	0	0.00	5,000	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	56,952	1.75	47,903	1.50	57,693	1.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	36,266	0.96	30,852	0.94	30,852	0.84	0	0.00
ECONOMIC DEV INCENTIVE SPC III	258,779	5.75	423,011	10.00	296,011	9.60	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	60,359	1.16	8,746	0.17	58,746	0.17	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	51,964	0.83	29,031	0.50	54,031	0.50	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	28,902	0.25	8,902	0.25	0	0.00
DIVISION DIRECTOR	34,192	0.37	11,761	0.15	16,761	0.15	0	0.00
DESIGNATED PRINCIPAL ASST DIV	42,160	0.83	0	0.00	5,000	0.00	0	0.00
<b>TOTAL - PS</b>	<b>544,621</b>	<b>11.78</b>	<b>606,332</b>	<b>14.55</b>	<b>545,122</b>	<b>12.91</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	24,638	0.00	26,312	0.00	25,301	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,013	0.00	1,721	0.00	1,721	0.00	0	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,092	0.00	0	0.00
SUPPLIES	9,545	0.00	16,899	0.00	16,804	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,666	0.00	60,445	0.00	53,799	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,997	0.00	8,402	0.00	8,202	0.00	0	0.00
PROFESSIONAL SERVICES	181,440	0.00	85,504	0.00	82,523	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	0	0.00	0	0.00
M&R SERVICES	364	0.00	1,513	0.00	1,512	0.00	0	0.00
COMPUTER EQUIPMENT	765	0.00	2	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	0	0.00
OFFICE EQUIPMENT	239	0.00	4,172	0.00	4,171	0.00	0	0.00
OTHER EQUIPMENT	692	0.00	2,538	0.00	2,537	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	5	0.00	0	0.00
BUILDING LEASE PAYMENTS	595	0.00	598	0.00	597	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,713	0.00	4,712	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	4,402	0.00	4,401	0.00	0	0.00

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,853	0.00	0	0.00
TOTAL - EE	237,954	0.00	233,830	0.00	222,787	0.00	0	0.00
GRAND TOTAL	\$782,575	11.78	\$840,162	14.55	\$767,909	12.91	\$0	0.00
GENERAL REVENUE	\$82,439	1.30	\$84,929	1.51	\$84,929	1.51		0.00
FEDERAL FUNDS	\$686,891	10.21	\$728,980	12.54	\$682,980	11.40		0.00
OTHER FUNDS	\$13,245	0.27	\$26,253	0.50	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Compliance Team**

**1. What does this program do?**

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to the Community Development Block Grant Program to ensure funds are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

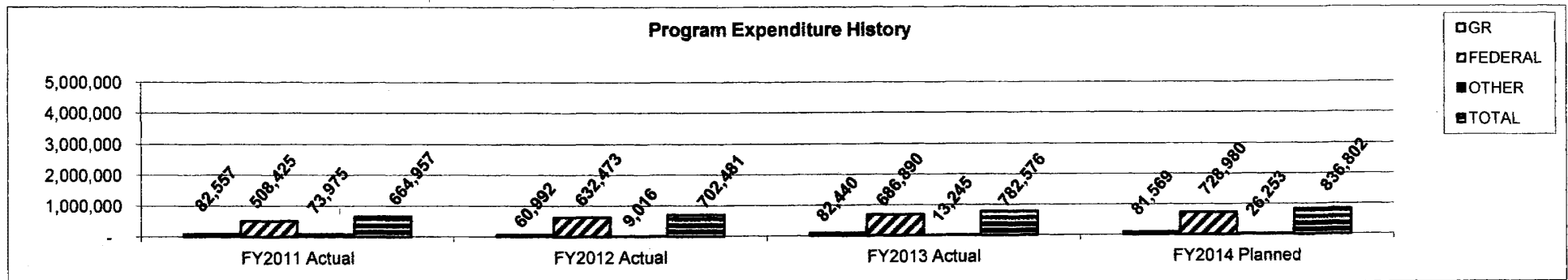
**3. Are there federal matching requirements? If yes, please explain.**

Yes. The match is 2% of the annual allocation.

**4. Is this a federally mandated program? If yes, please explain.**

It is a formula-based block grant provided to the State of Missouri.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: The FY 2014 Planned amount is based on planned expenditures less Governor's Reserve and the current FY14 Expenditure Restriction.

**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783).

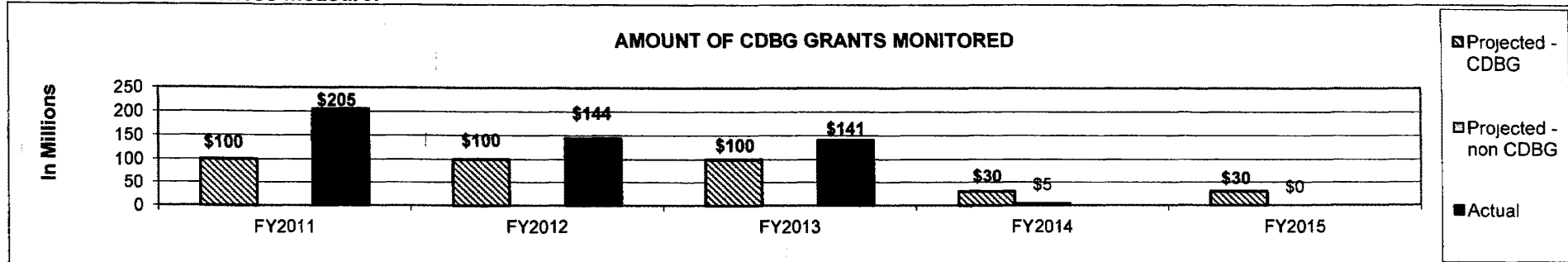
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Compliance Team**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

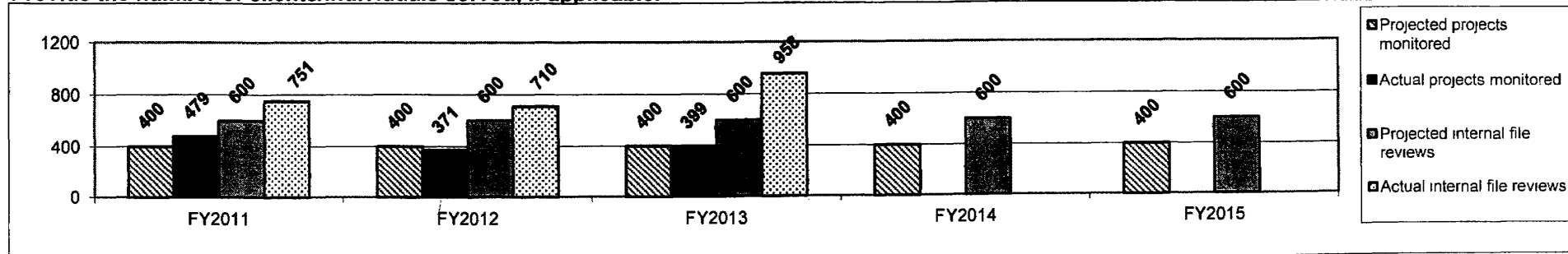
**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
	\$741,024,609		\$499,723,179		\$340,785,161	
\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$ 4,625,711	\$ 5,972,556	\$5,859,073	\$7,970,926
	\$0.0061		\$ 0.0093		\$0.0172	

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**1. AMOUNT OF REQUEST**

FY 2015 Budget Request					FY 2015 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	1,158,063	0	0	1,158,063	PS	0	0	0	0
EE	249,740	0	0	249,740	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>1,407,803</b>	<b>0</b>	<b>0</b>	<b>1,407,803</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>25.10</b>	<b>0.00</b>	<b>0.00</b>	<b>25.10</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>610,878</b>	<b>0</b>	<b>0</b>	<b>610,878</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation <input type="checkbox"/> Federal Mandate <input type="checkbox"/> GR Pick-Up <input type="checkbox"/> Pay Plan	<input type="checkbox"/> New Program <input type="checkbox"/> Program Expansion <input type="checkbox"/> Space Request <input type="checkbox"/> Other: _____	<input checked="" type="checkbox"/> Fund Switch <input type="checkbox"/> Cost to Continue <input type="checkbox"/> Equipment Replacement
--	---	--

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

During the past 4 years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The fund will not be able to sustain the current spending level as the revenues into the fund are not substantial enough to cover the expenditures.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restore GR from EDAF	<b>DI#</b> 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

<b>Budget Object Class/Job Class</b>	<b>Dept Req GR DOLLARS</b>	<b>Dept Req GR FTE</b>	<b>Dept Req FED DOLLARS</b>	<b>Dept Req FED FTE</b>	<b>Dept Req OTHER DOLLARS</b>	<b>Dept Req OTHER FTE</b>	<b>Dept Req TOTAL DOLLARS</b>	<b>Dept Req TOTAL FTE</b>	<b>Dept Req One-Time DOLLARS</b>
<b>Marketing</b>									
100/Salaries & Wages	51,501	2.0					51,501	2.0	
<b>Sales</b>									
100/Salaries & Wages	355,256	7.0					355,256	7.0	
<b>Finance</b>									
100/Salaries & Wages	731,096	15.6					731,096	15.6	
<b>Compliance</b>									
100/Salaries & Wages	20,210	0.5					20,210	0.5	
<b>Total PS</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,158,063</b>	<b>25.1</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division: Business and Community Services</b>		
<b>DI Name: Restore GR from EDAF</b>	<b>DI# 1419011</b>	
<b>Marketing</b>		
140/Travel, In-State	592	592
160/Travel, Out-of-State	1,867	1,867
190/Supplies	41,480	41,480
320/Professional Development	37,822	37,822
340/Communication Serv & Supp	980	980
320/Professional Services	60,000	60,000
430/M&R Services	10,000	10,000
480/Computer Equipment	10,000	10,000
680/Building Lease Payments	10	10
	<hr/> 162,751	<hr/> 162,751
<b>Sales</b>		
140/Travel, In-State	9,089	9,089
160/Travel, Out-of-State	4,386	4,386
180/Fuel & Utilities	6	6
190/Supplies	5,501	5,501
320/Professional Development	9,202	9,202
340/Communication Serv & Supp	11,074	11,074
320/Professional Services	800	800
430/M&R Services	100	100
480/Computer Equipment	1,830	1,830
580/Office Equipment	1,020	1,020
740/Miscellaneous Expenses	100	100
	<hr/> 43,108	<hr/> 43,108

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

Department: Economic Development		Budget Unit 41945C, 41955C, 41965C and 41975C			
Division: Business and Community Services					
DI Name: Restore GR from EDAF		DI# 1419011			
<b>Finance</b>					
140/Travel, In-State	6,119			6,119	
160/Travel, Out-of-State	2,271			2,271	
190/Supplies	10,000			10,000	
320/Professional Development	9,416			9,416	
340/Communication Serv & Supp	5,600			5,600	
320/Professional Services	550			550	
430/M&R Services	100			100	
480/Computer Equipment	1,931			1,931	
580/Office Equipment	501			501	
680/Building Lease Payments	50			50	
690/Equipment Rentals & Leases	300			300	
740/Miscellaneous Expenses	1,000			1,000	
	37,838			37,838	
<b>Compliance</b>					
140/Travel, In-State	1,011			1,011	
180/Fuel & Utilities	100			100	
190/Supplies	95			95	
320/Professional Development	1,646			1,646	
340/Communication Serv & Supp	200			200	
320/Professional Services	2,981			2,981	
420/Housekeeping & Janitorial Serv	1			1	
430/M&R Services	1			1	
480/Computer Equipment	1			1	
580/Office Equipment	1			1	
590/Other Equipment	1			1	
640/Property & Improvements	1			1	
680/Building Lease Payments	1			1	
690/Equipment Rentals & Leases	1			1	
740/Miscellaneous Expenses	1			1	
760/Rebillable Expenses	1			1	
	6,043			6,043	
Total EE	249,740	0	0	249,740	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>		<b>DI# 1419011</b>							
<b>Total PSD</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____
	0	0	0	0	0	0	0	0	0
<b>Transfers</b>									
<b>Total TRF</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____
	0	0	0	0	0	0	0	0	0
<b>Grand Total</b>	_____	_____	_____	_____	_____	_____	_____	_____	_____
	1,407,803	25.1	0	0.0	0	0.0	1,407,803	25.1	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Restore GR from EDAF</b>		<b>DI# 1419011</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development

**Budget Unit** 41945C, 41955C, 41965C and 41975C

**Division:** Business and Community Services

**DI Name:** Restore GR from EDAF

**DI#** 1419011

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the appropriate section in the Core for the effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the appropriate section in the Core for the efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the appropriate section in the Core for the clients/individuals served.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the appropriate section in the Core for the satisfaction measure, if available.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
Restoration of GR from EDAF - 1419011								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	15,210	0.50	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	5,000	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	20,210	0.50	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	1,011	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	100	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	95	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,646	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	200	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	2,981	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	0	0.00	1	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	1	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	1	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	1	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	1	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	6,043	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$26,253	0.50	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$26,253	0.50		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Community Development Block Grant PS EE DI# 1419017	

**1. AMOUNT OF REQUEST**

FY 2015 Budget Request				
	GR	Federal	Other	Total
PS	80,000	0	0	80,000
EE	150,000	0	0	150,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>230,000</b>	<b>0</b>	<b>0</b>	<b>230,000</b>
<b>FTE</b>	<b>3.64</b>	<b>0.00</b>	<b>0.00</b>	<b>3.64</b>

<b>Est. Fringe</b>	42,200	0	0	42,200
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2015 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

GR funds are needed to continue required program administration. Over the past few years GR and EDAF funding have been reduced, but federal technical assistance and disaster funds were available to at least partially compensate for that reduction. Those temporary federal funds are now declining as the annual allocation is reduced. Program administration for previously authorized grants must continue for multiple years. These responsibilities include insuring rural cities and counties access to the program (training, project development) and grantee compliance with procurement, contracting, equal opportunity, fair housing, labor standards, and environmental review. This NDI requests GR FTE authority, but this represents a reallocation from federal FTE, for no net change.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one times and how those amounts were calculated.)</b></p> <p>No new FTE are requested. The FTE listed represent a change in appropriation authority only. The request for General Revenue is needed to replace the loss of federal administration funding.</p>									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Marketing</b>									
100/007887 - Marketing Specialist III	7,000	0.00					7,000	0.00	
	<b>7,000</b>	<b>0.00</b>					<b>7,000</b>	<b>0.00</b>	
<b>Sales</b>									
100/007885 - Marketing Specialist I	9,000	0.00					9,000	0.00	
100/007886 - Marketing Specialist II	4,000	0.50					4,000	0.50	
100/008092 - Community & Ec Dev MgrB2	2,000	0.00					2,000	0.00	
	<b>15,000</b>	<b>0.50</b>					<b>15,000</b>	<b>0.50</b>	
<b>Finance</b>									
100/007900 - Ec Dev Inc Spec I	10,000	0.00					10,000	0.00	
100/007901 - Ec Dev Inc Spec II	2,000	2.00					2,000	2.00	
	<b>12,000</b>	<b>2.00</b>					<b>12,000</b>	<b>2.00</b>	
<b>Compliance</b>									
100/000004 - Admin Office Support Assist	2,000	0.00					2,000	0.00	
100/000022 - Office Support Asst (Keybrd)	10,000	0.50					10,000	0.50	
100/000023 - Sr Ofc Support Asst (Keybrd)	2,000	0.14					2,000	0.14	
100/007900 - Ec Dev Inc Spec I	5,000	0.00					5,000	0.00	
100/007901 - Ec Dev Inc Spec II	10,000	0.10					10,000	0.10	
100/007903 - Ec Dev Inc Spc III	17,000	0.40					17,000	0.40	
	<b>46,000</b>	<b>1.14</b>					<b>46,000</b>	<b>1.14</b>	
<b>Total PS</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>80,000</b>	<b>3.64</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41945C, 41955C, 41965C and 41975C</u>
<b>Division: Business and Community Services</b>		
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>		
<b>Marketing</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	3,000	3,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	4,000	4,000
320 - Professional Development	10,000	10,000
340 - Communication Serv & Supp	2,000	2,000
400 - Professional Services	9,000	9,000
430 - M&R Services	500	500
560 - Motorized Equipment	2,000	2,000
580 - Office Equipment	1,000	1,000
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expense	1,000	1,000
760 - Rebillable Expenses	1,000	1,000
	<b>39,000</b>	<b>39,000</b>
<b>Sales</b>		
140 - Travel, In-State	3,000	3,000
160 - Travel, Out-of-State	2,000	2,000
180 - Fuel & Utilities	2,000	2,000
190 - Supplies	3,000	3,000
320 - Professional Development	1,000	1,000
340 - Communication Serv & Supp	7,200	7,200
400 - Professional Services	3,000	3,000
430 - M&R Services	200	200
560 - Motorized Equipment	1,200	1,200
580 - Office Equipment	700	700
590 - Other Equipment	400	400
680 - Building Lease Payments	100	100
740 - Misc Expenses	700	700
760 - Rebillable	1,000	1,000
	<b>25,500</b>	<b>25,500</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> 41945C, 41955C, 41965C and 41975C							
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>Finance</b>									
140 - Travel, In-State	5,000					5,000			
160 - Travel, Out-of-State	3,000					3,000			
180 - Fuel & Utilities	8,000					8,000			
190 - Supplies	8,000					8,000			
320 - Professional Development	20,000					20,000			
340 - Communication Serv & Supp	4,000					4,000			
400 - Professional Services	25,000					25,000			
430 - M&R Services	800					800			
560 - Motorized Equipment	4,000					4,000			
580 - Office Equipment	2,000					2,000			
590 - Other Equipment	1,000					1,000			
680 - Building Lease Payments	700					700			
740 - Misc Expenses	2,000					2,000			
760 - Rebillable Expenses	2,000					2,000			
	<b>85,500</b>					<b>85,500</b>			
<b>Total EE</b>	<b>150,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>150,000</b>			<b>0</b>	
Program Distributions					0				
<b>Total PSD</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>			<b>0</b>	
Transfers									
<b>Total TRF</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>			<b>0</b>	
<b>Grand Total</b>	<b>230,000</b>	<b>3.64</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>230,000</b>	<b>3.64</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>			<b>Budget Unit</b> <u>41945C, 41955C, 41965C and 41975C</u>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Community Development Block Grant PS EE DI# 1419017</b>									
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Community Development Block Grant PS EE DI# 1419017

**Budget Unit** 41945C, 41955C, 41965C and 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**6b. Provide an efficiency measure.**

**6c. Provide the number of clients/individuals served, if applicable.**

**6d. Provide a customer satisfaction measure, if available.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>COMPLIANCE</b>								
<b>Comm Dev Block Grant PS EE - 1419017</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2,000	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	10,000	0.50	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	2,000	0.14	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	5,000	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	10,000	0.10	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	17,000	0.40	0	0.00
TOTAL - PS	0	0.00	0	0.00	46,000	1.14	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$46,000</b>	<b>1.14</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$46,000	1.14		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SMALL BUS REG FAIRNESS BOARD</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	48,612	1.50	48,612	1.50	0	0.00
TOTAL - PS	0	0.00	48,612	1.50	48,612	1.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	5,538	0.00	5,538	0.00	0	0.00
TOTAL - EE	0	0.00	5,538	0.00	5,538	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>54,150</b>	<b>1.50</b>	<b>54,150</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$54,150</b>	<b>1.50</b>	<b>\$54,150</b>	<b>1.50</b>	<b>\$0</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>41978C</u>				
<b>Division: Business and Community Services</b>									
<b>Core: Small Business Regulatory Fairness Board</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	48,612	0	0	48,612	<b>PS</b>	0	0	0	0
<b>EE</b>	5,538	0	0	5,538	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>54,150</u>	<u>0</u>	<u>0</u>	<u>54,150</u>	<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>FTE</b>	1.50	0.00	0.00	1.50	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	25,643	0	0	25,643	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>The Small Business Regulatory Fairness Board (SBRFB) ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Small Business Regulatory Fairness Board									

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41978C

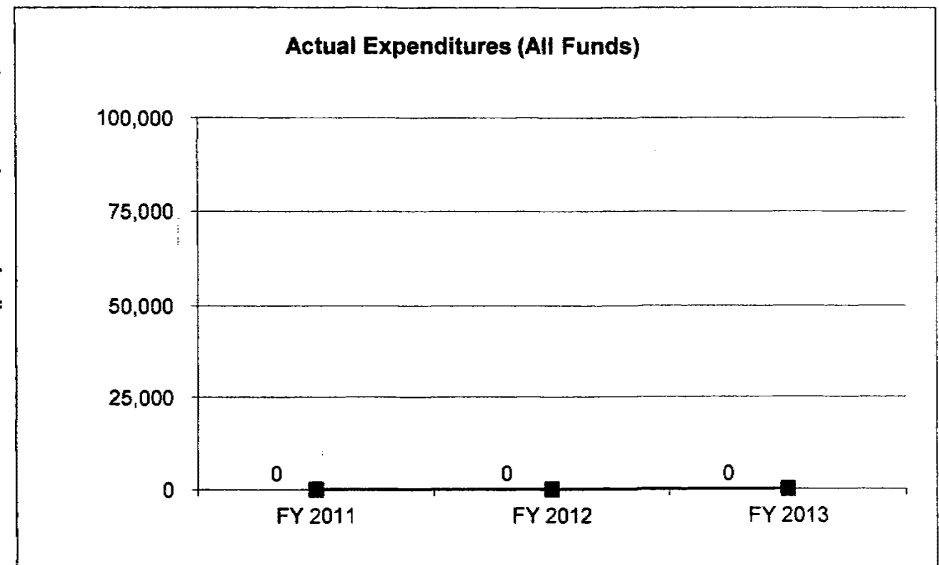
Division: Business and Community Services

Core: Small Business Regulatory Fairness Board

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	0	0	0	54,150
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:** (1) The SBRFB received funding in FY 2014.

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT SMALL BUS REG FAIRNESS BOARD

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	1.50	48,612	0	0	48,612	
	EE	0.00	5,538	0	0	5,538	
	<b>Total</b>	<b>1.50</b>	<b>54,150</b>	<b>0</b>	<b>0</b>	<b>54,150</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.50	48,612	0	0	48,612	
	EE	0.00	5,538	0	0	5,538	
	<b>Total</b>	<b>1.50</b>	<b>54,150</b>	<b>0</b>	<b>0</b>	<b>54,150</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.50	48,612	0	0	48,612	
	EE	0.00	5,538	0	0	5,538	
	<b>Total</b>	<b>1.50</b>	<b>54,150</b>	<b>0</b>	<b>0</b>	<b>54,150</b>	

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SMALL BUS REG FAIRNESS BOARD</b>								
<b>CORE</b>								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	38,040	1.00	38,040	1.00	0	0.00
PLANNER II	0	0.00	10,572	0.50	10,572	0.50	0	0.00
TOTAL - PS	0	0.00	48,612	1.50	48,612	1.50	0	0.00
TRAVEL, IN-STATE	0	0.00	3,780	0.00	3,780	0.00	0	0.00
SUPPLIES	0	0.00	498	0.00	498	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	1,260	0.00	1,260	0.00	0	0.00
TOTAL - EE	0	0.00	5,538	0.00	5,538	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$54,150	1.50	\$54,150	1.50	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$54,150	1.50	\$54,150	1.50		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Small Business Regulatory Fairness Board

**Program is found in the following core budget(s):** SBRFB

**1. What does this program do?**

The Small Business Regulatory Fairness Board (SBRFB) ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 536.310, RSMo.

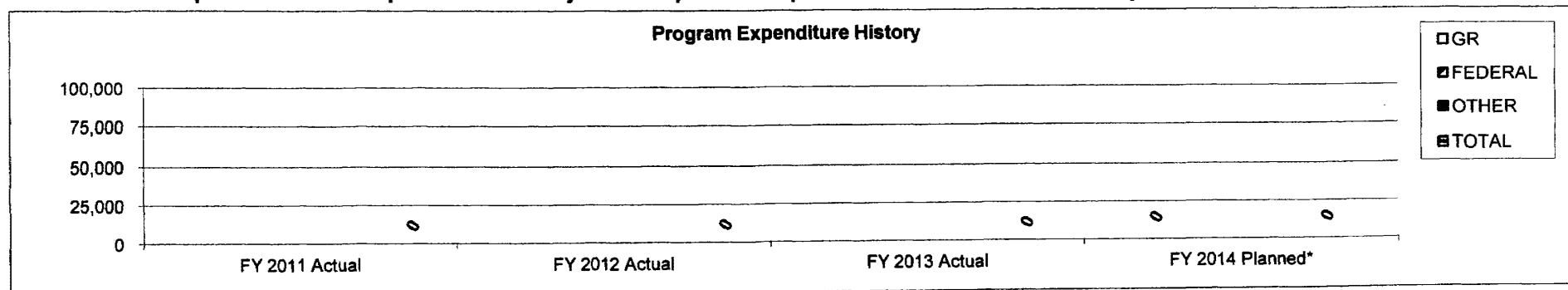
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*The FY 2014 Planned amount is based on planned expenditures less Governor's Reserve and the current FY14 Expenditure Restriction.

**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Small Business Regulatory Fairness Board**

**Program is found in the following core budget(s): SBRFB**

**7a. Provide an effectiveness measure.**

Performance measures are under development.

**7b. Provide an efficiency measure.**

Performance measures are under development.

**7c. Provide the number of clients/individuals served, if applicable.**

Performance measures are under development.

**7d. Provide a customer satisfaction measure, if available.**

Performance measures are under development.

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# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>TAX CREDIT REFUNDS</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
ECON DEVELOP ADVANCEMENT FUND	1,130	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	1,130	0.00	1	0.00	1	0.00	0	0.00	
<b>TOTAL</b>	<b>1,130</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,130</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0 E
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

## 3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.



# CORE DECISION ITEM

Department: Economic Development

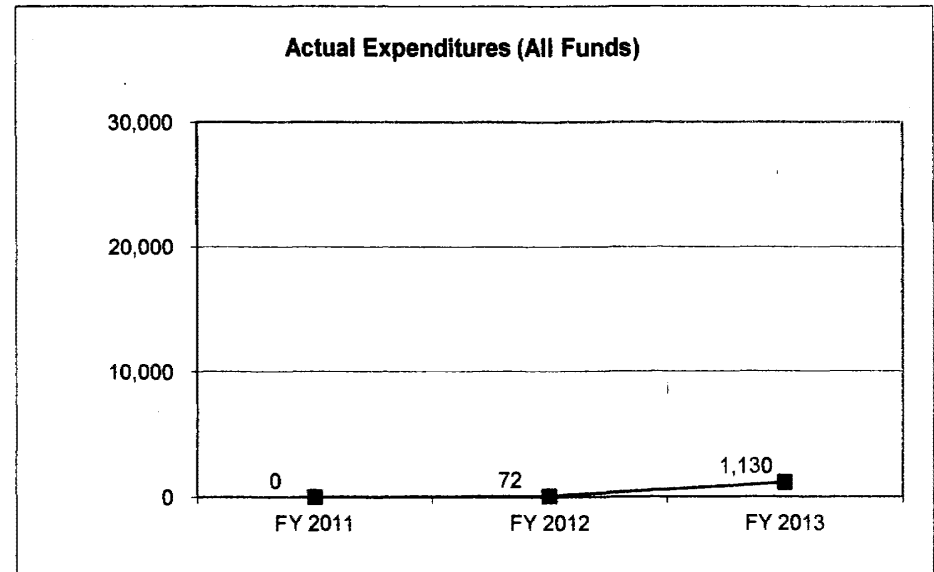
Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	72	1,130	N/A
Unexpended (All Funds)	1	(71)	(1,129)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	(71)	(1,129)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

### NOTES:

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT TAX CREDIT REFUNDS

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

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## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
REFUNDS	1,130	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	1,130	0.00	1	0.00	1	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,130</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,130	0.00	\$1	0.00	\$1	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**1. What does this program do?**

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

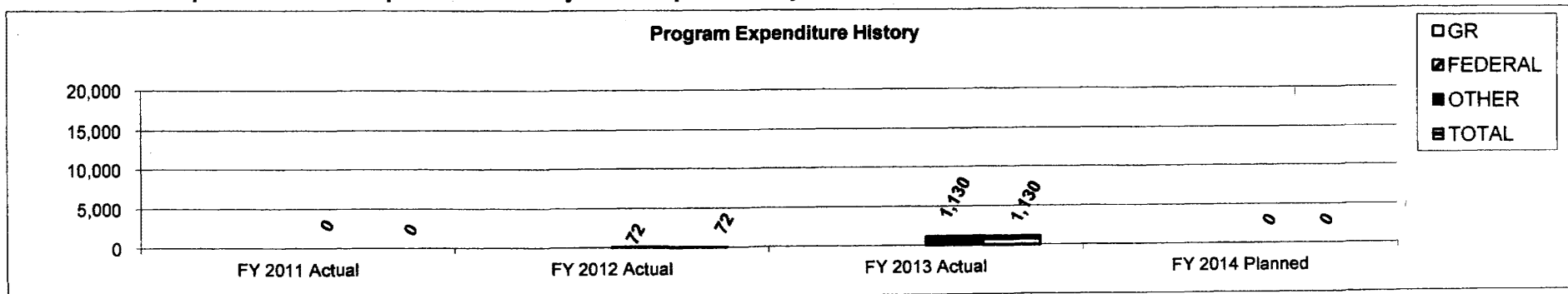
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**7a. Provide an effectiveness measure.**

NA

**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**

NA

**7d. Provide a customer satisfaction measure, if available.**

NA

# **DED - BRASS Report 9**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	1,060,000	0.00	1,060,000	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	650,000	0.00	650,000	0.00	0	0.00	0	0.00
TOTAL - EE	650,000	0.00	1,710,000	0.00	1,060,000	0.00	0	0.00
TOTAL	650,000	0.00	1,710,000	0.00	1,060,000	0.00	0	0.00
<b>Intl Trade Offices Fund Switch - 1419010</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL	0	0.00	0	0.00	650,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$1,710,000</b>	<b>0.00</b>	<b>\$1,710,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42013C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>International Trade and Investment Offices</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	1,060,000	0	0	1,060,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,060,000</b>	<b>0</b>	<b>0</b>	<b>1,060,000</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India and Sao Paulo, Brazil are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below. Three offices are scheduled to open during 2014 and will be located in Hong Kong; Singapore; and Toronto, Canada.

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

## 3. PROGRAM LISTING (list programs included in this core funding)

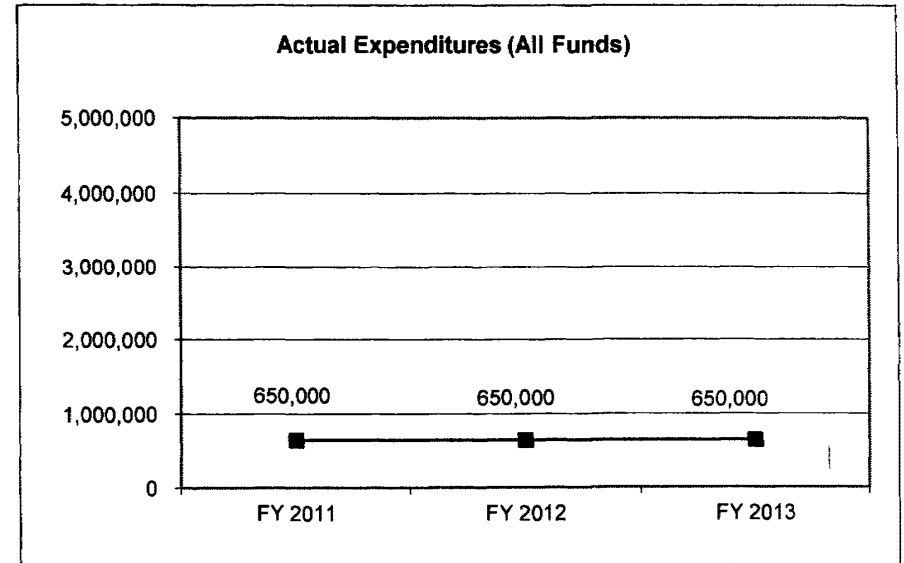
International Trade and Investment Offices

# CORE DECISION ITEM

**Department:** Economic Development **Budget Unit** 42013C  
**Division:** Business and Community Services  
**Core:** International Trade and Investment Offices

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	650,000	650,000	650,000	1,710,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	650,000	650,000	650,000	N/A
Actual Expenditures (All Funds)	650,000	650,000	650,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



**NOTES:**



## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT INTRN TRADE & INVEST OFFICES

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	EE		0.00	1,060,000	0	650,000	1,710,000	
	<b>Total</b>		<b>0.00</b>	<b>1,060,000</b>	<b>0</b>	<b>650,000</b>	<b>1,710,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1725 7643	EE	0.00	0	0	(650,000)	(650,000)	Core Reduction of EDAF for GR Fund Switch
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(650,000)</b>	<b>(650,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	EE		0.00	1,060,000	0	0	1,060,000	
	<b>Total</b>		<b>0.00</b>	<b>1,060,000</b>	<b>0</b>	<b>0</b>	<b>1,060,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	EE		0.00	1,060,000	0	0	1,060,000	
	<b>Total</b>		<b>0.00</b>	<b>1,060,000</b>	<b>0</b>	<b>0</b>	<b>1,060,000</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	650,000	0.00	1,710,000	0.00	1,060,000	0.00	0	0.00
TOTAL - EE	650,000	0.00	1,710,000	0.00	1,060,000	0.00	0	0.00
GRAND TOTAL	\$650,000	0.00	\$1,710,000	0.00	\$1,060,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$1,060,000	0.00	\$1,060,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$650,000	0.00	\$650,000	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**1. What does this program do?**

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; Seoul, Republic of South Korea; Mumbai, India and Sao Paulo, Brazil are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below. Three offices are scheduled to open during 2014 and will be located in Hong Kong; Singapore; and Toronto, Canada.

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

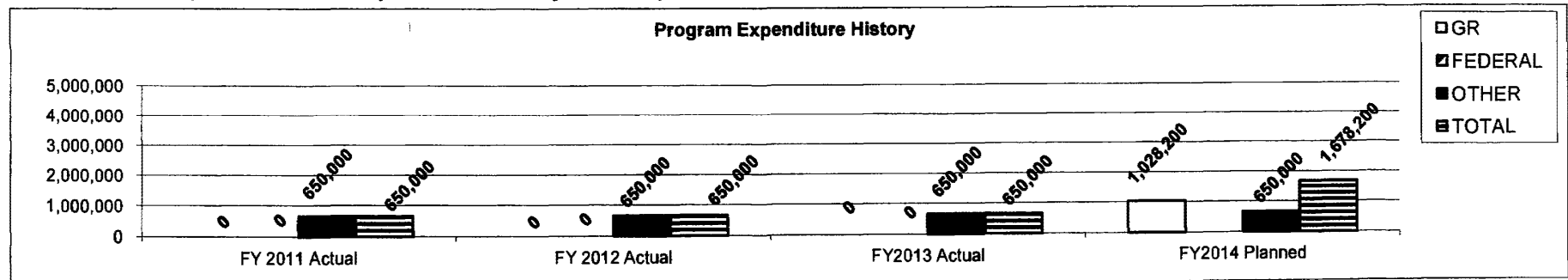
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**7a. Provide an effectiveness measure.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
Trade: \$ Amount of Export Sales	\$7.29 million	\$37.9 million	\$19.5 million	\$58.9 million	\$21.5 million	\$113.1 million	\$23.6 million	\$25.75 million
Trade: Number of In-Country Contacts Generated	\$ 688	1002	764	2365	856	4,226	942	1028
Investment: Number of Leads Referred to DED	\$ 118	78	86	73	95	73	105	107
Investment: Number of Projects Referred to DED	\$ 22	28	31	35	34	37	37	35

**7b. Provide an efficiency measure.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
\$ Amount of Export Sales	\$7.29 million	\$37.9 million	\$19.5 million	\$58.9 million	\$21.5 million	\$113.1 million	\$23.6 million	\$25.75 million
Cost of Foreign Offices	\$ 650,000	\$650,000	\$650,000	\$650,000	\$650,000	\$650,000	\$1,157,500	\$1,340,000
Cost Benefit to Achieve Results	\$ 0.089	\$0.017	\$0.033	\$0.011	\$0.037	\$0.006	\$0.049	\$0.052

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

**7c. Provide the number of clients/individuals served, if applicable.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
Number of Missouri Firms Assisted	409	443	450	438	504	443	554	441
Number of Trade Events Conducted	50	137	55	147	60	131	66	138
Number of Invest. Networking Events	8	21	9	12	10	25	11	20

**7d. Provide a customer satisfaction measure, if available.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
Customer Satisfaction Rating	95%	94.2%	95%	96.20%	95%	92%	95%	94%

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42013C</u>
<b>Division: Business and Community Services</b>	
<b>DI Name: Intl Trade Offices Fund Switch</b>	<b>DI# 1419010</b>

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	650,000	0	0	650,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>650,000</b>	<b>0</b>	<b>0</b>	<b>650,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Over the past four years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The EDAF fund will not be able to sustain current spending levels as the revenues into the fund are not substantial enough to cover the expenditures.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Intl Trade Offices Fund Switch	<b>DI#</b> 1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT.** (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

In order to continue to provide the critical services provided by the International Trade and Investment Offices, it is imperative that the \$650,000 in General Revenue is restored.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
400/Professional Services	650,000						650,000		
<b>Total EE</b>	650,000		0		0		650,000		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	650,000	0.0	0	0.0	0	0.0	650,000	0.0	0

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit 42013C						
Division: Business and Community Services									
DI Name: Intl Trade Offices Fund Switch			DI# 1419010						
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Intl Trade Offices Fund Switch DI# 1419010

Budget Unit 42013C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the International Trade and Investment Office Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the International Trade and Investment Office Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The measure of the number of clients/individuals served can be found in the International Trade and Investment Office Core.

**6d. Provide a customer satisfaction measure, if available.**

The customer satisfaction measure can be found in the International Trade and Investment Office Core.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**



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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
Intl Trade Offices Fund Switch - 1419010								
PROFESSIONAL SERVICES	0	0.00	0	0.00	650,000	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>650,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$650,000	0.00		0.00

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	1,250,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	1,250,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL	1,250,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42014C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Business Recruitment and Marketing</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>

FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

## 3. PROGRAM LISTING (list programs included in this core funding)

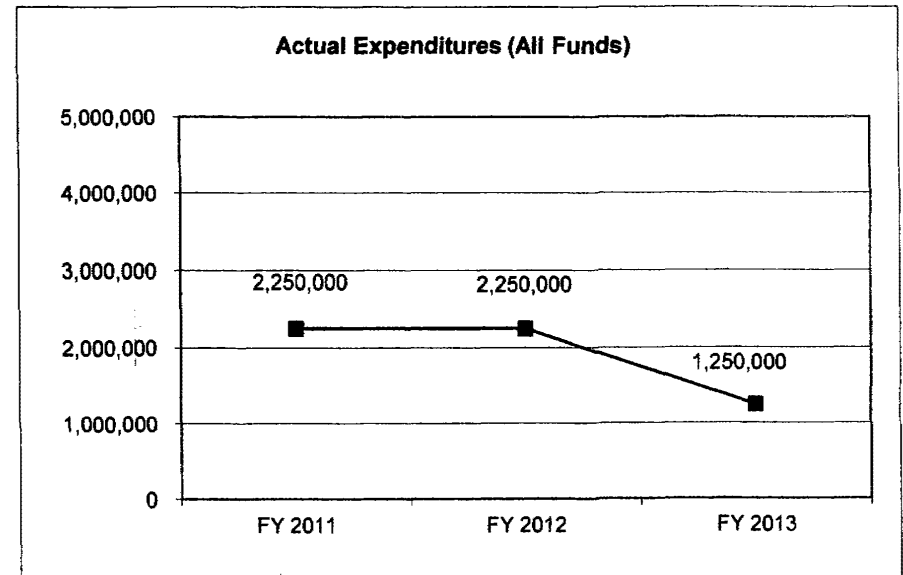
Business Recruitment and Marketing

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit 42014C</b>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Business Recruitment and Marketing</b>	

**4. FINANCIAL HISTORY**

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	2,250,000	2,250,000	1,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,250,000	2,250,000	1,250,000	N/A
Actual Expenditures (All Funds)	2,250,000	2,250,000	1,250,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



**NOTES:**

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT BUSINESS RECRUITMENT&MARKETING

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	1,250,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	1,250,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**1. What does this program do?**

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

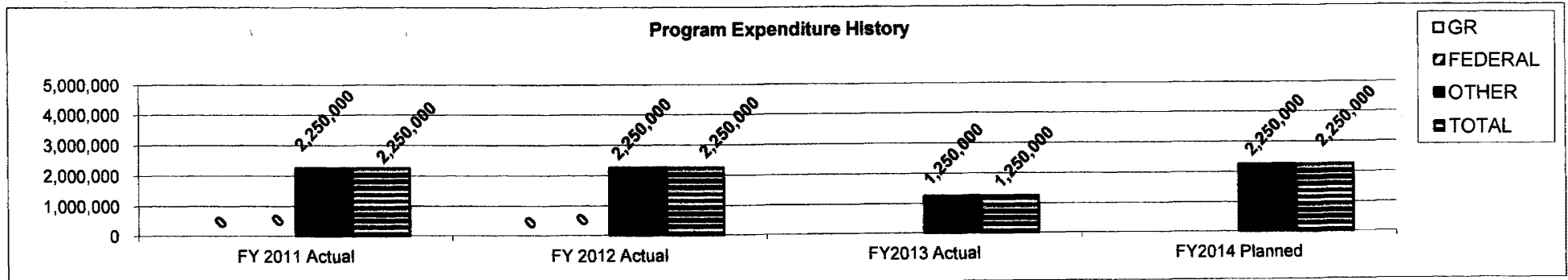
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7a. Provide an effectiveness measure.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
<b># of Prospective Recruitment Projects</b>	40	25	45	45	50	73	55	60
<b># of Active Recruitment Projects</b>	60	60	65	67	70	109	75	80
<b># of Projects Successfully Recruited to Missouri</b>	10	10	11	13	12	16	13	14

NOTE: The program was started in FY2008.

NOTE: The Program was in ramp-up mode in FY2009.

NOTE: In FY2010, the program was developed, but had not yet implemented projected effectiveness measures.

NOTE: FY2011 is the first full FY in which the program is projecting effectiveness measures.

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

NOTE: FY2012 figures for prospective and active recruitment projects represent a 12-month average between July 2011 and June 2012.

**7b. Provide an efficiency measure.**

	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
<b>\$ of State Funding Investment per New Job Created</b>	N/A	\$2,414	N/A	\$1,570	N/A	\$1,089	N/A	N/A
<b>\$ of State Funding Investment per New \$45,000 in Annual Payroll Created</b>	N/A	\$1,632	N/A	\$1,294	N/A	\$1,003	N/A	N/A
<b>\$ of State Funding Investment per New \$100,000 in Capital Investment Generated</b>	N/A	\$4,326	N/A	\$858	N/A	\$446	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.



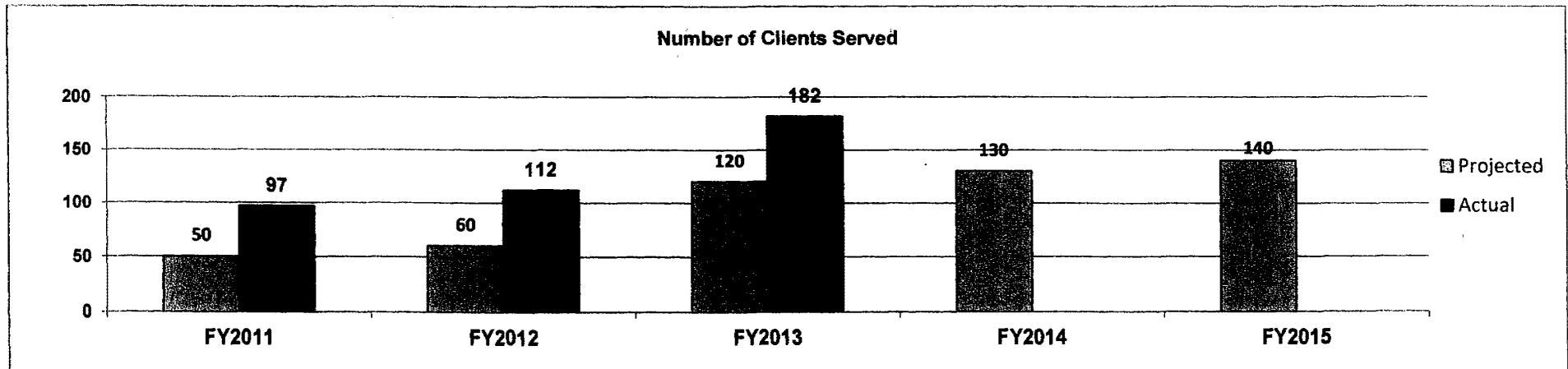
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7c. Provide the number of clients/individuals served, if applicable.**



NOTE: FY2011 is the first full FY in which the program is issuing projections of clients served (i.e., new recruitment projects/leads serviced) now that it is in full operational mode and has some operational history.

NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# **DED - BRASS Report 9**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>DUE DILIGENCE OFFICE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,250	1.00	50,250	1.00	0	0.00	
TOTAL - PS	0	0.00	50,250	1.00	50,250	1.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>50,250</b>	<b>1.00</b>	<b>50,250</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	
<b>Pay Plan FY14-Cost to Continue - 0000014</b>									
PERSONAL SERVICES									
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	250	0.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	250	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>250</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$50,250</b>	<b>1.00</b>	<b>\$50,500</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41960C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Due Diligence Office</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	50,250	0	50,250
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>50,250</b>	<b>0</b>	<b>50,250</b>
<b>FTE</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	26,507	0	26,507
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

## 2. CORE DESCRIPTION

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

## 3. PROGRAM LISTING (list programs included in this core funding)

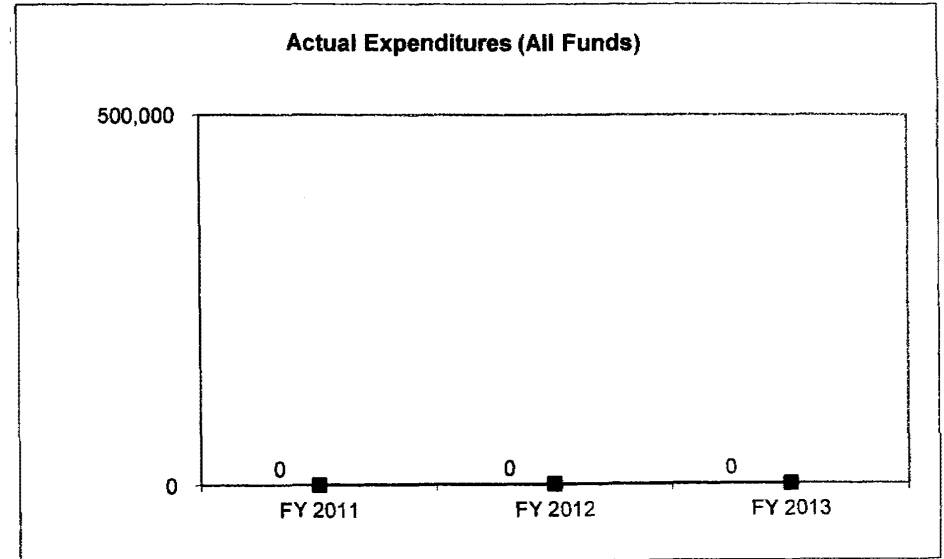
Due Diligence Officer

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit 41960C</b>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>Due Diligence Office</b>	

**4. FINANCIAL HISTORY**

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	0	0	50,000	50,250
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	50,000	50,250
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	50,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT DUE DILIGENCE OFFICE

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	1.00	0	50,250	0	50,250	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,250</b>	<b>0</b>	<b>50,250</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.00	0	50,250	0	50,250	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,250</b>	<b>0</b>	<b>50,250</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.00	0	50,250	0	50,250	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,250</b>	<b>0</b>	<b>50,250</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DUE DILIGENCE OFFICE								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	50,250	1.00	50,250	1.00	0	0.00
TOTAL - PS	0	0.00	50,250	1.00	50,250	1.00	0	0.00
GRAND TOTAL	\$0	0.00	\$50,250	1.00	\$50,250	1.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$50,250	1.00	\$50,250	1.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Due Diligence Office**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

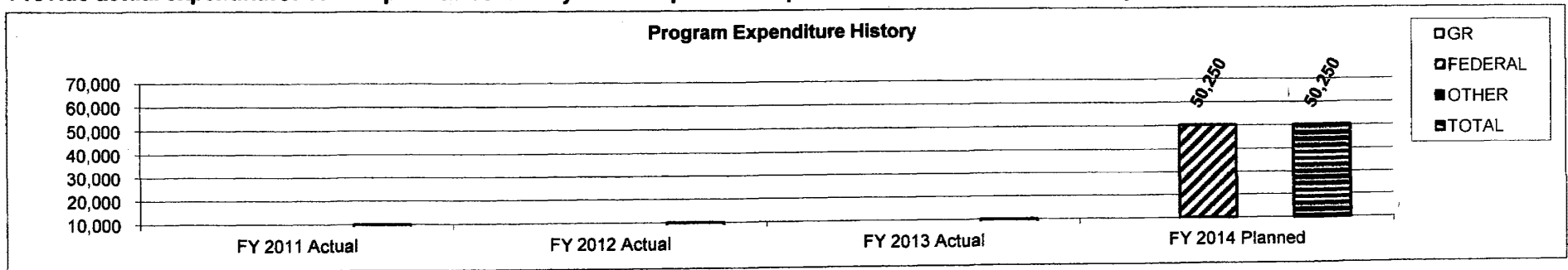
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Due Diligence Office**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

This measure is under development.

**7b. Provide an efficiency measure.**

This measure is under development.

**7c. Provide the number of clients/individuals served, if applicable.**

This measure is under development.

**7d. Provide a customer satisfaction measure, if available.**

N/A



# **DED - BRASS Report 9**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>BRAC ANALYSIS</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	185,000	0.00	300,000	0.00	300,000	0.00	0	0.00
TOTAL - PD	185,000	0.00	300,000	0.00	300,000	0.00	0	0.00
TOTAL	185,000	0.00	300,000	0.00	300,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$185,000</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42075C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>BRAC Analysis</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	300,000	0	0	300,000
TRF	0	0	0	0
<b>Total</b>	<b>300,000</b>	<b>0</b>	<b>0</b>	<b>300,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

## 2. CORE DESCRIPTION

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closing) in 2013, followed by another BRAC round in 2015.

## 3. PROGRAM LISTING (list programs included in this core funding)

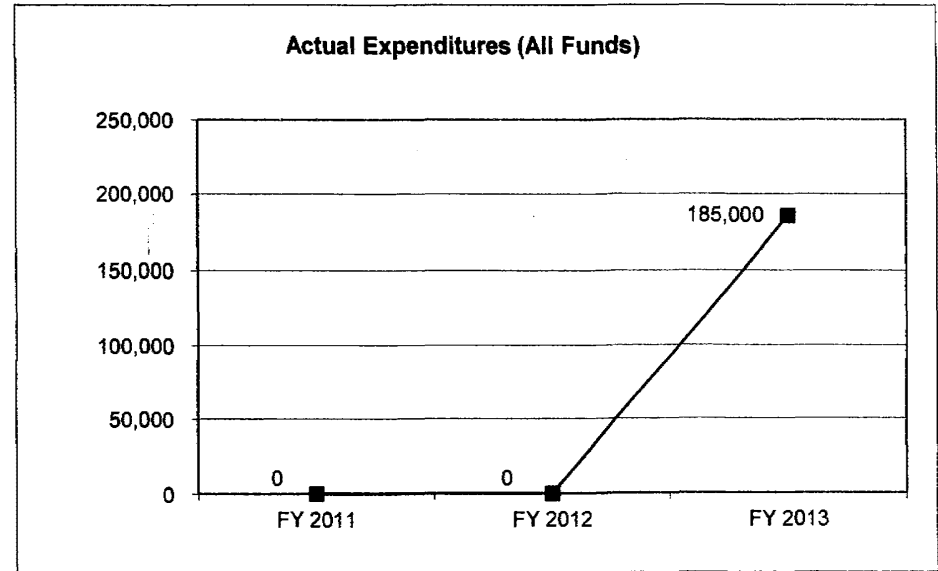
BRAC Analysis

**CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42075C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>Core:</b> <u>BRAC Analysis</u>	

**4. FINANCIAL HISTORY**

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	0	0	200,000	300,000
Less Reverted (All Funds)	0	0	(6,000)	N/A
Budget Authority (All Funds)	0	0	194,000	N/A
Actual Expenditures (All Funds)	0	0	185,000	N/A
Unexpended (All Funds)	0	0	9,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	9,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**

# **CORE RECONCILIATION DETAIL**

## **DEPARTMENT OF ECONOMIC DEVELOPMENT BRAC ANALYSIS**

### **5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	300,000	0	0	300,000	
	<b>Total</b>	<b>0.00</b>	<b>300,000</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	300,000	0	0	300,000	
	<b>Total</b>	<b>0.00</b>	<b>300,000</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	300,000	0	0	300,000	
	<b>Total</b>	<b>0.00</b>	<b>300,000</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	

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## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BRAC ANALYSIS								
CORE								
PROGRAM DISTRIBUTIONS	185,000	0.00	300,000	0.00	300,000	0.00	0	0.00
TOTAL - PD	185,000	0.00	300,000	0.00	300,000	0.00	0	0.00
GRAND TOTAL	\$185,000	0.00	\$300,000	0.00	\$300,000	0.00	\$0	0.00
GENERAL REVENUE	\$185,000	0.00	\$300,000	0.00	\$300,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: BRAC Analysis**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The purpose of the BRAC appropriation is to implement strategies identified in the analysis of the impact of Missouri's military bases on the nation's military readiness and the state's economy in order to best position the state to retain its existing military operations and secure additional missions as they may become available. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closing) in 2013, followed by another BRAC round in 2015.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

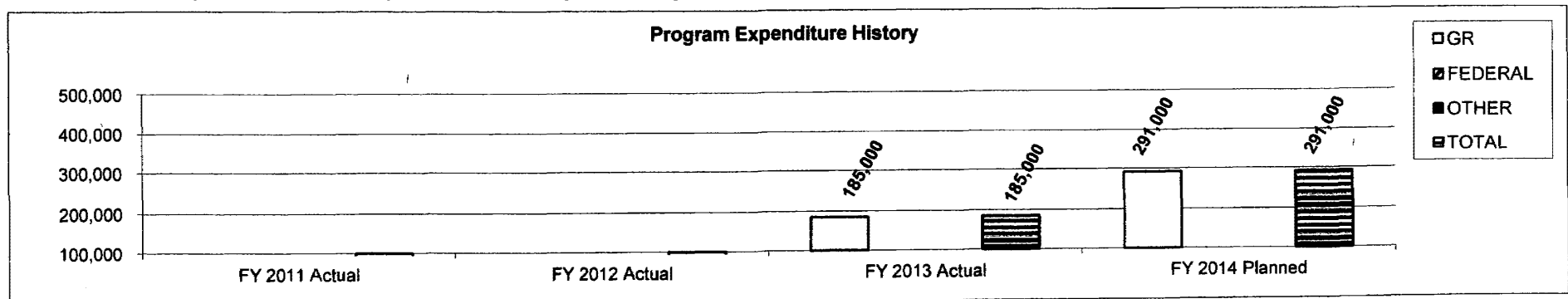
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: BRAC Analysis

Program is found in the following core budget(s):

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH CORP-RAM</b>								
CORE								
PROGRAM-SPECIFIC								
MO SCIENCE & TECHNOLOGY REINVE	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
TOTAL - PD	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
<b>TOTAL</b>	<b>1,319,200</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>MTC Admin Spend Auth Inc - 1419012</b>								
PROGRAM-SPECIFIC								
MO SCIENCE & TECHNOLOGY REINVE	0	0.00	0	0.00	261,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	261,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>261,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,319,200</b>	<b>0.00</b>	<b>\$6,360,000</b>	<b>0.00</b>	<b>\$6,621,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Technology Corporation (MTC)**

**Budget Unit 41962C**

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	6,360,000	6,360,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	<b>6,360,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Technology Investment Fund (0172)  
 Notes: Requires a GR transfer to MTIF (0172)

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:  
 Notes:

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

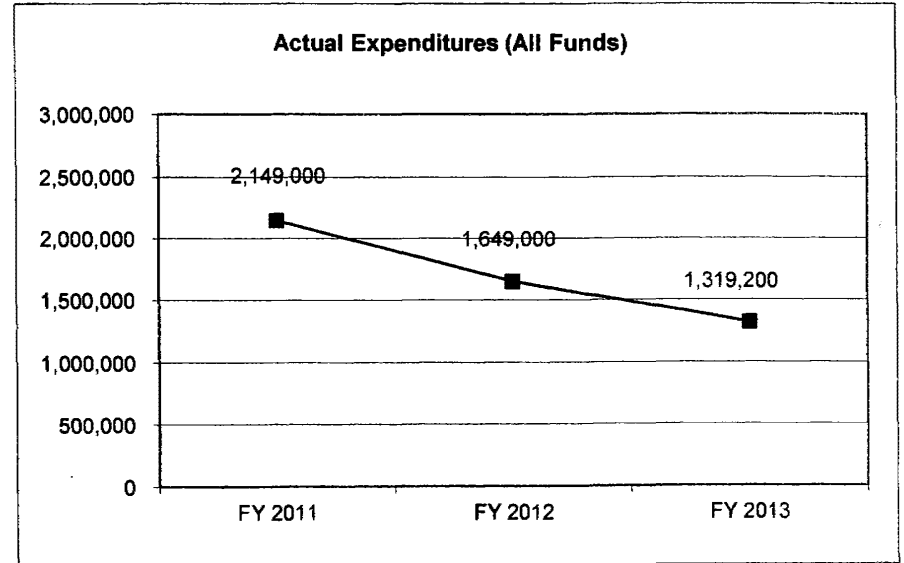
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Technology Corporation (MTC)**

**Budget Unit 41962C**

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	2,200,000	1,700,000	1,360,000	6,360,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,200,000	1,700,000	1,360,000	N/A
Actual Expenditures (All Funds)	2,149,000	1,649,000	1,319,200	N/A
Unexpended (All Funds)	51,000	51,000	40,800	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	51,000	51,000	40,800	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH CORP-RAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	6,360,000	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	<b>6,360,000</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	6,360,000	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	<b>6,360,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	6,360,000	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	<b>6,360,000</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
TOTAL - PD	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
GRAND TOTAL	\$1,319,200	0.00	\$6,360,000	0.00	\$6,360,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,319,200	0.00	\$6,360,000	0.00	\$6,360,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)**

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

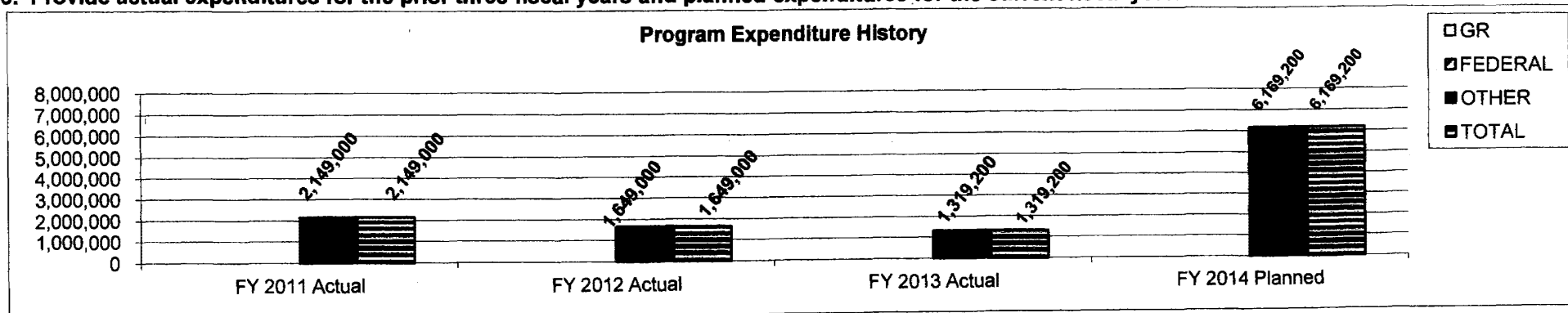
**3. Are there federal matching requirements? If yes, please explain.**

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2011 Actual includes one-time funding for Bioscience Entrepreneurial Training Program.

Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

**6. What are the sources of the "Other" funds?**

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

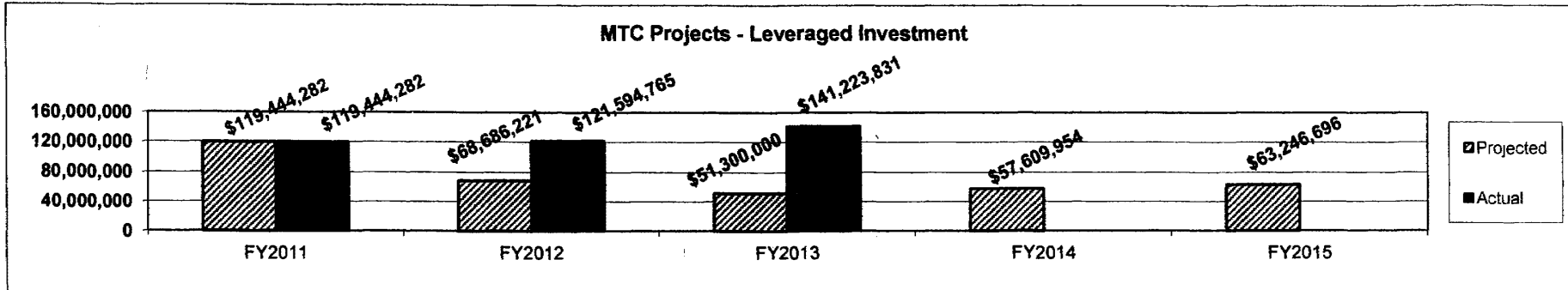
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

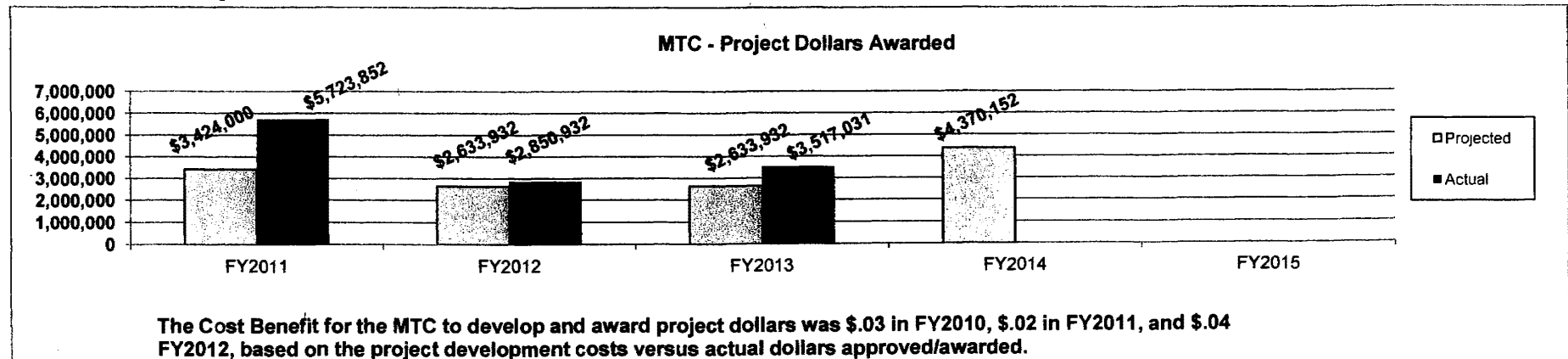
**7a. Provide an effectiveness measure.**



Note: Beginning in FY2011 MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.

Note: Beginning in FY2013 MTC Effectiveness Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

**7b. Provide an efficiency measure.**



Note: Beginning in FY2011 MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.

Note: Beginning in FY2013 MTC Efficiency Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

There is not an external customer satisfaction measure available at this time.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41962C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MTC Spending Authority Increase	<b>DI#</b> 1419012

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	261,000	261,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>261,000</b>	<b>261,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC administers the Innovation Center and Manufacturing Extension Partnership programs on behalf of DED. MTC also administers the State Small Business Credit Initiative (SSBCI) program and Lewis and Clark Discovery Initiative (LCDI) funds which make up an investment portfolio of nearly \$25 million. To accomplish these goals and manage the investment portfolio, MTC operates with 2.5 FTE. The current MTC administration represents 6% of the program funds deployed through the Missouri Technology Investment Fund. However, the administration is approximately 1% of program funds when you consider the ongoing compliance and oversight of a the SSBCI and LCDI programs. MTC was established under RSMo 348.251.



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
DI Name: MTC Spending Authority Increase	DI# 1419012

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$261,000 NDI replaces the Lewis and Clark Discovery Initiative (LCDI) and State Small Business Credit Initiative (SSBCI) funding that MTC is using in FY2014 to cover these admin costs. The LCDI fund was created in 2007 to launch several entrepreneurship and commercialization initiatives including investments in high-tech startups. The SSBCI program is a federal program which provide financing assistance to small business which MTC deploys through the Missouri IDEA fund seed and venture capital programs. while the program funds are projected to be fully expended, many of these investment require ongoing compliance and oversight. The admin costs support 2.5 existing FTE and E&E for MTC to carry out its program administration.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
800 - Program Distributions					261,000		261,000		
Total PSD	0		0		261,000		261,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	261,000	0.0	261,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41962C					
Division: Business and Community Services									
DI Name: MTC Spending Authority Increase				DI# 1419012					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41962C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MTC Spending Authority Increase	<b>DI#</b> 1419012

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Please see core budget for MTC.

**6b. Provide an efficiency measure.**

Please see core budget for MTC.

**6c. Provide the number of clients/individuals served, if applicable.**

Please see core budget for MTC.

**6d. Provide a customer satisfaction measure, if available.**

Please see core budget for MTC.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH CORP-RAM</b>								
<b>MTC Admin Spend Auth Inc - 1419012</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	261,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	261,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$261,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$261,000	0.00		0.00

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>MO TECH INVESTMENT TRANSFER</b>									
<b>CORE</b>									
<b>FUND TRANSFERS</b>									
GENERAL REVENUE	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00	
TOTAL - TRF	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00	
<b>TOTAL</b>	<b>1,319,200</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>MTC Admin GR Trf Inc - 1419019</b>									
<b>PROGRAM-SPECIFIC</b>									
GENERAL REVENUE	0	0.00	0	0.00	261,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	261,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>261,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,319,200</b>	<b>0.00</b>	<b>\$6,360,000</b>	<b>0.00</b>	<b>\$6,621,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MO Technology Investment Fund Transfer**

**Budget Unit 42080C**

**1. CORE FINANCIAL SUMMARY**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	6,360,000	0	0	6,360,000
<b>Total</b>	<b>6,360,000</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:  
Notes:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), and the Innovation Centers.

**3. PROGRAM LISTING (list programs included in this core funding)**

MO Technology Investment Fund Transfer

# CORE DECISION ITEM

Department: Economic Development

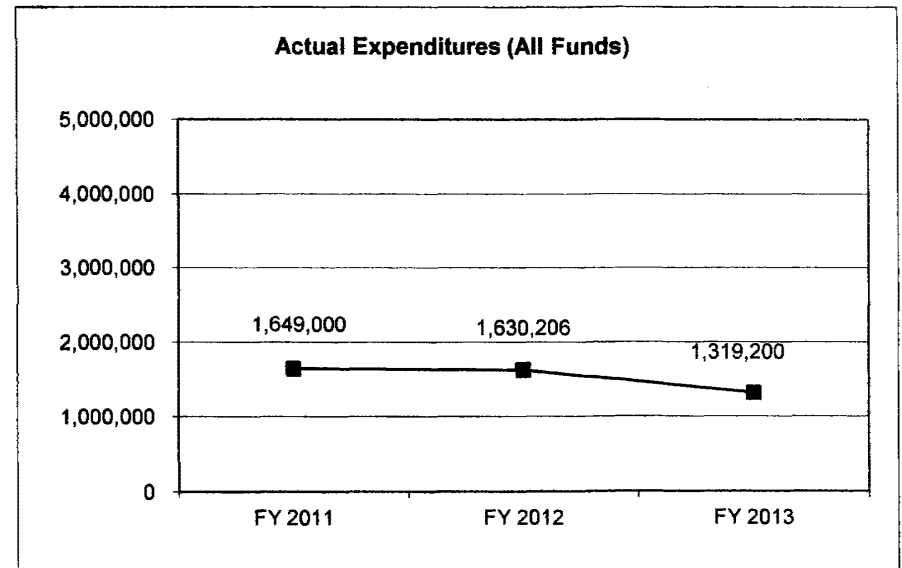
Budget Unit 42080C

Division: Business and Community Services

Core: MO Technology Investment Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1,700,000	1,700,000	1,360,000	6,360,000
Less Reverted (All Funds)	(51,000)	(51,000)	(40,800)	N/A
Budget Authority (All Funds)	1,649,000	1,649,000	1,319,200	N/A
Actual Expenditures (All Funds)	1,649,000	1,630,206	1,319,200	N/A
Unexpended (All Funds)	0	18,794	0	N/A
Unexpended, by Fund:				
General Revenue	0	18,794	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH INVESTMENT TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	6,360,000	0	0	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	6,360,000	0	0	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	6,360,000	0	0	6,360,000	
	<b>Total</b>	<b>0.00</b>	<b>6,360,000</b>	<b>0</b>	<b>0</b>	<b>6,360,000</b>	



# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
TOTAL - TRF	1,319,200	0.00	6,360,000	0.00	6,360,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,319,200</b>	<b>0.00</b>	<b>\$6,360,000</b>	<b>0.00</b>	<b>\$6,360,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$1,319,200	0.00	\$6,360,000	0.00	\$6,360,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

### 1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 348.251 - 348.272, RSMo.

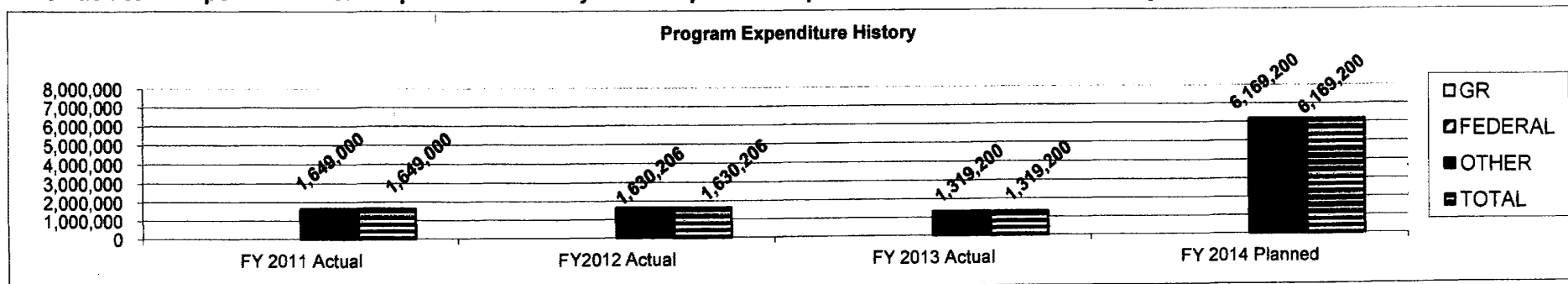
### 3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

### 6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42080C</u>
<b>Division: Business and Community Services</b>	
<b>DI Name: MTC GR Transfer Increase</b>	<b>DI# 1419019</b>

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	261,000	0	0	261,000
TRF	0	0	0	0
<b>Total</b>	<b>261,000</b>	<b>0</b>	<b>0</b>	<b>261,000</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC administers the Innovation Center and Manufacturing Extension Partnership programs on behalf of DED. MTC also administers the State Small Business Credit Initiative (SSBCI) program and Lewis and Clark Discovery Initiative (LCDI) funds which make up an investment portfolio of nearly \$25 million. To accomplish these goals and manage the investment portfolio, MTC operates with 2.5 FTE. The current MTC administration represents 6% of the program funds deployed through the Missouri Technology Investment Fund. However, the administration is approximately 1% of program funds when you consider the ongoing compliance and oversight of a the SSBCI and LCDI programs.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 42080C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MTC GR Transfer Increase</b>	<b>DI# 1419019</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$261,000 NDI is an increase to the General Revenue transfer to the Mo. Technology Investment Fund (MTIF).

There is a corresponding NDI that increases the spending authority in to the MTIF that will be used to replace the Lewis and Clark Discovery Initiative (LCDI) and State Small Business Credit Initiative (SSBCI) funding that MTC is using in FY2014 to cover these admin costs. The LCDI fund was created in 2007 to launch sever entrepreneurship and commercialization initiatives including investments in high-tech startups. The SSBCI program is a federal program which provide financing assistance to small business which MTC deploys through the Missouri IDEA fund seed and venture capital programs. while the program funds are projected to be fully expended, many of these investment require ongoing compliance and

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions	261,000						261,000		
<b>Total PSD</b>	<u>261,000</u>		<u>0</u>		<u>0</u>		<u>261,000</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>261,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>261,000</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>				<b>Budget Unit 42080C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: MTC GR Transfer Increase</b>				<b>DI# 1419019</b>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42080C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MTC GR Transfer Increase	<b>DI#</b> 1419019

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Please see core budget for MTC Transfer.

**6b. Provide an efficiency measure.**

Please see core budget for MTC Transfer.

**6c. Provide the number of clients/individuals served, if applicable.**

Please see core budget for MTC Transfer.

**6d. Provide a customer satisfaction measure, if available.**

Please see core budget for MTC Transfer.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO TECH INVESTMENT TRANSFER</b>								
MTC Admin GR Trf Inc - 1419019								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	261,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	261,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$261,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$261,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>SMALL BUS DEVELOPMENT CENTERS</b>									
CORE									
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	700,000	0.00	700,000	0.00	0	0.00	
TOTAL - PD	0	0.00	700,000	0.00	700,000	0.00	0	0.00	
TOTAL	0	0.00	700,000	0.00	700,000	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$700,000	0.00	\$700,000	0.00	\$0	0.00	

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Small Business Development Centers**

**Budget Unit** 42085C

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	700,000	0	0	700,000
TRF	0	0	0	0
<b>Total</b>	<b>700,000</b>	<b>0</b>	<b>0</b>	<b>700,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

## 2. CORE DESCRIPTION

The Missouri Small Business & Technology Development Centers (MO SBTDC) help businesses in every stage; from concept to start-up, growth to renewal, mature to succession. MO SBTDC experts are located statewide providing help on a variety of business topics such as professional business analysis, business consultations and access to technology resources.

## 3. PROGRAM LISTING (list programs included in this core funding)

N/A

# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Small Business Development Centers**

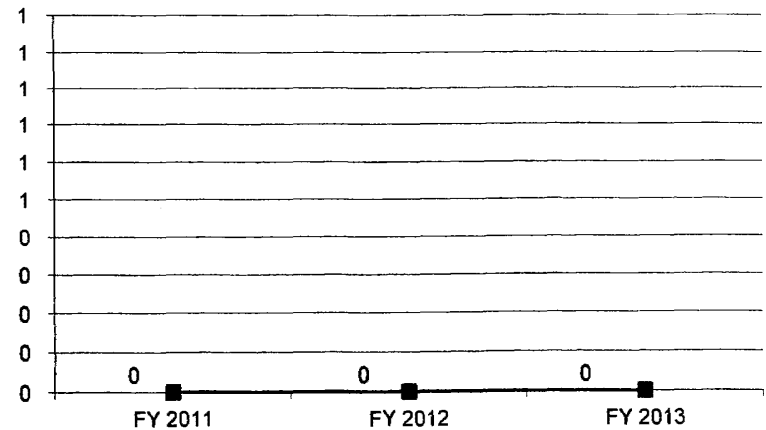
**Budget Unit** 42085C

## **4. FINANCIAL HISTORY**

	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Actual</b>	<b>FY 2014 Current Yr.</b>
Appropriation (All Funds)	0	0	0	700,000
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	700,000
Actual Expenditures (All Funds)	0	0	0	0
Unexpended (All Funds)	0	0	0	700,000
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0

**(1)**

**Actual Expenditures (All Funds)**



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**           **(1)** - Funding was appropriated in FY 2014

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
SMALL BUS DEVELOPMENT CENTERS**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	700,000	0	0	700,000	
	<b>Total</b>	<b>0.00</b>	<b>700,000</b>	<b>0</b>	<b>0</b>	<b>700,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	700,000	0	0	700,000	
	<b>Total</b>	<b>0.00</b>	<b>700,000</b>	<b>0</b>	<b>0</b>	<b>700,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	700,000	0	0	700,000	
	<b>Total</b>	<b>0.00</b>	<b>700,000</b>	<b>0</b>	<b>0</b>	<b>700,000</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SMALL BUS DEVELOPMENT CENTERS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	700,000	0.00	700,000	0.00	0	0.00
TOTAL - PD	0	0.00	700,000	0.00	700,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$700,000</b>	<b>0.00</b>	<b>\$700,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$700,000	0.00	\$700,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department** \_\_\_\_\_

**Program Name** \_\_\_\_\_

**Program is found in the following core budget(s):** \_\_\_\_\_

**1. What does this program do?**

The Missouri Small Business & Technology Development Centers (MO SBTDC) help businesses in every stage; from concept to start-up, growth to renewal, mature to succession. MOSBTDC experts are located statewide providing help on a variety of business topics such as professional business analysis, business consultations and access to technology resources.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.1000 - 620.1007, RSMo.

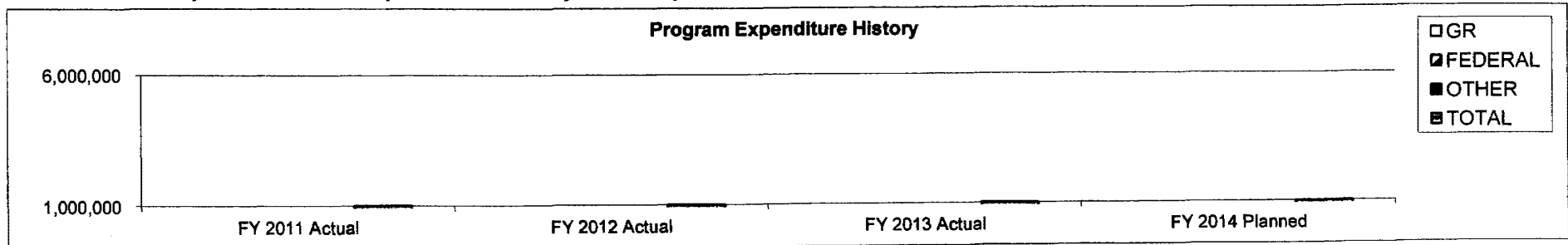
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: The FY2014 Planned Expenditures is less Governor's Reserve and the FY14 Expenditure Restriction.

**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

Department \_\_\_\_\_

Program Name \_\_\_\_\_

Program is found in the following core budget(s): \_\_\_\_\_

7a. Provide an effectiveness measure.

7b. Provide an efficiency measure.

7c. Provide the number of clients/individuals served, if applicable.

7d. Provide a customer satisfaction measure, if available.

# **DED - BRASS Report 9**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
<b>EXPENSE &amp; EQUIPMENT</b>								
DED-ED PRO -CDBG- PASSTHROUGH	1,237,704	0.00	866,200	0.00	866,200	0.00	0	0.00
TOTAL - EE	1,237,704	0.00	866,200	0.00	866,200	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
DED-ED PRO -CDBG- PASSTHROUGH	41,460,839	0.00	79,133,800	0.00	79,133,800	0.00	0	0.00
TOTAL - PD	41,460,839	0.00	79,133,800	0.00	79,133,800	0.00	0	0.00
<b>TOTAL</b>	<b>42,698,543</b>	<b>0.00</b>	<b>80,000,000</b>	<b>0.00</b>	<b>80,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$42,698,543</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42165C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Community Development Block Grant (CDBG)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	866,200	0	866,200	EE	0	0	0	0
PSD	0	79,133,800	0	79,133,800	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>80,000,000</b>	<b>0</b>	<b>80,000,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).</p> <p>The CDBG Program is administered by the Compliance Team staff.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Community Development Block Grant Program									

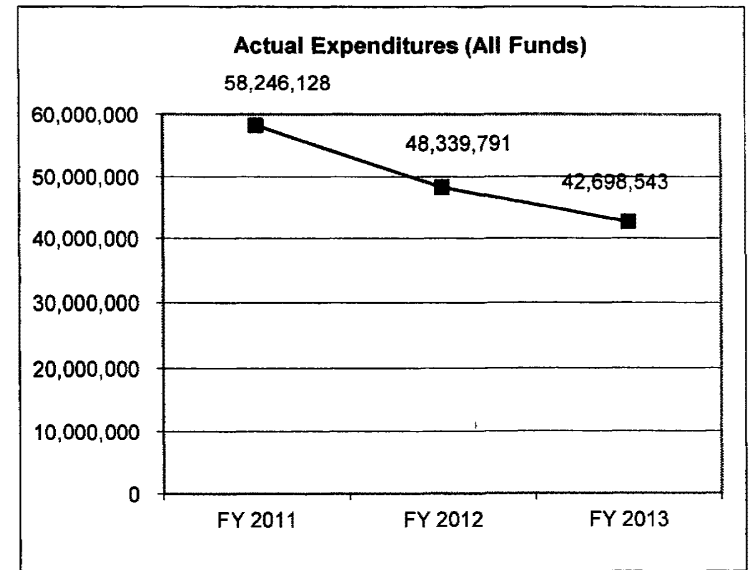
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Community Development Block Grant (CDBG)

Budget Unit 42165C

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	28,000,000	28,000,000	100,000,000	80,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	100,000,000	N/A
Actual Expenditures (All Funds)	58,246,128	48,339,791	42,698,543	N/A
Unexpended (All Funds)	(30,246,128)	(20,339,791)	57,301,457	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(30,246,128)	(20,339,791)	57,301,457	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) Original appropriation \$28,000,000E. Appropriation increased by \$36 million.  
 (2) Original appropriation \$28,000,000E. Appropriation increased by \$25million.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
CDBG PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	79,133,800	0	79,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>80,000,000</b>	<b>0</b>	<b>80,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	79,133,800	0	79,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>80,000,000</b>	<b>0</b>	<b>80,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	79,133,800	0	79,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>80,000,000</b>	<b>0</b>	<b>80,000,000</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	6,710	0.00	13,000	0.00	13,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,700	0.00	2,700	0.00	0	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	0	0.00
SUPPLIES	2,260	0.00	24,500	0.00	4,500	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	1,550	0.00	722,950	0.00	2,950	0.00	0	0.00
COMMUNICATION SERV & SUPP	3,187	0.00	1,500	0.00	4,500	0.00	0	0.00
PROFESSIONAL SERVICES	1,223,994	0.00	87,300	0.00	827,300	0.00	0	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	600	0.00	600	0.00	0	0.00
MISCELLANEOUS EXPENSES	3	0.00	5,450	0.00	2,450	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	0	0.00
<b>TOTAL - EE</b>	<b>1,237,704</b>	<b>0.00</b>	<b>866,200</b>	<b>0.00</b>	<b>866,200</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	41,460,839	0.00	79,133,800	0.00	79,133,800	0.00	0	0.00
<b>TOTAL - PD</b>	<b>41,460,839</b>	<b>0.00</b>	<b>79,133,800</b>	<b>0.00</b>	<b>79,133,800</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$42,698,543</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$42,698,543</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>	<b>\$80,000,000</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

### 1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

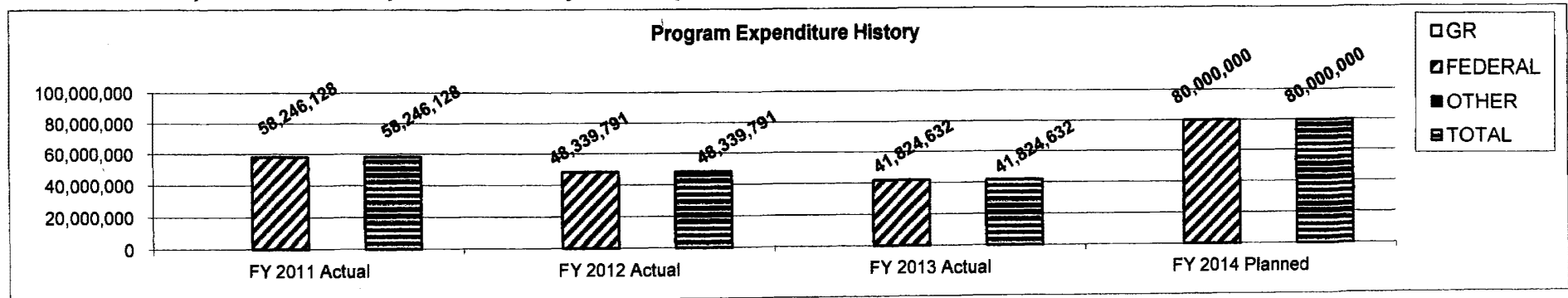
### 3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

### 4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2011 and FY2012 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

### 6. What are the sources of the "Other" funds?

N/A

## PROGRAM DESCRIPTION

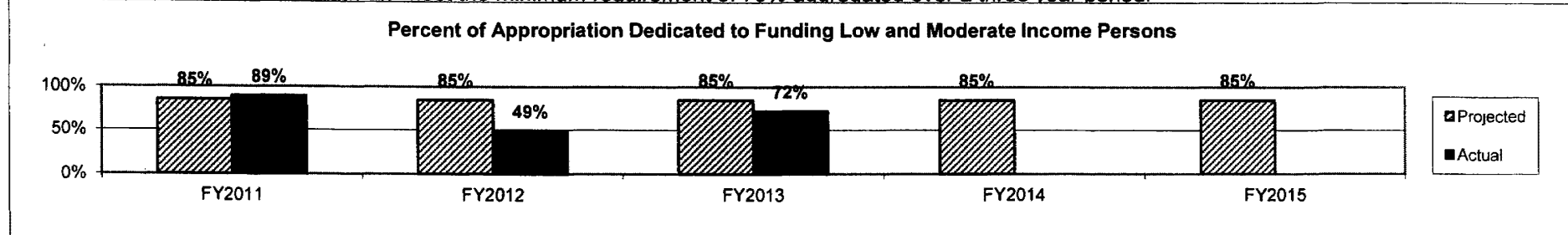
**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**7a. Provide an effectiveness measure.**

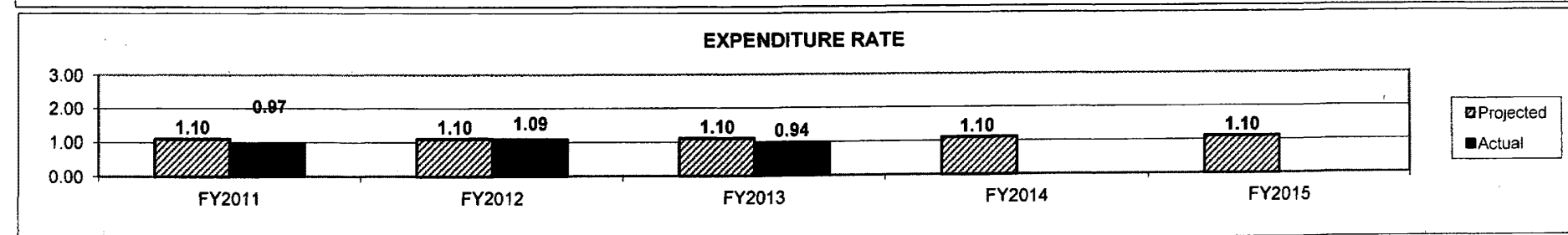
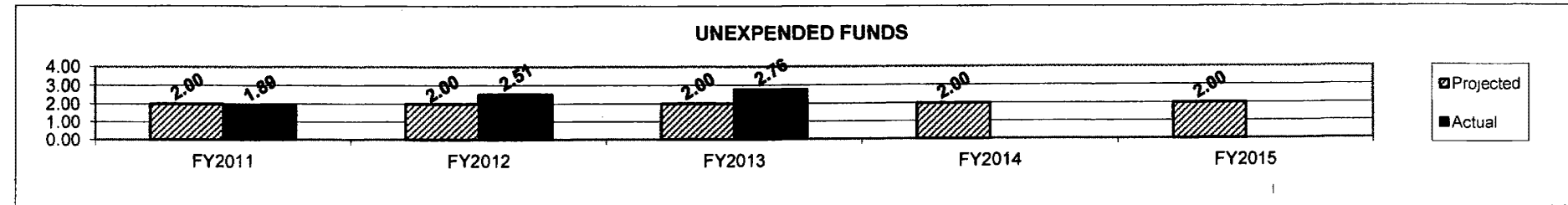
Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**NOTE:** Percentage reduced in FY12 due to funding large number of emergency (flood) projects and not based on income.

**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



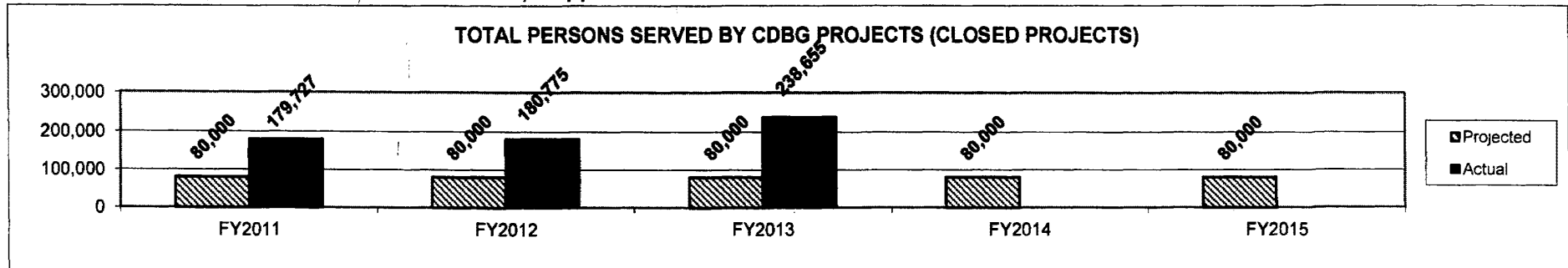
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Community Development Block Grant Program

**Program is found in the following core budget(s):** CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**  
N/A

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO DISASTER CASE MANAGEMENT</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTROUGH	1,744,590	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,744,590	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTROUGH	0	0.00	2,813,163	0.00	2,813,163	0.00	0	0.00
TOTAL - PD	0	0.00	2,813,163	0.00	2,813,163	0.00	0	0.00
<b>TOTAL</b>	<b>1,744,590</b>	<b>0.00</b>	<b>2,813,163</b>	<b>0.00</b>	<b>2,813,163</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,744,590</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42161C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> MO Disaster Case Management Program	

**1. CORE FINANCIAL SUMMARY**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	2,813,163	0	2,813,163
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. CORE DESCRIPTION**

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities in DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary. DCMP is a two year program and will end in May 2013.

The DCMP grant has a 90-day close out period which will carry over into FY 2014 due to receiving the grant award later than expected. FEMA has indicated the possibility of a no-cost extension period to finish the program and use remaining funds.

**3. PROGRAM LISTING (list programs included in this core funding)**

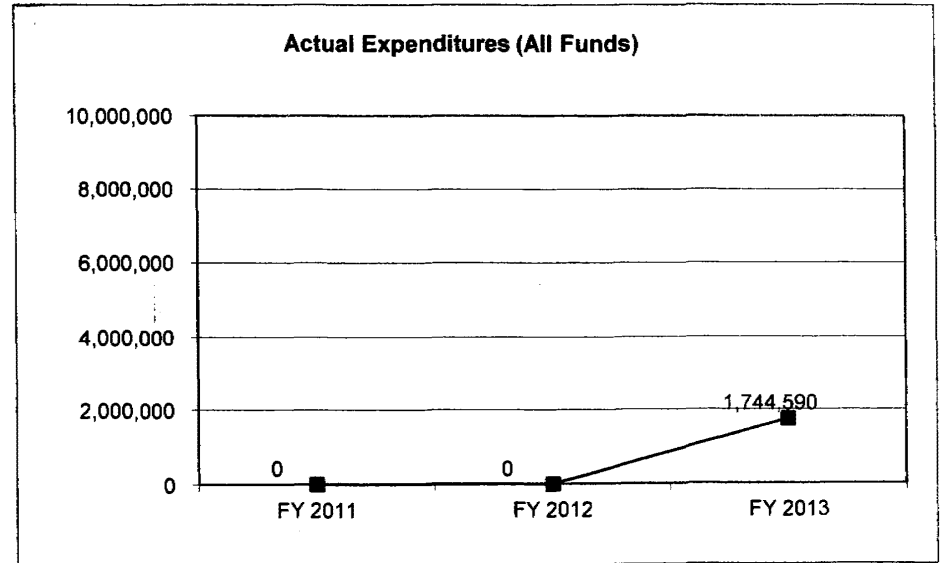
Missouri Disaster Case Management Program

# CORE DECISION ITEM

**Department:** Economic Development **Budget Unit** 42161C  
**Division:** Business and Community Services  
**Core:** MO Disaster Case Management Program

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	0	0	10,000,000	2,813,163
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	10,000,000	N/A
Actual Expenditures (All Funds)	0	0	1,744,590	N/A
Unexpended (All Funds)	0	0	8,255,410	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	8,225,410	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO DISASTER CASE MANAGEMENT**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	2,813,163	0	2,813,163	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	2,813,163	0	2,813,163	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	2,813,163	0	2,813,163	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO DISASTER CASE MANAGEMENT</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	1,744,590	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,744,590	0.00	0	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	2,813,163	0.00	2,813,163	0.00	0	0.00
TOTAL - PD	0	0.00	2,813,163	0.00	2,813,163	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,744,590</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$1,744,590	0.00	\$2,813,163	0.00	\$2,813,163	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Disaster Case Management Program

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities under DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Robert T. Stafford Disaster Relief and Emergency Assistance Act 42 U.S.C.

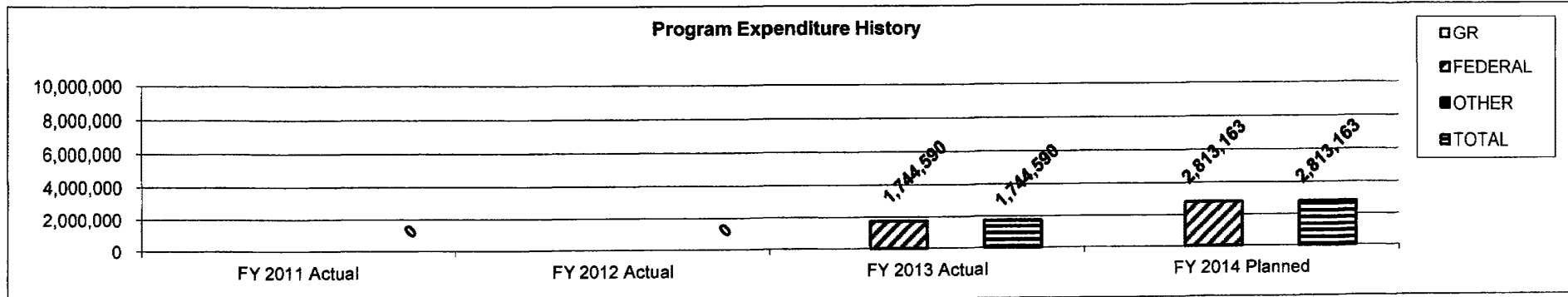
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

# **PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Disaster Case Management Program**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

**Number of Households Receiving Services**

**Number of Individuals Served**

<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
	2,082		1,483	809	149	N/A	N/A
	5,391		3,922		388	N/A	N/A

The program is scheduled to end October 7, 2013.

**7b. Provide an efficiency measure.**

**Number of Case File Reviewed \***

<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2013 Actual</b>	<b>FY2014 Projected</b>	<b>FY2015 Projected</b>
	105		483		354	N/A	N/A

The program is scheduled to end October 7, 2013.

\*A random sampling technique to be used.

**7c. Provide the number of clients/individuals served, if applicable.**

See 7a above.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>SMALL BUSINESS CREDIT</b>									
<b>CORE</b>									
<b>PERSONAL SERVICES</b>									
DED-ED PROGRAMS-FEDERAL OTHER	47,781	1.35	219,922	0.00	219,922	0.00	0	0.00	
TOTAL - PS	47,781	1.35	219,922	0.00	219,922	0.00	0	0.00	
<b>EXPENSE &amp; EQUIPMENT</b>									
DED-ED PROGRAMS-FEDERAL OTHER	14,530	0.00	10,000	0.00	10,000	0.00	0	0.00	
TOTAL - EE	14,530	0.00	10,000	0.00	10,000	0.00	0	0.00	
<b>PROGRAM-SPECIFIC</b>									
DED-ED PROGRAMS-FEDERAL OTHER	5,817,941	0.00	9,156,300	0.00	9,156,300	0.00	0	0.00	
TOTAL - PD	5,817,941	0.00	9,156,300	0.00	9,156,300	0.00	0	0.00	
<b>TOTAL</b>	<b>5,880,252</b>	<b>1.35</b>	<b>9,386,222</b>	<b>0.00</b>	<b>9,386,222</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$5,880,252</b>	<b>1.35</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit 42170C</b>
<b>Division: Business and Community Services</b>	
<b>Core: State Small Business Credit Initiative (SSBCI)</b>	

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	219,922	0	219,922
EE	0	10,000	0	10,000
PSD	0	9,156,300	0	9,156,300
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>116,009</b>	<b>0</b>	<b>116,009</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Notes:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0		0	0
EE	0		0	0
PSD	0		0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Notes:

## 2. CORE DESCRIPTION

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Small Business Credit Initiative



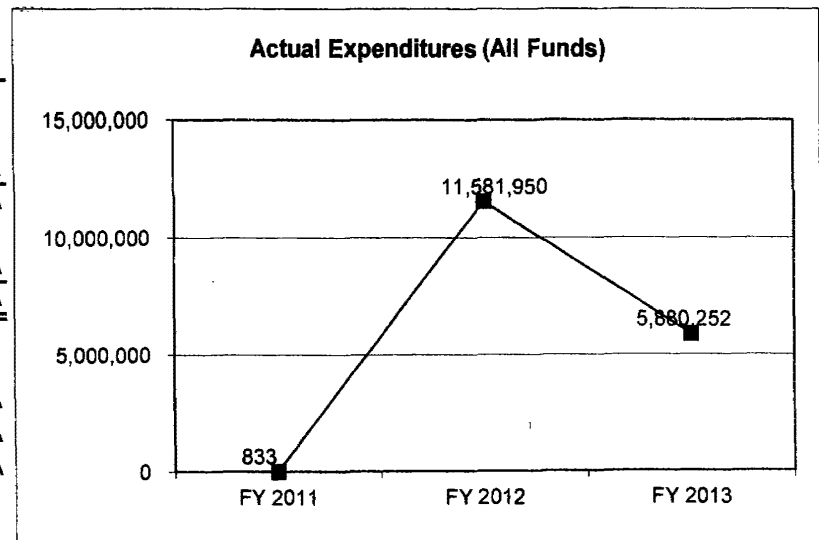
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: State Small Business Credit Initiative (SSBCI)**

**Budget Unit 42170C**

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	0	10,000,000	14,769,482	9,386,222
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	10,000,000	14,769,482	N/A
Actual Expenditures (All Funds)	833	11,581,950	5,880,252	N/A
Unexpended (All Funds)	(833)	(1,581,950)	8,889,230	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(833)	(1,581,950)	8,889,230	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**

- (1) New in mid-year FY 2011.
- (2) Original appropriation \$10,000,000E. Appropriation increased by \$1.6 million.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
SMALL BUSINESS CREDIT**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	0.00	0	219,922	0	219,922	
		EE	0.00	0	10,000	0	10,000	
		PD	0.00	0	9,156,300	0	9,156,300	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	1262 8089	PD	0.00	0	(1,529,399)	0	(1,529,399)	Realign budget to actuals
Core Reallocation	1262 8088	PD	0.00	0	1,529,399	0	1,529,399	Realign budget to actuals
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	0.00	0	219,922	0	219,922	
		EE	0.00	0	10,000	0	10,000	
		PD	0.00	0	9,156,300	0	9,156,300	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	0.00	0	219,922	0	219,922	
		EE	0.00	0	10,000	0	10,000	
		PD	0.00	0	9,156,300	0	9,156,300	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
ACCOUNTANT III	0	0.00	38,700	0.00	38,700	0.00	0	0.00
MARKETING SPECIALIST I	6,384	0.20	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	30,144	1.00	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	76,224	0.00	76,224	0.00	0	0.00
SENIOR COUNSEL	6,177	0.11	9,998	0.00	9,998	0.00	0	0.00
SPECIAL ASST OFFICIAL & ADMSTR	5,076	0.04	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	95,000	0.00	95,000	0.00	0	0.00
<b>TOTAL - PS</b>	<b>47,781</b>	<b>1.35</b>	<b>219,922</b>	<b>0.00</b>	<b>219,922</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	156	0.00	2,100	0.00	2,100	0.00	0	0.00
TRAVEL, OUT-OF-STATE	946	0.00	100	0.00	100	0.00	0	0.00
SUPPLIES	0	0.00	1,300	0.00	1,300	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	150	0.00	2,000	0.00	2,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	394	0.00	100	0.00	100	0.00	0	0.00
PROFESSIONAL SERVICES	5,384	0.00	2,100	0.00	2,100	0.00	0	0.00
M&R SERVICES	0	0.00	2,100	0.00	2,100	0.00	0	0.00
OTHER EQUIPMENT	7,500	0.00	0	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	100	0.00	100	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	100	0.00	100	0.00	0	0.00
<b>TOTAL - EE</b>	<b>14,530</b>	<b>0.00</b>	<b>10,000</b>	<b>0.00</b>	<b>10,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	5,817,941	0.00	9,156,300	0.00	9,156,300	0.00	0	0.00
<b>TOTAL - PD</b>	<b>5,817,941</b>	<b>0.00</b>	<b>9,156,300</b>	<b>0.00</b>	<b>9,156,300</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$5,880,252</b>	<b>1.35</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$5,880,252</b>	<b>1.35</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

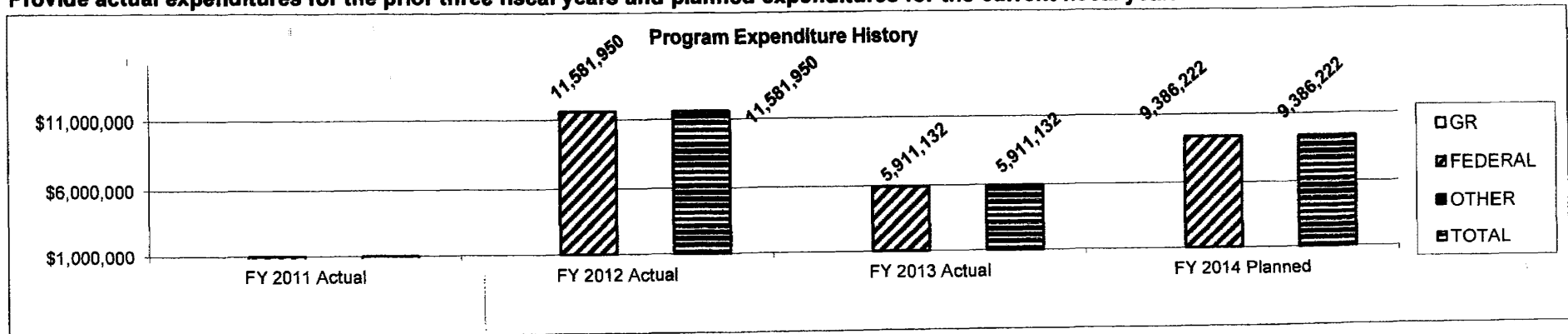
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

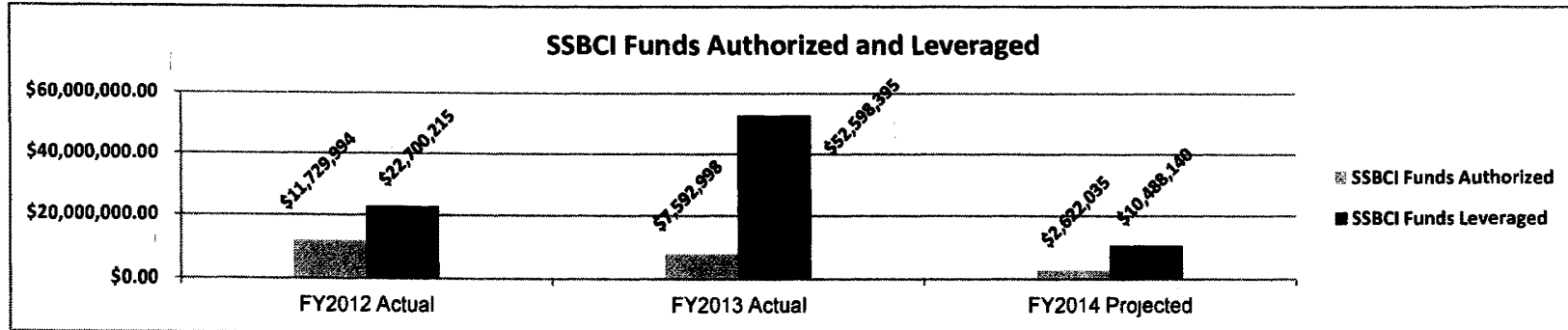
## PROGRAM DESCRIPTION

Department: Economic Development

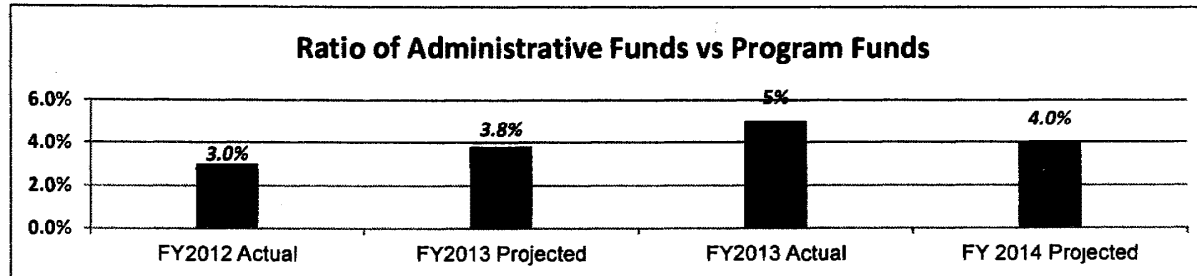
Program Name: State Small Business Credit Initiative (SSBCI)

Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.

	FY2012 Actual	FY2013 Projected	FY2013 Actual	FY2014 Projected
Number of Grow Missouri Applications Received/Reviewed	16	20	4	N/A
Number of Grow Missouri Applications Approved	2	7	2	N/A
Number of IDEA Fund Applications Received/Reviewed	119	100	78	40
Number IDEA Fund Applications Approved	46	35	21	10

7d. Provide a customer satisfaction measure, if available.

Not applicable at this time.

# **DED - BRASS Report 9**

## **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	41,336	0.00	0	0.00	0	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	42,614	0.00	0	0.00	0	0.00
TOTAL - PD	41,336	0.00	42,614	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>41,336</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Main Street Spending Authority - 1419008</b>								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	0	0.00	0	0.00	42,614	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	42,614	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$41,336</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42140C</u>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Economic Development Advancement Fund (#0783)					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program									

# CORE DECISION ITEM

Department: Economic Development

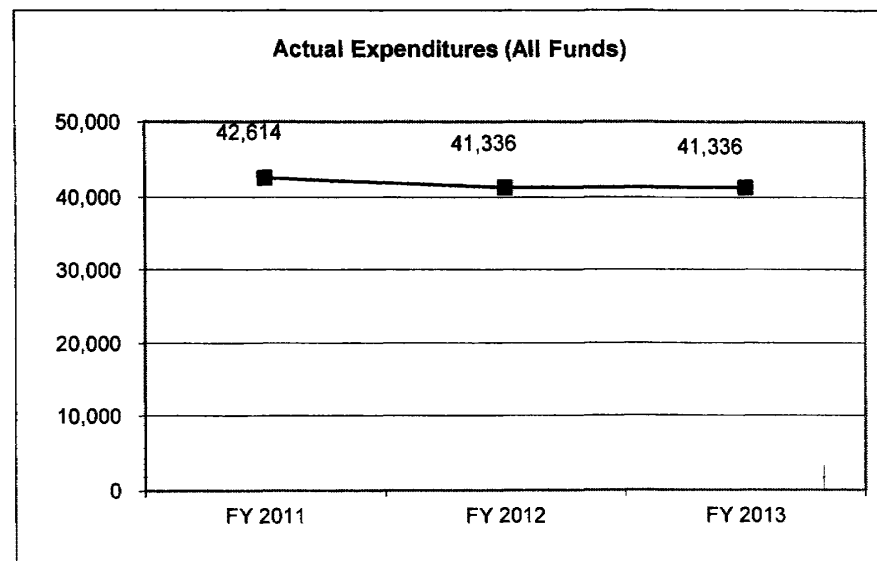
Budget Unit 42140C

Division: Business and Community Services

Core: Main Street

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	43,204	43,204	42,614	42,614
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	43,204	43,204	42,614	N/A
Actual Expenditures (All Funds)	42,614	41,336	41,336	N/A
Unexpended (All Funds)	590	1,868	1,278	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	590	1,868	1,278	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:



# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT MAINSTREET PROGRAM

### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	0	42,614	42,614	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1700 8657	PD	0.00	0	0	(42,614)	(42,614)	Fund switch back to General Revenue
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(42,614)</b>	<b>(42,614)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	41,336	0.00	42,614	0.00	0	0.00	0	0.00
TOTAL - PD	41,336	0.00	42,614	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$41,336</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$41,336	0.00	\$42,614	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

**1. What does this program do?**

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

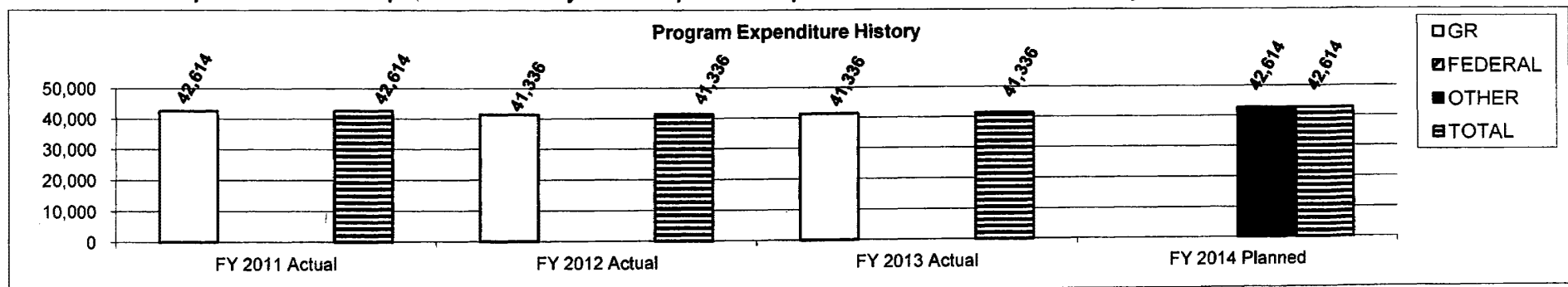
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Main Street Program Fund (0596)

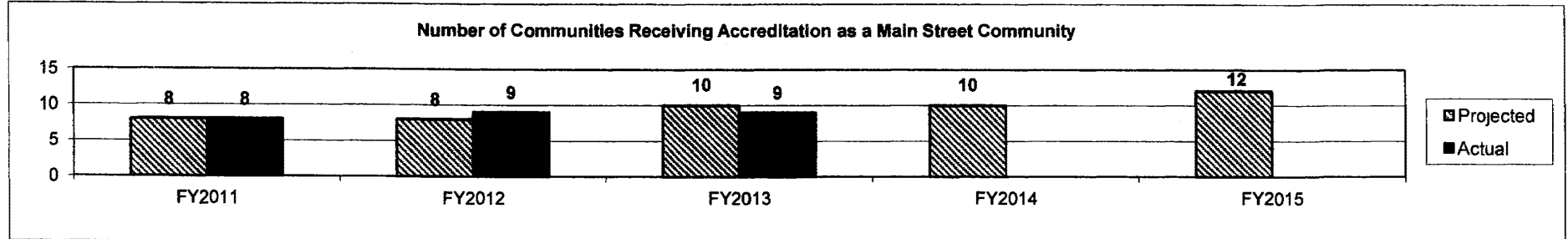
## PROGRAM DESCRIPTION

**Department: Economic Development**

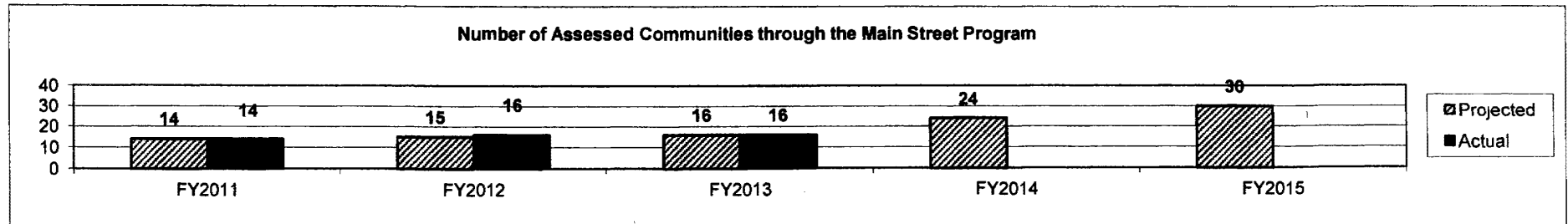
**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

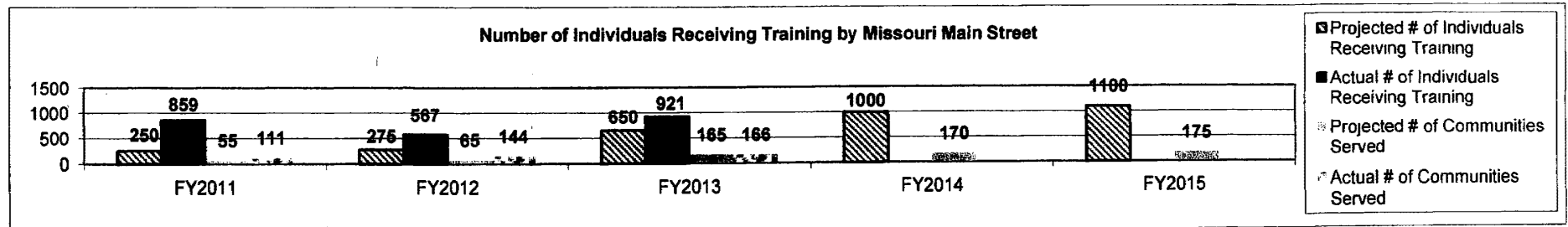
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



Note: MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42140C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Main Street Spending Authority	<b>DI#</b> 1419008

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	42,614	42,614
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>
<hr/>				
FTE	0.00	0.00	0.00	0.00

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<hr/>				
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Main Street Program Fund (0596)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Over the past four years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The attached chart clearly shows that the EDAF fund will not be able to sustain current spending levels as the revenues into the fund are not substantial enough to cover the expenditures.

In order to continue to provide the critical services provided by the Missouri Main Street Program, it is imperative that General Revenue Transfer funding is restored.

If this request is approved, it would require GR transfer into the MO Main Street Program Fund.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>42140C</u>
<b>Division: Business and Community Services</b>	
<b>DI Name: Main Street Spending Authority</b>	<b>DI# 1419008</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The spending authority allows the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
800/Program Distributions					42,614		42,614		
<b>Total PSD</b>	0		0		42,614		42,614		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	42,614	0.0	42,614	0.0	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>42140C</u>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Main Street Spending Authority</b>		<b>DI# 1419008</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Transfers</b>									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Main Street Spending Authority **DI#** 1419008

**Budget Unit** 42140C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the Main Street Core Budget form.

**6b. Provide an efficiency measure.**

Refer to the Main Street Core Budget form.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the Main Street Core Budget form.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the Main Street Core Budget form.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**



# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAINSTREET PROGRAM</b>								
<b>Main Street Spending Authority - 1419008</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	42,614	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	42,614	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$42,614	0.00		0.00

# **DED - BRASS Report 9**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>MAIN STREET PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	41,336	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - TRF	41,336	0.00	0	0.00	0	0.00	0	0.00	
<b>TOTAL</b>	<b>41,336</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>Main Street GR Trf Resoration - 1419007</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	42,614	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	42,614	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$41,336</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Main Street Transfer

Budget Unit 42330C

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
 Notes:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
 Notes:

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

A transfer is not required in FY 2014 because funding was switched to EDAF (0783). In FY 2015, a New Decision Item has been requested to switch the funding for Main Street back to General Revenue.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program Transfer

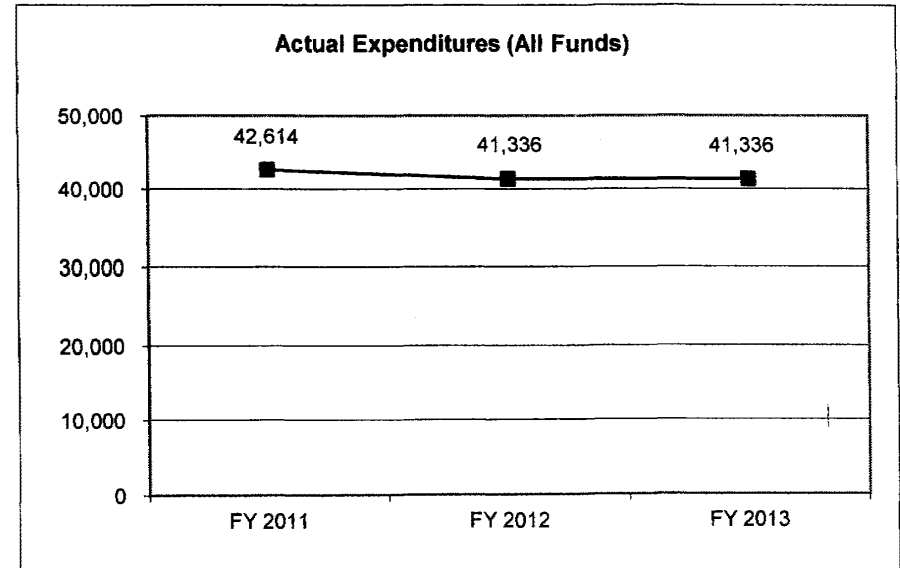
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Main Street Transfer

Budget Unit 42330C

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	42,614	42,614	42,614	0
Less Reverted (All Funds)	0	(1,278)	(1,278)	N/A
Budget Authority (All Funds)	42,614	41,336	41,336	N/A
Actual Expenditures (All Funds)	42,614	41,336	41,336	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAIN STREET PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	41,336	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	41,336	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$41,336	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$41,336	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

### 1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program, administered by the MO Main Street Connection (MMSC), a non-profit. The Department of Economic Development (DED) contracts with the National Main Street and MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

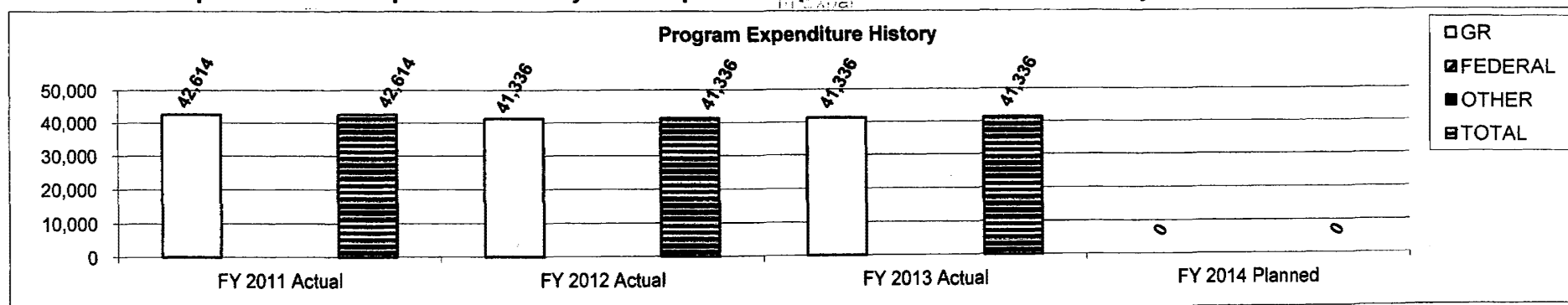
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**7a. Provide an effectiveness measure.**

In FY14, the fund was switched to EDAF (0783). In previous years, this was a GR transfer. Please refer to the Program Description for **Main Street**.

**7b. Provide an efficiency measure.**

In FY14, the fund was switched to EDAF (0783). In previous years, this was a GR transfer. Please refer to the Program Description for **Main Street**.

**7c. Provide the number of clients/individuals served, if applicable.**

In FY14, the fund was switched to EDAF (0783). In previous years, this was a GR transfer. Please refer to the Program Description for **Main Street**.

**7d. Provide a customer satisfaction measure, if available.**

In FY14, the fund was switched to EDAF (0783). In previous years, this was a GR transfer. Please refer to the Program Description for **Main Street**.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42330C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Main Street GR Trf Restoration	<b>DI#</b> 1419007

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	42,614	0	0	42,614
TRF	0	0	0	0
<b>Total</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Over the past four years, several budget items for BCS have been moved from General Revenue to the Economic Development Advancement Fund. The EDAF fund will not be able to sustain current spending levels as the revenues into the fund are not substantial enough to cover the expenditures.

In order to continue to provide the critical services provided by the Missouri Main Street Program, it is imperative that General Revenue funding is restored for Expense and Equipment.



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 42330C
Division: Business and Community Services	
DI Name: Main Street GR Trf Restoration	DI# 1419007

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The spending authority allows the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
800/Program Distributions	42,614						42,614		
Total PSD	42,614		0		0		42,614		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	42,614	0.0	0	0.0	0	0.0	42,614	0.0	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit 42330C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Main Street GR Trf Restoration</b>		<b>DI# 1419007</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Main Street GR Trf Restoration **DI#** 1419007

**Budget Unit** 42330C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the Main Street Core Budget form. Any services provided through the Main Street contract will cease unless the fund switch occurs.

**6b. Provide an efficiency measure.**

Refer to the Main Street Core Budget form. Any services provided through the Main Street contract will cease unless the fund switch occurs.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the Main Street Core Budget form. Any services provided through the Main Street contract will cease unless the fund switch occurs.

**6d. Provide a customer satisfaction measure, if available.**

Refer to the Main Street Core Budget form. Any services provided through the Main Street contract will cease unless the fund switch occurs.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MAIN STREET PROGRAM-TRANSFER</b>								
<b>Main Street GR Trf Resoration - 1419007</b>								
TRANSFERS OUT	0	0.00	0	0.00	42,614	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	42,614	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$42,614	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED-BRASS Report 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
<b>STATE TIF PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MO SUPP TAX INCREMENT FINANCE	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00	
TOTAL - PD	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00	
<b>TOTAL</b>	<b>10,710,139</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>TIF Spending Auth Increase - 1419006</b>									
<b>PROGRAM-SPECIFIC</b>									
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	1,145,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	1,145,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,145,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$10,710,139</b>	<b>0.00</b>	<b>\$12,365,000</b>	<b>0.00</b>	<b>\$13,510,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42290C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Tax Increment Financing (TIF)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	12,365,000	12,365,000	PSD	0	0		0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	<b>12,365,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: State Tax Increment Financing Fund (0848)					Other Funds:				
Notes: Requires a GR transfer to the TIF Fund (0848)					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><u>Current TIF obligations include the following projects:</u></p> <ul style="list-style-type: none"> <li>(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street &amp; Westport Rd and at Linwood &amp; Main;</li> <li>(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;</li> <li>(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;</li> <li>(4) Cupples Station (St. Louis): redevelopment of abandoned buildings in downtown near Busch Stadium;</li> <li>(5) Springfield Jordan Valley Park: redevelopment of a former industrial district south of downtown Springfield to include exposition center, public facilities and supporting infrastructure;</li> <li>(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;</li> <li>(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;</li> <li>(8) 1200 Main Garage Project in Kansas City: new development for H&amp;R Block Corporation headquarters;</li> </ul>									

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF)**

**Budget Unit 42290C**

- (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; and
- (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.

## TIF Projects Pending

- (1) Bannister Retail: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;
- (2) Three Trails Office: new construction of a technology and executive business park complex on the site of the old Bannister Mall in south Kansas City; and
- (3) Joplin Disaster Area: redevelopment of commercial, housing, civic facilities and related public infrastructure in the Joplin tornado district (funding has yet to be determined).
- (4) St. Louis CORTEX

## TIF Projects Completed and Closed:

Excelsior Springs: Elms Hotel and supporting infrastructure.

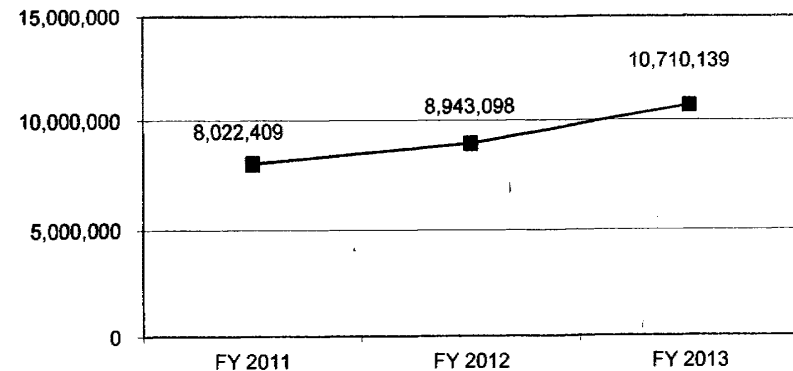
## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	8,724,027	10,226,570	10,710,139	12,365,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	8,724,027	10,226,570	10,710,139	N/A
Actual Expenditures (All Funds)	8,022,409	8,943,098	10,710,139	N/A
Unexpended (All Funds)	701,618	1,283,472	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	701,618	1,283,472	0	N/A
	(1)	(2)	(3)	

Actual Expenditures (All Funds)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	12,365,000	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	<b>12,365,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	12,365,000	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	<b>12,365,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	12,365,000	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	<b>12,365,000</b>	



# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
TOTAL - PD	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$10,710,139</b>	<b>0.00</b>	<b>\$12,365,000</b>	<b>0.00</b>	<b>\$12,365,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$10,710,139	0.00	\$12,365,000	0.00	\$12,365,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing

**1. What does this program do?**

Tax increment financing (TIF) redirects an amount of money equal to the state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; and the Kansas City East Village Project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

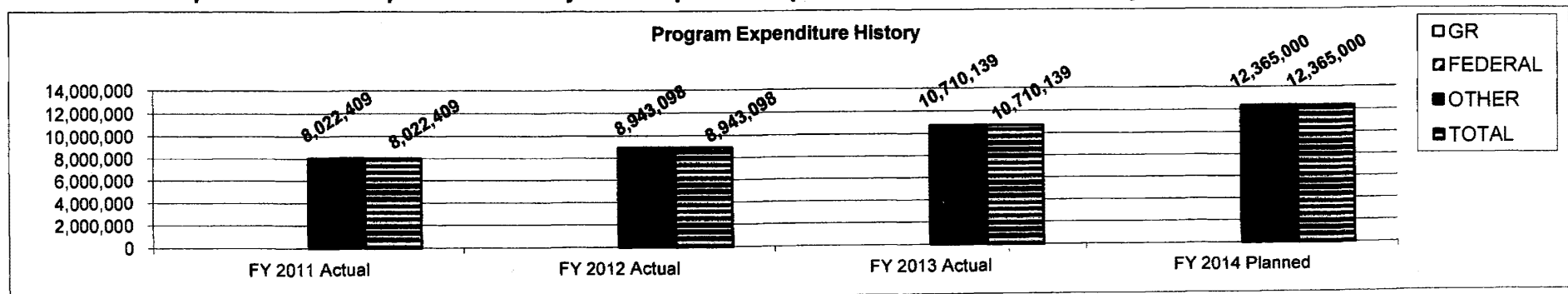
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Supplement Tax Increment Finance Fund (0848)d

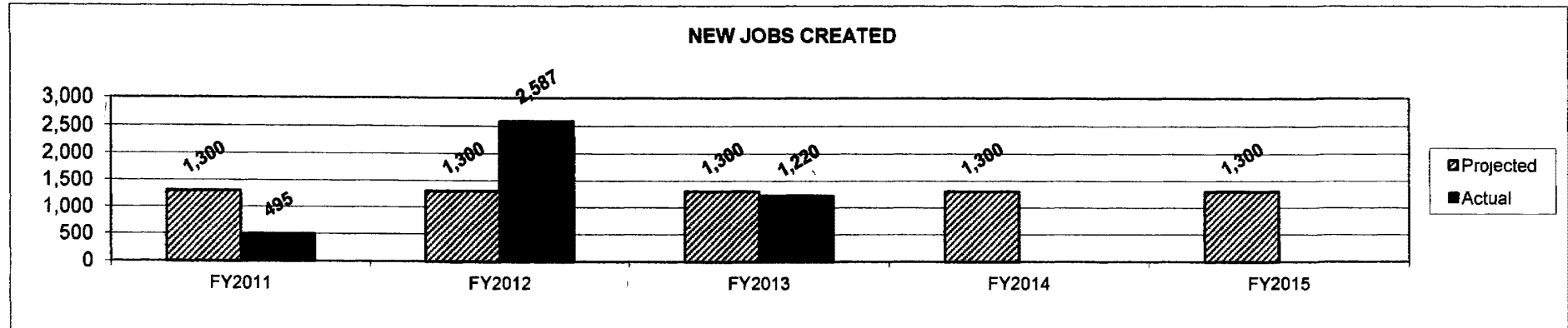
## PROGRAM DESCRIPTION

**Department: Economic Development**

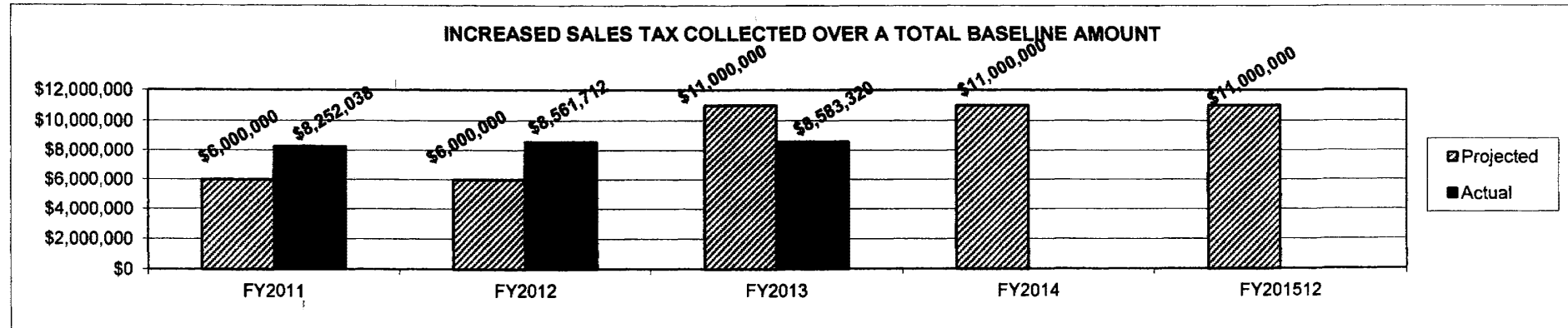
**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



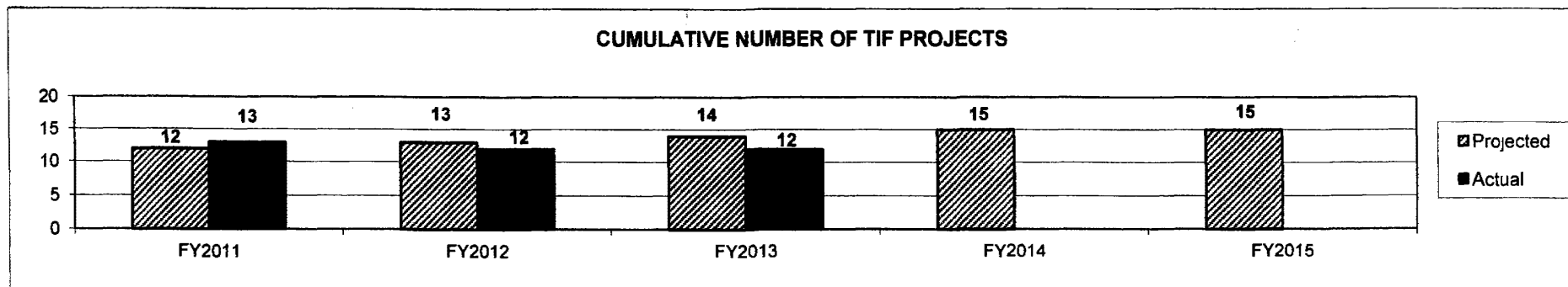
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42290C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority Increase	<b>DI#</b> 1419006

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD		0	1,145,000	1,145,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,145,000</b>	<b>1,145,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase in Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

Projects requiring an increase in the estimated increment include Midtown, Riverside, Branson, Bass Pro, 1200 Main, Independence Santa Fe, East Village and Lambert.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42290C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority Increase	<b>DI#</b> 1419006

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT.** (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2015 are estimated at \$13,510,000 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$12,365,000.

State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
800/Program Distributions					1,145,000		1,145,000		
<b>Total PSD</b>	0		0		1,145,000		1,145,000		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	1,145,000	0.0	1,145,000	0.0	0

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit 42290C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF Spending Authority Increase</b>				<b>DI# 1419006</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers							0		
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** TIF Spending Authority Increase **DI#** 1419006

**Budget Unit** 42290C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the TIF Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the TIF Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the TIF Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.



# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM</b>								
TIF Spending Auth Increase - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,145,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	1,145,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,145,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,145,000	0.00		0.00

# DED-BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
TOTAL - TRF	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
<b>TOTAL</b>	<b>10,710,139</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>TIF GR Trf Increase - 1419005</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	1,145,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	1,145,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,145,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$10,710,139</b>	<b>0.00</b>	<b>\$12,365,000</b>	<b>0.00</b>	<b>\$13,510,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	12,365,000	0	0	12,365,000
Total	12,365,000	0	0	12,365,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

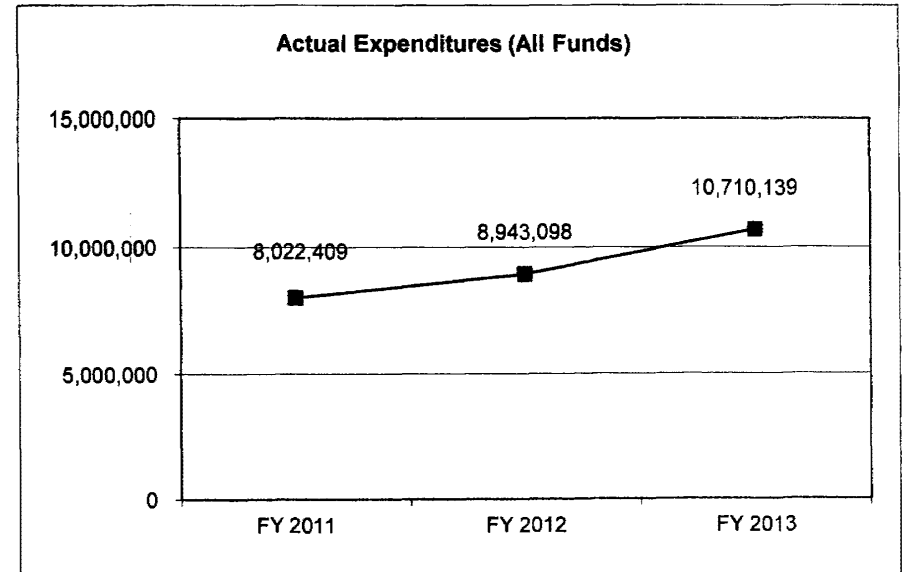
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	8,724,027	10,226,570	10,710,139	12,365,000
Less Reverted (All Funds)	(261,721)	(306,797)	0	N/A
Budget Authority (All Funds)	8,462,306	9,919,773	10,710,139	N/A
Actual Expenditures (All Funds)	8,022,409	8,943,098	10,710,139	N/A
Unexpended (All Funds)	439,897	976,675	0	N/A
Unexpended, by Fund:				
General Revenue	439,897	976,675	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (3) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT STATE TIF PROGRAM-TRANSFER

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	12,365,000	0	0	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	12,365,000	0	0	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	12,365,000	0	0	12,365,000	
	<b>Total</b>	<b>0.00</b>	<b>12,365,000</b>	<b>0</b>	<b>0</b>	<b>12,365,000</b>	

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
TOTAL - TRF	10,710,139	0.00	12,365,000	0.00	12,365,000	0.00	0	0.00
GRAND TOTAL	\$10,710,139	0.00	\$12,365,000	0.00	\$12,365,000	0.00	\$0	0.00
GENERAL REVENUE	\$10,710,139	0.00	\$12,365,000	0.00	\$12,365,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**1. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

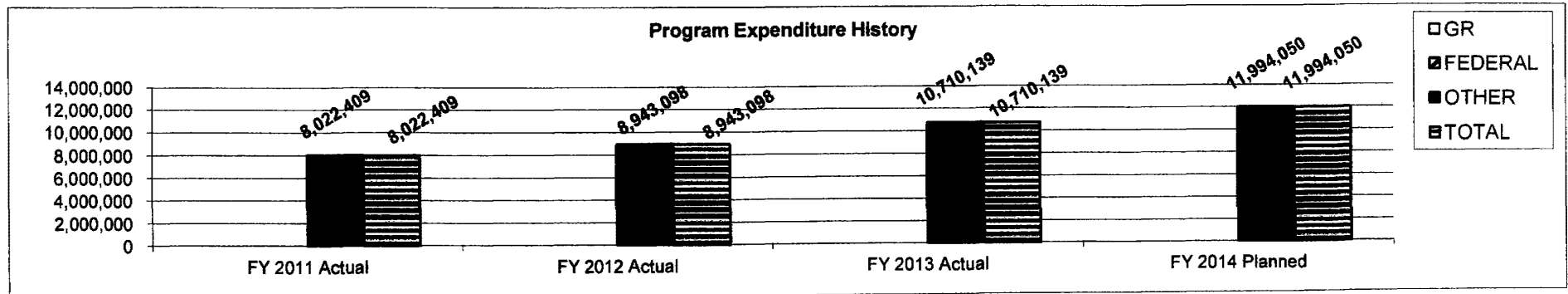
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other" funds?**

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42280C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF GR Transfer Increase	<b>DI#</b> 1419005

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,145,000	0	0	1,145,000
<b>Total</b>	<b>1,145,000</b>	<b>0</b>	<b>0</b>	<b>1,145,000</b>
<hr/>				
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<hr/>				
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Tax Increment Financing (0848)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Transfer Increase from General Revenue	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item requests the transfer from General Revenue to the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42280C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF GR Transfer Increase	<b>DI#</b> 1419005

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Current total reimbursement amounts prescribed in Certificates of Approval for State TIF projects for Fiscal Year 2015 are estimated at \$13,510,000 and necessitate an increase to the appropriation amount. The current TIF core appropriation is \$12,365,000.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers	1,145,000						1,145,000		
<b>Total TRF</b>	1,145,000		0		0		1,145,000		0
<b>Grand Total</b>	1,145,000	0.0	0	0.0	0	0.0	1,145,000	0.0	0

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42280C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF GR Transfer Increase</b>		<b>DI# 1419005</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development

**Budget Unit** 42280C

**Division:** Business and Community Services

**DI Name:** TIF GR Transfer Increase **DI#** 1419005

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the TIF Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the TIF Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the TIF Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
TIF GR Trf Increase - 1419005								
TRANSFERS OUT	0	0.00	0	0.00	1,145,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	1,145,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,145,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,145,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item		FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>									
CORE									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT		685,176	0.00	994,008	0.00	994,008	0.00	0	0.00
TOTAL - PD		685,176	0.00	994,008	0.00	994,008	0.00	0	0.00
TOTAL		685,176	0.00	994,008	0.00	994,008	0.00	0	0.00
<b>MODESA Spending Auth Increase - 1419009</b>									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT		0	0.00	0	0.00	205,992	0.00	0	0.00
TOTAL - PD		0	0.00	0	0.00	205,992	0.00	0	0.00
TOTAL		0	0.00	0	0.00	205,992	0.00	0	0.00
<b>GRAND TOTAL</b>		<b>\$685,176</b>	<b>0.00</b>	<b>\$994,008</b>	<b>0.00</b>	<b>\$1,200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42295C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Downtown Economic Stimulus Act (MODESA)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2015 Budget Request</b>					<b>FY 2015 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	994,008	994,008	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MODESA Fund (0766)					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><u>Active Projects:</u></p> <p>Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.</p> <p>Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Downtown Economic Stimulus Act (MODESA)									

# CORE DECISION ITEM

Department: Economic Development

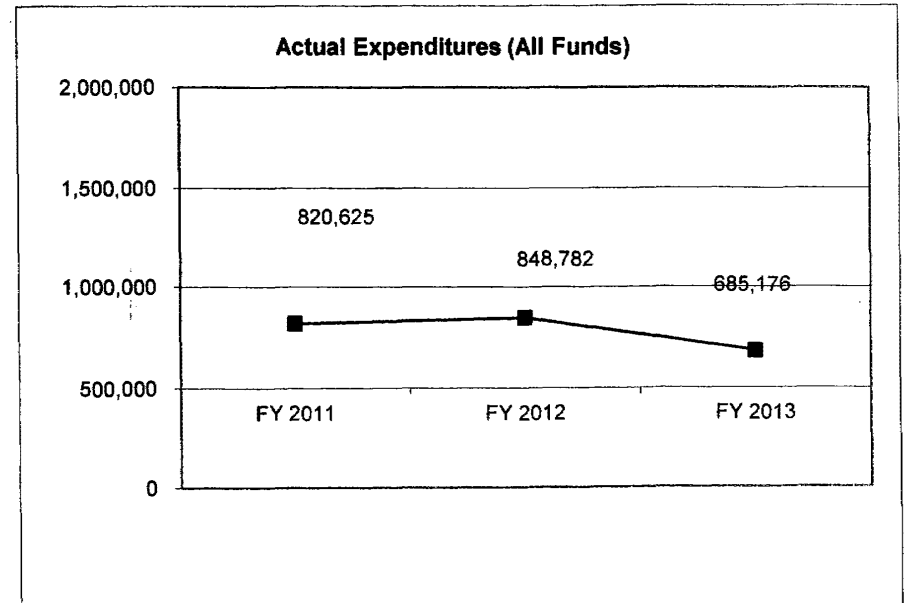
Budget Unit 42295C

Division: Business and Community Services

Core: Missouri Downtown Economic Stimulus Act (MODESA)

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	1,240,450	1,240,450	1,040,450	994,008
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,240,450	1,240,450	1,040,450	N/A
Actual Expenditures (All Funds)	820,625	848,782	685,176	N/A
Unexpended (All Funds)	419,825	391,668	355,274	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	419,825	391,668	355,274	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.



# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT MODESA PROGRAM

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	994,008	994,008	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	994,008	994,008	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	994,008	994,008	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	685,176	0.00	994,008	0.00	994,008	0.00	0	0.00
TOTAL - PD	685,176	0.00	994,008	0.00	994,008	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$685,176</b>	<b>0.00</b>	<b>\$994,008</b>	<b>0.00</b>	<b>\$994,008</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$685,176	0.00	\$994,008	0.00	\$994,008	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: Kansas City Live!

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo

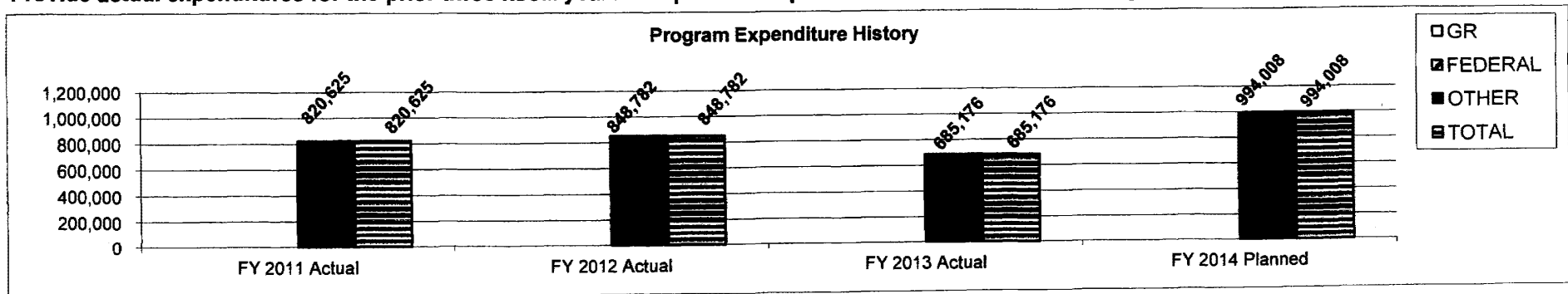
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

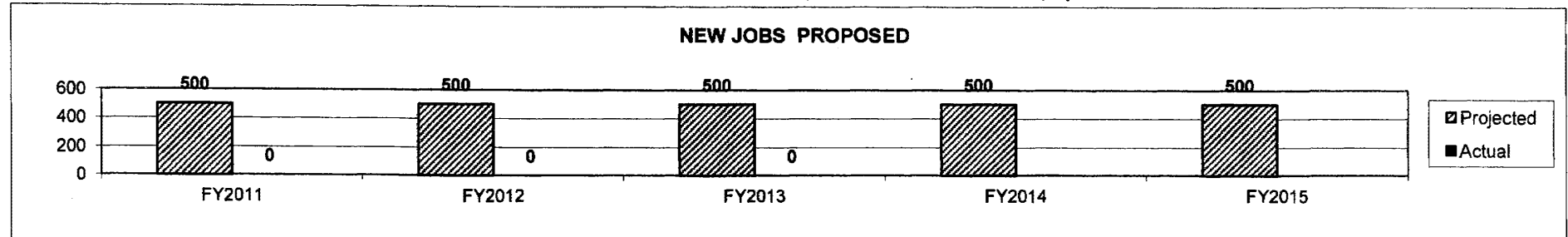
**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

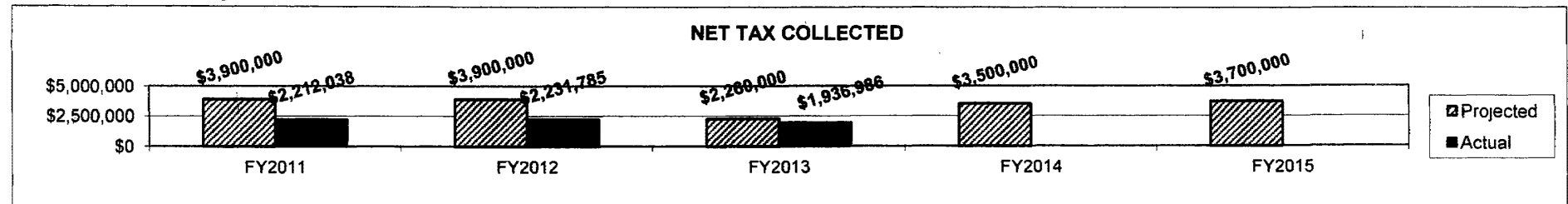
**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**7a. Provide an effectiveness measure.**

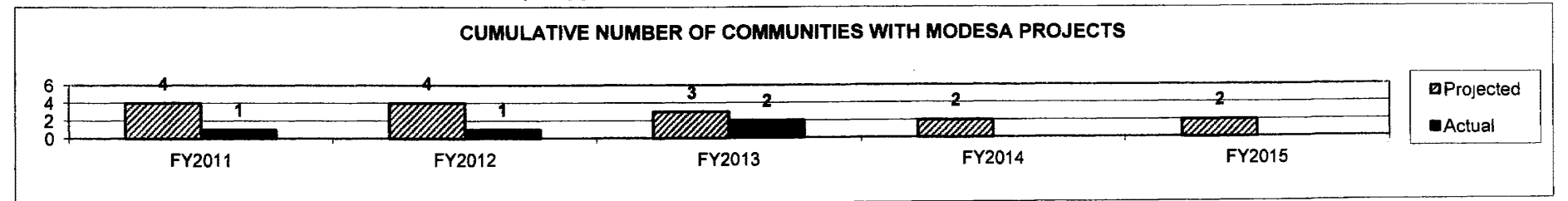
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** MODESA Spending Authority Increase **DI#** 1419009

**Budget Unit** 42295C

**1. AMOUNT OF REQUEST**

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	205,992	205,992
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>205,992</b>	<b>205,992</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Supplemental Downtown Development Fund (0766)

	FY 2015 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase in Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The St. Louis Ball Park Village will begin activity and is expected to create increment during FY2015. In addition, a small amount of the total request is attributed to an increase in increment estimated for the Kansas City Live! Project.

This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42295C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA Spending Authority Increase	<b>DI#</b> 1419009

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting an increase in spending authority for the MODESA program to cover obligated costs for the current projects utilizing the program. The current core for the MODESA program is \$994,008. The projected amount needed for FY2015 is \$1,200,000; therefore, an amount of \$205,992 is needed to bridge the difference between the projected obligations and the current core amount. MODESA requires a General Revenue transfer into the State Supplemental Downtown Development Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
800 - Program Distributions					205,992		205,992		
<b>Total PSD</b>	0		0		205,992		205,992		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	205,992	0.0	205,992	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 42295C							
Division: Business and Community Services									
DI Name: MODESA Spending Authority Increase		DI# 1419009							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers							0		
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** MODESA Spending Authority Increase      **DI#** 1419009

**Budget Unit** 42295C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the MODESA Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the MODESA Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the MODESA Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.



# DED - BRASS Report 10

## DECISION ITEM DETAIL

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MODESA PROGRAM</b>								
MODESA Spending Auth Increase - 1419009								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	205,992	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	205,992	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$205,992	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$205,992	0.00		0.00

# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42297C

Division: Business and Community Services

Core: Downtown Revitalization Preservation Program

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
Total	0	0	200,000	200,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

Notes:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

Notes:

## 2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

### Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

## 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

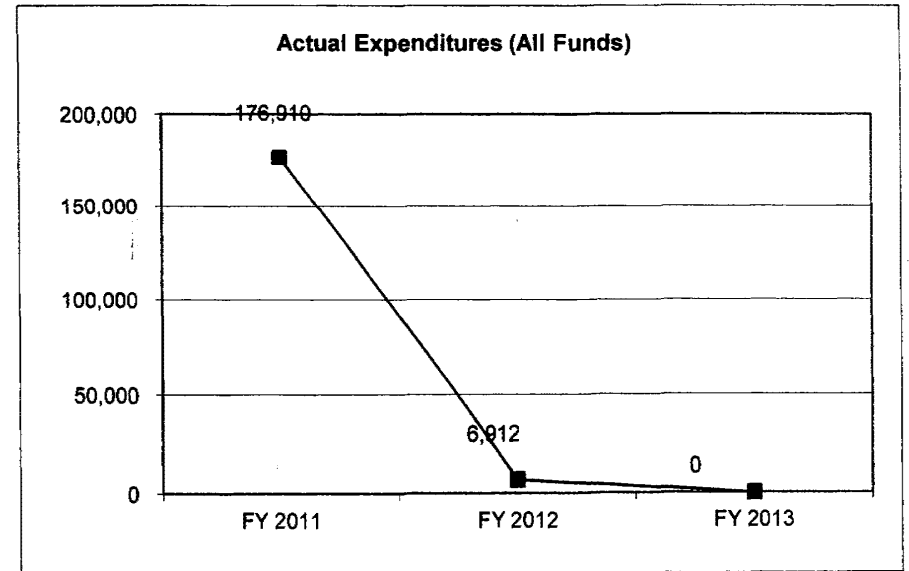
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Downtown Revitalization Preservation Program**

**Budget Unit 42297C**

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	184,184	234,697	200,000	200,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	184,184	234,697	200,000	N/A
Actual Expenditures (All Funds)	176,910	6,912	0	N/A
Unexpended (All Funds)	7,274	227,785	200,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,274	227,785	200,000	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DWTN REVITAL PRSRVTN PRG**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$200,000	0.00	\$200,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Project included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 99.1080 to 99.1092, RSMo

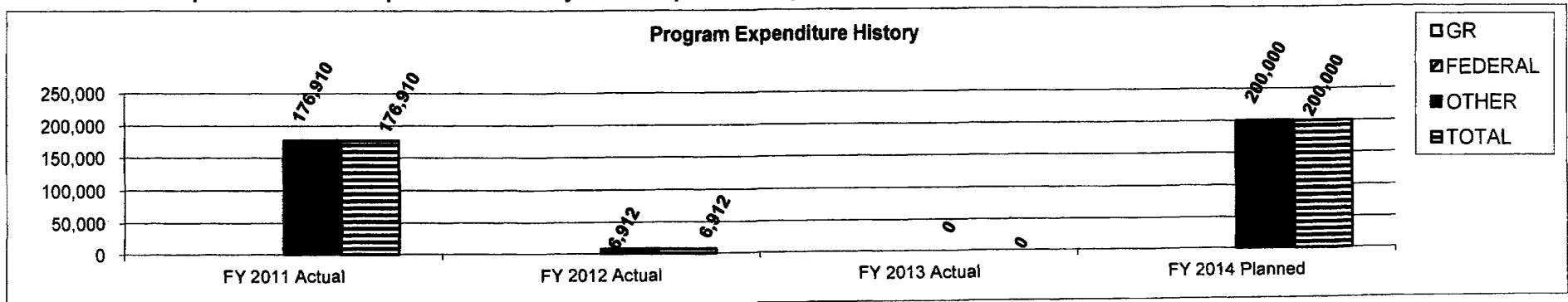
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Downtown Revitalization Preservation Fund (0907)

## PROGRAM DESCRIPTION

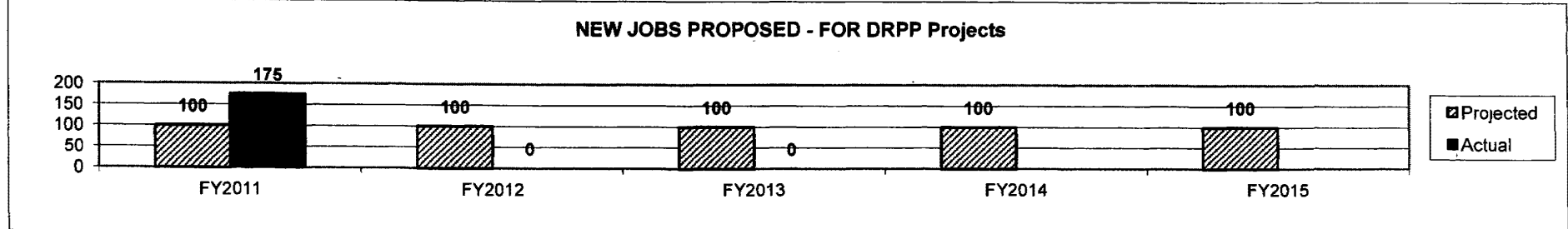
**Department:** Economic Development

**Program Name:** Downtown Revitalization Preservation Program

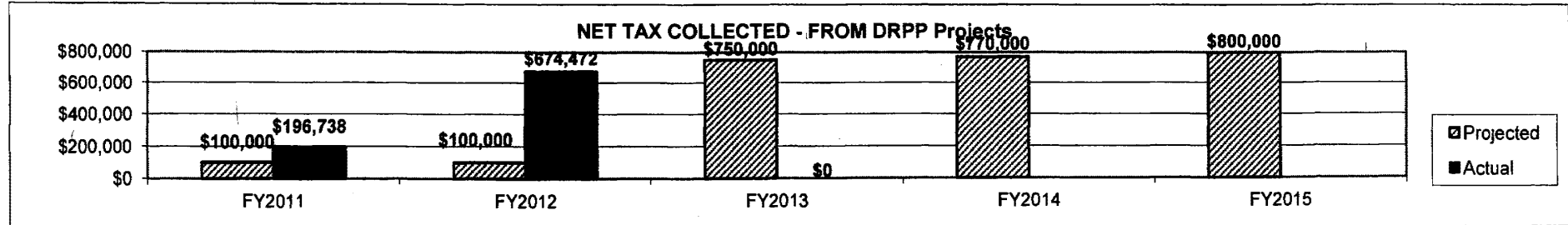
**Program is found in the following core budget(s):** Downtown Revitalization Preservation Program (DRPP)

**7a. Provide an effectiveness measure.**

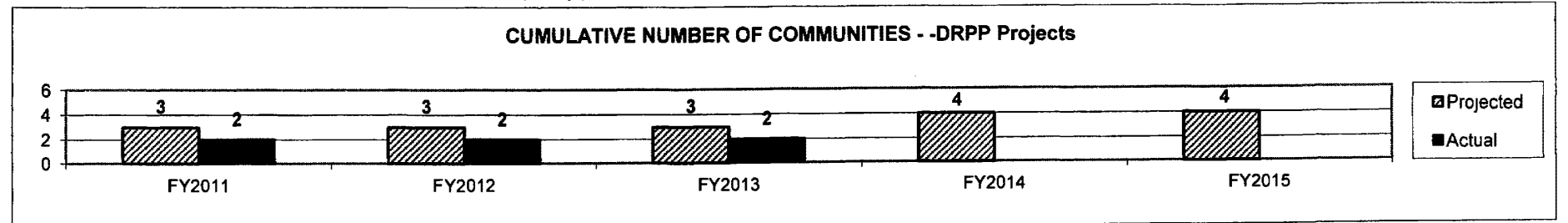
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A



# DED - BRASS Report 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	32,610	0.58	33,930	1.00	33,930	1.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	144,343	3.45	192,927	4.00	192,927	4.00	0	0.00
TOTAL - PS	176,953	4.03	226,857	5.00	226,857	5.00	0	0.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	119,868	0.00	262,500	0.00	262,500	0.00	0	0.00
TOTAL - EE	119,868	0.00	262,500	0.00	262,500	0.00	0	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,369,610	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
FEDERAL STIMULUS-DED	10	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	3,369,620	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
<b>TOTAL</b>	<b>3,666,441</b>	<b>4.03</b>	<b>3,976,857</b>	<b>5.00</b>	<b>3,976,857</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
<b>Pay Plan FY14-Cost to Continue - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	251	0.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	1,001	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	1,252	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,252</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,666,441</b>	<b>4.03</b>	<b>\$3,976,857</b>	<b>5.00</b>	<b>\$3,978,109</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division : Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

## 1. CORE FINANCIAL SUMMARY

	FY 2015 Budget Request			
	GR	Federal	Other	Total
PS	33,930	192,927	0	226,857
EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0
<b>Total</b>	<b>33,930</b>	<b>3,942,927</b>	<b>0</b>	<b>3,976,857</b>

**FTE**                      **1.00**              **4.00**              **0.00**              **5.00**

<b>Est. Fringe</b>	<b>17,898</b>	<b>101,769</b>	<b>0</b>	<b>119,667</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

	FY 2015 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**FTE**    **0.00**              **0.00**

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

## 2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

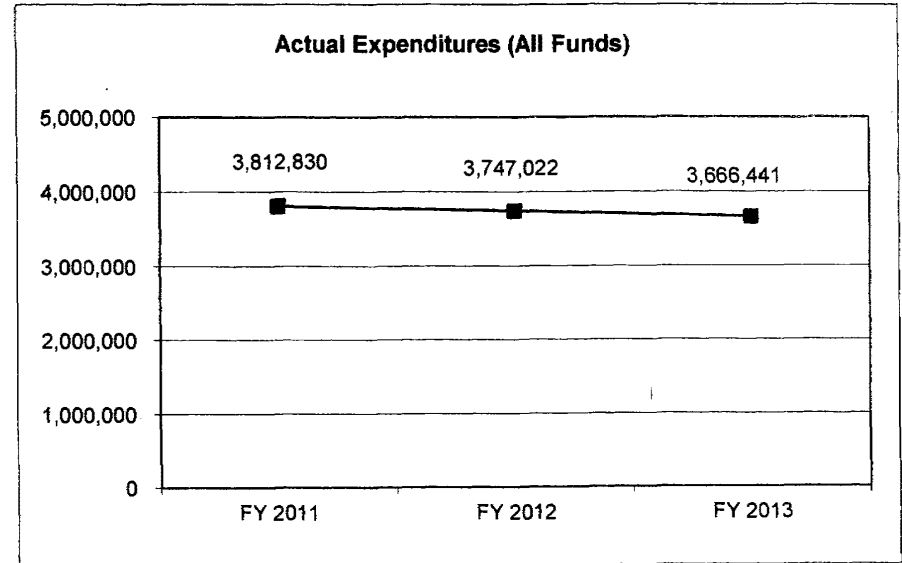
# CORE DECISION ITEM

**Department: Economic Development**  
**Division : Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

## 4. FINANCIAL HISTORY

	FY 2011 Actual	FY 2012 Actual	FY 2013 Actual	FY 2014 Current Yr.
Appropriation (All Funds)	3,014,744	3,014,744	3,975,421	3,976,857
Less Reverted (All Funds)	(991)	(991)	(1,010)	N/A
Budget Authority (All Funds)	3,013,753	3,013,753	3,974,411	N/A
Actual Expenditures (All Funds)	3,812,830	3,747,022	3,666,441	N/A
Unexpended (All Funds)	(799,077)	(733,269)	307,970	N/A
Unexpended, by Fund:				
General Revenue	3,465	31	32	N/A
Federal	(802,542)	(733,300)	307,938	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$300,000.
- (2) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$834,000

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT MO COMMUNITY SVS COMMISSION

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	5.00	33,930	192,927	0	226,857	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,930</b>	<b>3,942,927</b>	<b>0</b>	<b>3,976,857</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	5.00	33,930	192,927	0	226,857	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,930</b>	<b>3,942,927</b>	<b>0</b>	<b>3,976,857</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	5.00	33,930	192,927	0	226,857	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,930</b>	<b>3,942,927</b>	<b>0</b>	<b>3,976,857</b>	

# **DED - BRASS Report 10**

## **DECISION ITEM DETAIL**

Budget Unit	FY 2013	FY 2013	FY 2014	FY 2014	FY 2015	FY 2015	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
EXECUTIVE I	0	0.00	10,778	0.24	8	0.24	0	0.00
COMMUNITY DEV REP II	0	0.00	13,820	0.31	10	0.31	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	18,681	0.62	53,714	1.39	53,044	1.39	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	3,473	0.09	81,285	1.81	113,285	1.81	0	0.00
ECONOMIC DEV INCENTIVE SPC III	98,575	2.32	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	6,753	0.00	3	0.00	0	0.00
FISCAL MANAGER	0	0.00	7	0.00	7	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	56,224	1.00	60,500	1.25	60,500	1.25	0	0.00
<b>TOTAL - PS</b>	<b>176,953</b>	<b>4.03</b>	<b>226,857</b>	<b>5.00</b>	<b>226,857</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	13,967	0.00	56,250	0.00	56,250	0.00	0	0.00
TRAVEL, OUT-OF-STATE	14,603	0.00	22,500	0.00	22,500	0.00	0	0.00
SUPPLIES	4,459	0.00	18,750	0.00	18,750	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	9,492	0.00	15,000	0.00	15,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	2,340	0.00	11,250	0.00	11,250	0.00	0	0.00
PROFESSIONAL SERVICES	54,342	0.00	78,750	0.00	77,750	0.00	0	0.00
M&R SERVICES	0	0.00	3,750	0.00	3,750	0.00	0	0.00
OFFICE EQUIPMENT	4,792	0.00	7,500	0.00	7,500	0.00	0	0.00
OTHER EQUIPMENT	982	0.00	0	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	350	0.00	3,700	0.00	3,700	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,750	0.00	3,750	0.00	0	0.00
MISCELLANEOUS EXPENSES	14,541	0.00	41,250	0.00	41,250	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
<b>TOTAL - EE</b>	<b>119,868</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,369,610	0.00	3,487,500	0.00	3,487,500	0.00	0	0.00
REFUNDS	10	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - PD</b>	<b>3,369,620</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,666,441</b>	<b>4.03</b>	<b>\$3,976,857</b>	<b>5.00</b>	<b>\$3,976,857</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$32,610</b>	<b>0.58</b>	<b>\$33,930</b>	<b>1.00</b>	<b>\$33,930</b>	<b>1.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$3,633,831</b>	<b>3.45</b>	<b>\$3,942,927</b>	<b>4.00</b>	<b>\$3,942,927</b>	<b>4.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

**1. What does this program do?**

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to serve in areas of education, youth mentoring, public safety, housing rehabilitation, health care, environmental issues, disaster relief and veterans. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

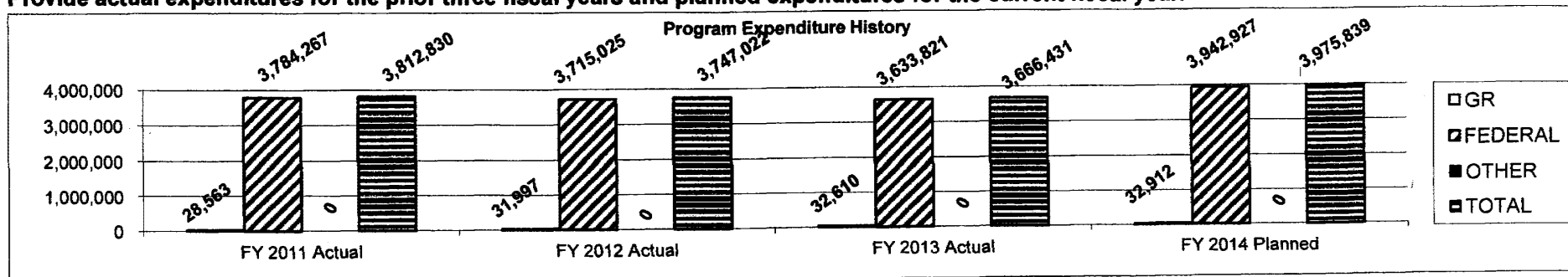
**3. Are there federal matching requirements? If yes, please explain.**

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

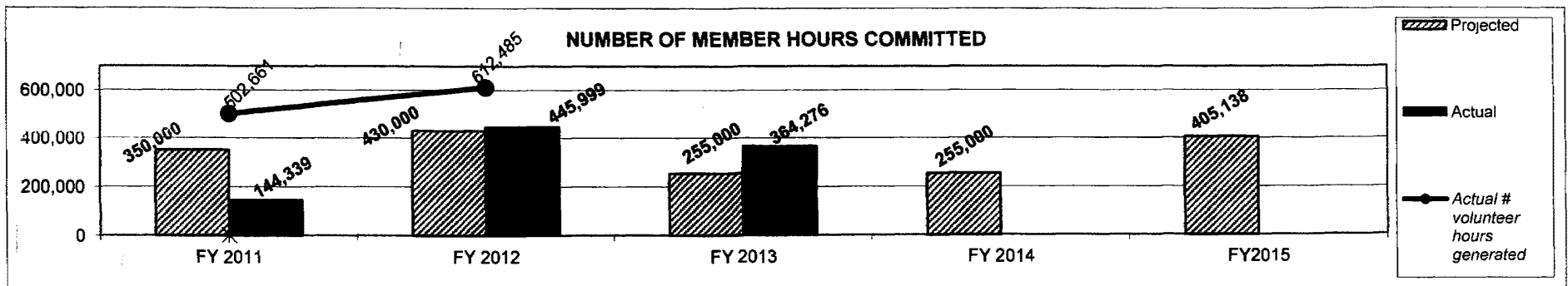
**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

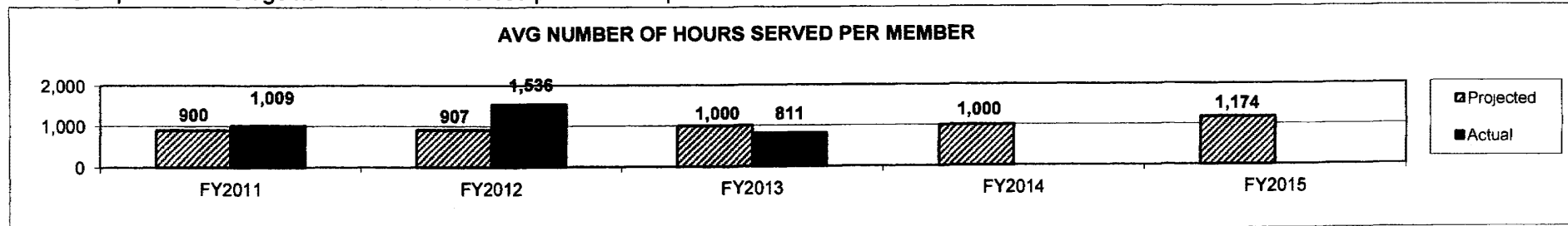
**7a. Provide an effectiveness measure.**

This measure represents the total number of AmeriCorps Member hours served and volunteer hours generated as a result of their work supporting MCSC activities in Missouri communities.

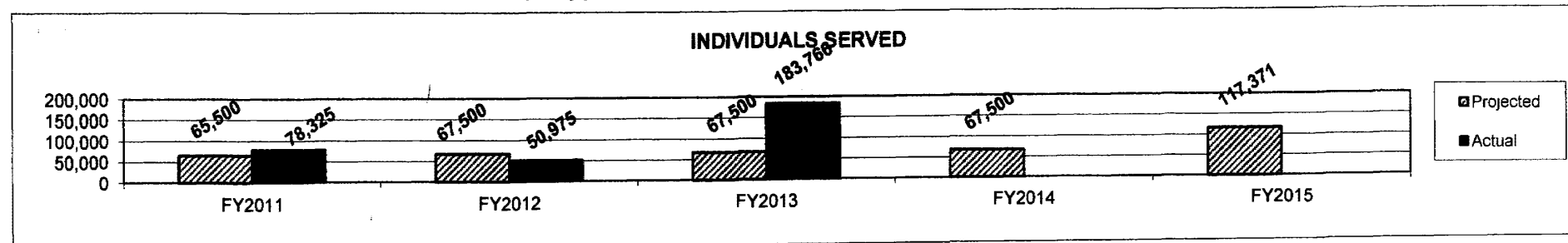


**7b. Provide an efficiency measure.**

Number represents average number of hours served per AmeriCorps Members.



**7c. Provide the number of clients/individuals served, if applicable.**



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Business and Community Services

**Program is found in the following core budget(s):** Missouri Community Service Commission

**7d. Provide a customer satisfaction measure, if available.**  
N/A



